

**ESAMI NUOVO ORDINAMENTO
Corsi di laurea SPECIALISTICA**

ELENCO ORIENTATIVO DEGLI ESAMI SOSTENUTI PRESSO LE SEDI NOSTRE PARTNER NEI
PRECEDENTI ANNI ACCADEMICI

SEGNALIAMO CHE GLI ESAMI RICONOSCIUTI DAI DOCENTI AVRANNO VALIDITA' DI 1 ANNO DALLA
DATA DI APPROVAZIONE RIPORTATA A FIANCO DELL'ESAME.

Denominazione della disciplina presso la nostra Facoltà	Denominazione equipollente presso Università straniera	Data di Approvazione
FRANCIA		
<i>BORDEAUX IV</i>		
Economia Industriale e Teoria dei Giochi	Economie Industrielles	
Organizzazione e Gestione delle Risorse Umane	Management des Ressources Humaines	
Storia dell'economia Politica	Histoire de la Pensée Économique	
Economia dello sviluppo e della crescita	Theories et concepts du developpement	
Marketing (ord.270/bis)	Marketing operationnel et marketing et management international	25/01/15
<i>BORDEAUX INSEEC</i>		
Geografia Economica	Geo Economics	
International Marketing	Brand Management	
Economia e Tecnica dell'Internazionalizzazione delle imprese	International Management	
Strategic Management	International Management	
Metodi Quantitativi per l'Economia (ord. 270)	Quantitative Research	
International Marketing (ord. 270/bis)	Intenational Marketing	1/12/14
International Commercial Law (ord. 270/bis)	International Contracts	4/06/2014
Procurement Sourcing and Supply Chain Management (ord. 270/bis)	Supply Chain Management	15/12/2014
Corporate governance (ord. 270/bis)	Ethics and corporate governance	21/12/2015
Sistemi informativi aziendali (ord.270/bis)	Information system management	21/12/2015
Francese avanzato (ord.270/bis)	Languages and personal development	21/12/2015
Corporate finance (ord.270/bis)	Gestion financiere	21/12/2015
Strategia e Politica Aziendale	Strategia e Politica Aziendale	31/08/2016

(ord. 270 bis)		
Marketing Comunicazione e Media (ord. 270 bis – 9 cfu)	Strategic Marketing + Internet Marketing	21/09/2016
Comportamento Organizzativo (ord. 270 bis – 6 cfu)	Sociological Approach for International Affairs	20/09/2016
Lingua Francese Avanzato (ord. 270 bis – 3 cfu)	French (Advanced level)	23/09/2016
E-Marketing (ord. 270 bis – 6 cfu)	Internet Marketing	03/10/2016
<i>BORDEAUX ECE</i>		
Economia e Gestione dell'Innovazione (270/bis)	Introduction to Corporate Strategy	19/01/2016
Strategia e Politica Aziendale (ord. 270/bis) - 9 cfu	Introduction to Corporate Strategy	01.02.2016
Organizzazione degli Intermediari Finanziari (ord. 270/bis) - 6 cfu	Human Resource Management	25.01.2016
International Marketing (ord. 270/bis) - 6 cfu	International Marketing	26.01.2016
<i>IPAG – NIZZA/PARIGI</i>		
Diritto Commerciale Europeo	Droit Communautaire	
Economia Internazionale	Economie Internationale	
Economia e Tecnica dell'internazionalizzazione delle Imprese	Marketing International	
Organizzazione e Gestione delle Risorse Umane	Management Interculturel	
Organizzazione e Cambiamento nelle Aziende e Amministrazioni Pubbliche	Management GRH	
Financial reporting (ord.270-Msc- BA)- (sostenuto in inglese)	Priciples of accounting	
People Management (Ord. 270- BA) (sostenuto in inglese)	Cross- Cultural Management	
Managerial Control (ord. 270 - BA) (sostenuto in inglese)	Treasury Management and International Risk Management	
Family Business (ord. 270 - BA) (sostenuto in lingua inglese)	Human Resources	
Procurement Sourcing and Supply Chain Strategies (ord. 270)	Purchasing and Supply Chain Management	
People Management (ord.270)	Intercultural Management	
Managerial Accounting (ord. 270)	Controle de Gestion	
People Management (ord.	Cross-Cultural Management	

