



Course Structure 2015/2016

<u>Management</u>	SSD	CFU
ESAMI CARATTERIZZANTI	5	48
General Management	SECS-P/08	12
Managerial Accounting	SECS-P/07	12
Economics for Business	SECS-P/01	12
Business Statistics	SECS-S/01	6
International Commercial law	IUS/04	6
ESAMI AFFINI	4	24
Corporate governance	SECS P/07	6
Corporate finance	SECS-P/11	6
Organisational Dynamics & Behaviour	SECS-P/10	6
Service Management	SECS P/08	6
FCANAL ORZIONALI (o costes tiro)		
ESAMI OPZIONALI (a scelta tra)	3	18
	3 SECS-P/01	18
ESAMI OPZIONALI (a scelta tra) Economics of procurement Business auditing	3 SECS-P/01 SECS P/07	
Economics of procurement	SECS-P/01	6
Economics of procurement Business auditing	SECS-P/01 SECS P/07	6 6
Economics of procurement Business auditing Business planning	SECS-P/01 SECS P/07 SECS P/07	6 6 6
Economics of procurement Business auditing Business planning Financial reporting	SECS-P/01 SECS P/07 SECS P/07 SECS P/07	6 6 6
Economics of procurement Business auditing Business planning Financial reporting Business Government Relationships	SECS-P/01 SECS P/07 SECS P/07 SECS P/07	6 6 6 6
Economics of procurement Business auditing Business planning Financial reporting Business Government Relationships Public and Nonprofit Management	SECS-P/01 SECS P/07 SECS P/07 SECS P/07 SECS P/07 SECS P/07	6 6 6 6 6
Economics of procurement Business auditing Business planning Financial reporting Business Government Relationships Public and Nonprofit Management Sales management	SECS-P/01 SECS P/07 SECS P/07 SECS P/07 SECS P/07 SECS P/07 SECS P/07	6 6 6 6 6
Economics of procurement Business auditing Business planning Financial reporting Business Government Relationships Public and Nonprofit Management Sales management Management consulting	SECS-P/01 SECS P/07 SECS P/07 SECS P/07 SECS P/07 SECS P/07 SECS P/07 SECS P/08 SECS P/08	6 6 6 6 6 6
Economics of procurement Business auditing Business planning Financial reporting Business Government Relationships Public and Nonprofit Management Sales management Management consulting Entrepreneurship Procurement & supply chain Advanced marketing	SECS-P/01 SECS P/07 SECS P/07 SECS P/07 SECS P/07 SECS P/07 SECS P/07 SECS P/08 SECS P/08	6 6 6 6 6 6 6
Economics of procurement Business auditing Business planning Financial reporting Business Government Relationships Public and Nonprofit Management Sales management Management consulting Entrepreneurship Procurement & supply chain	SECS-P/01 SECS P/07 SECS P/07 SECS P/07 SECS P/07 SECS P/07 SECS P/08 SECS P/08 SECS P/08 SECS P/08 SECS P/08	6 6 6 6 6 6 6
Economics of procurement Business auditing Business planning Financial reporting Business Government Relationships Public and Nonprofit Management Sales management Management consulting Entrepreneurship Procurement & supply chain Advanced marketing	SECS-P/01 SECS P/07 SECS P/07 SECS P/07 SECS P/07 SECS P/07 SECS P/08 SECS P/08 SECS P/08 SECS P/08 SECS P/08	6 6 6 6 6 6 6 6
Economics of procurement Business auditing Business planning Financial reporting Business Government Relationships Public and Nonprofit Management Sales management Management consulting Entrepreneurship Procurement & supply chain Advanced marketing International marketing People management Global antrophology in urban settings	SECS-P/01 SECS P/07 SECS P/07 SECS P/07 SECS P/07 SECS P/07 SECS P/08 SECS P/08 SECS P/08 SECS-P/08 SECS-P/08 SECS-P/08 SECS-P/08	6 6 6 6 6 6 6 6
Economics of procurement Business auditing Business planning Financial reporting Business Government Relationships Public and Nonprofit Management Sales management Management consulting Entrepreneurship Procurement & supply chain Advanced marketing International marketing People management Global antrophology in urban settings Project Management	SECS-P/01 SECS P/07 SECS P/07 SECS P/07 SECS P/07 SECS P/07 SECS P/08 SECS P/08 SECS P/08 SECS P/08 SECS P/08 SECS-P/08 SECS-P/08	6 6 6 6 6 6 6 6 6
Economics of procurement Business auditing Business planning Financial reporting Business Government Relationships Public and Nonprofit Management Sales management Management consulting Entrepreneurship Procurement & supply chain Advanced marketing International marketing People management Global antrophology in urban settings Project Management Social entrepreneurship	SECS-P/01 SECS P/07 SECS P/07 SECS P/07 SECS P/07 SECS P/07 SECS P/08 SECS P/08 SECS P/08 SECS-P/08 SECS-P/08 SECS-P/08 SECS-P/08	6 6 6 6 6 6 6 6 6 6
Economics of procurement Business auditing Business planning Financial reporting Business Government Relationships Public and Nonprofit Management Sales management Management consulting Entrepreneurship Procurement & supply chain Advanced marketing International marketing People management Global antrophology in urban settings Project Management Social entrepreneurship Strategic Brand Management	SECS-P/01 SECS P/07 SECS P/07 SECS P/07 SECS P/07 SECS P/07 SECS P/08 SECS P/08 SECS P/08 SECS-P/08 SECS-P/08 SECS-P/08 SECS-P/08	6 6 6 6 6 6 6 6 6 6 6
Economics of procurement Business auditing Business planning Financial reporting Business Government Relationships Public and Nonprofit Management Sales management Management consulting Entrepreneurship Procurement & supply chain Advanced marketing International marketing People management Global antrophology in urban settings Project Management Social entrepreneurship	SECS-P/01 SECS P/07 SECS P/07 SECS P/07 SECS P/07 SECS P/07 SECS P/08 SECS P/08 SECS P/08 SECS-P/08 SECS-P/08 SECS-P/08 SECS-P/08	6 6 6 6 6 6 6 6 6 6 6 6

