

# Problem Set 2

Theory of Banking - Academic Year 2016-17

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## Exercise 1

Consider an agency relationship in which the principal contracts the agent, whose effort determines the outcomes. The principal owns a stochastic production technologies that yields a monetary outcome  $x \in \{60.000, 30.000\}$  euros. Assume that uncertainty is represented by three states of nature  $\{\epsilon_1, \epsilon_2, \epsilon_3\}$ . The agent can choose between two effort levels, and her decision affects the probability distribution over the states. The results are shown in Table 1.

		states of nature		
		$\epsilon_1$	$\epsilon_2$	$\epsilon_3$
efforts	e=6	60.000	60.000	30.000
	e=4	30.000	60.000	30.000

Table 1: Effort Levels and States of Nature

The principal and the agent both believe that the probability of each state is  $1/3$ . The objective functions of the principal and the agent are, respectively:

$$B(x, w) = x - w$$

$$U(w, e) = \sqrt{w} - C(e)$$

where  $x$  is the monetary outcome of the relationship,  $w$  is the monetary wage that the agent receives and  $C(e) = e^2$  is the cost of effort. Assume that the agent only accepts the contract if he obtains an expected utility level of at least 114 (his reservation utility level).

- What is the attitude of each player towards risk?
- What is the wage that a principal proposes to an agent that exerts effort  $e = 6$ ? Determine the agent's and the principal's utility at this contract.
- What is the wage that a principal proposes to an agent that exerts effort  $e = 4$ ? Determine the agent's and the principal's utility at this contract.
- What would the optimal level of effort and the optimal wage be in a situation in which the principal can contract on agent's effort and on wage?

## Exercise

Consider an insurance economy, with two states of nature ( $s \in \{s_1, s_2\}$ , with  $s_1 = \text{no accident}$  and  $s_2 = \text{accident}$ ) and complete and perfect information. Let the consumer be risk-averse and the insurer be risk-neutral. The consumer is endowed with  $W > 0$  units of the consumption good, but with a certain probability he will have an accident and suffer a loss  $0 < L < W$ .

The agent can be of two types:

- i) *good type* (type  $G$ ), the probability of an accident is  $\pi_G$ ;
- ii) *bad type* (type  $B$ ), the probability of an accident is  $\pi_B$ .

Assume that  $\pi_G < \pi_B$ . Consider the Cartesian space defined over the contingent resources available in case of no accident ( $x_1$ ) - $x$  axis- and in case of accident ( $x_2$ ) - $y$  axis-. Let the agents' utility function be  $\sqrt{x}$ .

- 1) Write down the expected utility function for each type of consumer.
- 2) Characterize the indifference curves of each consumer's type in the Cartesian space  $(x_1, x_2)$ . Are they increasing? Are they convex?
- 3) Compare the marginal rate of substitution (in absolute value) along the indifference curves for the different types, what can you conclude?

Consider now a perfectly competitive insurance market. Insurance is provided to the consumer by means of contracts which specify a premium,  $\alpha$ , that the consumer pays when signing the contract, and a total reimbursement  $\beta$  that the consumer receives in case of accident.

- 4) Write down the expected profits of the insurance company for each type of consumer.
- 5) Write down the contingent consumptions  $(x_1, x_2)$  for the consumer in case he decides to buy insurance.
- 6) Characterize the insurer's iso-profit lines in the Cartesian space  $(x_1, x_2)$ . Are they increasing? Are they convex?
- 7) Represent the iso-profit function that corresponds to insurer's zero expected profits (ZPL) in the Cartesian space  $(x_1, x_2)$ , for every type of consumer. Show that these iso-profit functions pass through the endowment point  $(W, W - L)$  and have a slope equal to  $-(1 - \pi_i)/\pi_i$  with  $i = G, B$ .
- 8) Show that if the riskiness of the consumer is public information, every consumer's type achieves full insurance and the insurance premium is increasing with the consumer's riskiness.