6

6

24

120

EXTRA ACTIVITIES

Totale

Sustainable Supply Chain Management

FINAL THESIS PREPARATION

Control and Auditing	SSD	CFU
ESAMI CARATTERIZZANTI	5	48
General Management	SECS-P/08	12
Managerial Accounting	SECS-P/07	12
Economics for Business	SECS-P/01	12
Business Statistics	SECS-S/01	6
International Commercial law	IUS/04	6
ESAMI AFFINI	4	24
Business auditing	SECS P/07	6
Business planning	SECS P/07	6

SECS P/07

SECS-P/11

6

6

6

6

Financial reporting

Corporate finance

Facility Management

Sustainable Supply Chain Management

ESAMI OPZIONALI (a scelta tra)	3	18
Economics of procurement	SECS-P/01	6
Corporate governance	SECS P/07	6
Business Government Relationships	SECS P/07	6
Public and Nonprofit Management	SECS P/07	6
Sales management	SECS P/08	6
Management consulting	SECS P/08	6
Entrepreneurship	SECS P/08	6
Procurement & supply chain	SECS-P/08	6
Advanced marketing	SECS P/08	6
International marketing	SECS-P/08	6
Organisational Dynamics & Behaviour	SECS-P/10	6
People management	SECS-P/10	6
Global antrophology in urban settings	M-DEA/01	6
Project Management	ING-IND 17	6
Social entrepreneurship		6
Strategic Brand Management		6
Change Management		6

EXTRA ACTIVITIES	6
FINAL THESIS PREPARATION	24
Totale	120

Marketing and Sales Management

CC	
``	1)

	1	
 -1	J	

ESAMI CARATTERIZZANTI	5	48
General Management	SECS-P/08	12
Managerial Accounting	SECS-P/07	12
Economics for Business	SECS-P/01	12
Business Statistics	SECS-S/01	6
International Commercial law	IUS/04	6

ESAMI AFFINI	4	24
Advanced marketing	SECS P/08	6
International marketing	SECS-P/08	6
Sales management	SECS P/08	6
Corporate governance	SECS P/07	6

ESAMI OPZIONALI (a scelta tra)	3	18
Economics of procurement	SECS-P/01	6
Business auditing	SECS P/07	6
Business planning	SECS P/07	6
Financial reporting	SECS P/07	6
Business Government Relationships	SECS P/07	6
Public and Nonprofit Management	SECS P/07	6
Corporate Finance	SECS P/07	6
Management consulting	SECS P/08	6
Entrepreneurship	SECS P/08	6
Procurement & supply chain	SECS-P/08	6
Organisational Dynamics & Behaviour	SECS-P/10	6
People management	SECS-P/10	6
Global antrophology in urban settings	M-DEA/01	6
Project Management	ING-IND 17	6
Social entrepreneurship		6
Strategic Brand Management		6
Change Management		6
Facility Management		6
Sustainable Supply Chain Management		6

EXTRA ACTIVITIES	6
FINAL THESIS PREPARATION	24
Totale	120

Management Consulting	g
-----------------------	---

-	

ьı.	

ESAMI CARATTERIZZANTI	5	48
General Management	SECS-P/08	12
Managerial Accounting	SECS-P/07	12
Economics for Business	SECS-P/01	12
Business Statistics	SECS-S/01	6
International Commercial law	IUS/04	6

ESAMI AFFINI	4	24
Management consulting	SECS P/08	6
Business planning	SECS P/07	6
Organisational Dynamics & Behaviour	SECS-P/10	6
Project Management	ING-IND 17	6

ESAMI OPZIONALI (a scelta tra)

ESAMI OPZIONALI (a scelta tra)	3	18
Economics of procurement	SECS-P/01	6
Corporate governance	SECS P/07	6
Business auditing	SECS P/07	6
Financial reporting	SECS P/07	6
Business Government Relationships	SECS P/07	6
Public and Nonprofit Management	SECS P/07	6
Sales management	SECS P/08	6
Entrepreneurship	SECS P/08	6
Procurement & supply chain	SECS-P/08	6
Advanced marketing	SECS P/08	6
International marketing	SECS-P/08	6
People management	SECS-P/10	6
Corporate finance	SECS-P/11	6
Global antrophology in urban settings	M-DEA/01	6
Social entrepreneurship		6
Strategic Brand Management		6
Change Management		6
Facility Management		6
Sustainable Supply Chain Management		6

EXTRA ACTIVITIES	e
FINAL THESIS PREPARATION	24

Totale 120

<u>Entrepreneurship</u>	SSD	CFU
ESAMI CARATTERIZZANTI	5	48
General Management	SECS-P/08	12
Managerial Accounting	SECS-P/07	12
Economics for Business	SECS-P/01	12
Business Statistics	SECS-S/01	6
International Commercial law	IUS/04	6
ESAMI AFFINI	4	24
Entrepreneurship	SECS P/08	6
Business planning	SECS P/07	6
Organisational Dynamics & Behaviour	SECS-P/10	6
Corporate finance	SECS-P/11	6

ESAMI OPZIONALI (a scelta tra)	3	18
Economics of procurement	SECS-P/01	6
Corporate governance	SECS P/07	6
Business auditing	SECS P/07	6
Financial reporting	SECS P/07	6
Business Government Relationships	SECS P/07	6
Public and Nonprofit Management	SECS P/07	6
Sales management	SECS P/08	6
Management consulting	SECS P/08	6
Procurement & supply chain	SECS-P/08	6
Advanced marketing	SECS P/08	6
International marketing	SECS-P/08	6
People management	SECS-P/10	6
Global antrophology in urban settings	M-DEA/01	6
Project Management	ING-IND 17	6
Social entrepreneurship		6
Strategic Brand Management		6
Change Management		6
Facility Management		6
Sustainable Supply Chain Management		6

EXTRA ACTIVITIES	6
FINAL THESIS PREPARATION	24
Totale	120

Supply Chain Ma	anagement
-----------------	-----------

International Commercial law

Business Statistics

ESAMI CARATTERIZZANTI	5	48
General Management	SECS-P/08	12
Managerial Accounting	SECS-P/07	12
Economics for Business	SECS-P/01	12

ESAMI AFFINI	4	24
Economics of procurement	SECS-P/01	6
Procurement & supply chain	SECS-P/08	6
Corporate governance	SECS P/07	6
Project Management	ING-IND 17	6

ESAMI OPZIONALI (a scelta tra)	3	18
Business auditing	SECS P/07	6
Business planning	SECS P/07	6
Financial reporting	SECS P/07	6
Business Government Relationships	SECS P/07	6
Public and Nonprofit Management	SECS P/07	6
Sales management	SECS P/08	6
Management consulting	SECS P/08	6
Entrepreneurship	SECS P/08	6
Advanced marketing	SECS P/08	6
International marketing	SECS-P/08	6
Organisational Dynamics & Behaviour	SECS-P/10	6
People management	SECS-P/10	6
Corporate finance	SECS-P/11	6
Global antrophology in urban settings	M-DEA/01	6
Social entrepreneurship		6
Strategic Brand Management		6
Change Management		6
Facility Management		6
Sustainable Supply Chain Management		6

EXTRA ACTIVITIES	6
FINAL THESIS PREPARATION	24
Totale	120

SSD CFU

SECS-S/01

IUS/04

6