270)		
Family Business (ord. 270)	Glocal Management D: Geo-political and Geo-Strategic Issues	
Procurement Sourcing & Supply Chain Strategies (ord. 270)	International Supply Chain Management	
Marketing, Comunicazione e Media (ord. 270)	Marketing and Communication Strategy	
European Commercial Law (ord.270)	International Business Law	
Lingua francese (extra activity)	Français	
Companies and Institutions Communication (ord. 270 bis)	La Communication et Entreprise	
Family Business: Governance and Family Office (ord. 270)	Business Ethics	
Corporate Social Responsibility (ord. 270)	Business Ethics and CSR	
Economia Internazionale (ord. 270/bis)	International Economics	
Organizzazione e Gestione delle Risorse Umane (ord. 270/bis)	Strategic Human Resource Management	
Procurement sourcing and supply chain strategies (Ord. 270-bis)	Purchasing and supply chain management	02/05/2015
Organizzazione e gestione delle risorse umane (ord.270-bis)	Cultural aspects of management and management of change	10/05/2014
E-Marketing (ord.270-bis)	Marketing & New Technology	08/05/2015
Lingua Francese Avanzata (ord.270/bis)	French Language	05/03/2015
Comportamento Organizzativo (ord.270/bis)	Les Techniques de Management	12/05/2015
Corporate finance (ord.270/bis)	Corporate finance	20/05/2015
Procurement and supply chain (ord. 2707bis)	Supply Chain	20/05/2015
Advanced Management (ord. 270/bis) - 6 cfu	International Management	26.06.2015
Corporate Finance (ord. 270/bis) - 6 cfu	Financial Management	11.05.2016
Procurement Sourcing and Supply Chain Strategies (ord. 270/bis)	International Supply Chain Management	20.05.2015
International marketing (ord. 270/bis – 6 cfu)	International marketing (6 cfu)	16/01/2017
People Management (ord. 270/bis – 6 cfu)	Strategic Human Resources Management (6 cfu)	16/01/2017

MONTPELLIER		
Economia e Tecnica della Internazionalizzazione delle Imprese	Trade Marketing et Merchandising + Commerce International	
Ragioneria Internazionale	Comptabilité Approfondie	
Strategie e Politiche Finanziarie dei Gruppi	Finance 1 e 2	
Economia e Pianificazione del Territorio	Géographie Économique 1 + 2	
Organizzazione e Gestione delle Risorse Umane	Gestion des Ressources Humaines	
Contabilità per la Direzione	Comptabilité de Gestion 1 + 2	
Analisi Finanziaria	Analyse Financière	
Comunicazione delle Istituzioni e delle Imprese	Communication Média et Promotion des Ventes	
Sistemi informativi aziendali	Gestion des Systèmes d'Information et NTIC	
Sistemi informativi aziendali (ord.270 bis – 6 cfu)	Systeme d'information	28/06/2016
Financial Reporting	Negotiation	
Economia Internazionale	International Economics	
Corporate Social Responsibility	Business Ethics and CSR	
Managerial Control (ord.270)	Management Control	
Comportamento organizzativo (ord.270-bis)	Behavioural Development	16/03/2015
E marketing (ord.270-bis)	Sector Marketing	16/03/2015
People Management (ord. 270/bis – 6 cfu)	Human Resources Management	04/07/2016
Advanced Marketing (ord. 270/bis – 6 cfu)	Integrated marketing and communication	04.07.2016
Strategic brand management (ord. 270 bis – 6 cfu)	Brands and product launching and management	04/07/2016
Management Consulting (ord. 270/bis)	Information Technologies Management	30/06/2014
Extra Activities 3 Cfu (ord. 270/bis)	Collective Intelligence & Presentation Technique	11/06/2015
Companies and Institution Communication (ord. 270/bis)	Integrated Marketing and Communication	20/05/2015
Corporate Finance (ord. 270/bis)	Financial Management	20/05/2015
Advanced Marketing (ord. 270/bis – 6 cfu)	Integrated Marketing & communication	04/07/2016
Organizational Dynamics and Behaviour (ord. 270/bis)	Global Performance and Responsibility	30/07/2015
Management Consulting (ord. 270/bis)	Information Systems Management	19/06/2015

Extra Activities (ord. 270/bis)	Collective Intelligence	19/06/2015
MONTPELLIER ISEM		
Corporate finance	Corporate finance 1	22/06/2016
People management	Management des ressources humaines	08/07/2015
Management Consulting	controle de gestion	08/07/2015
PARIGI DAUPHINE		
Organizzazione e Gestione delle Risorse Umane	Gestion des Ressources Humaines et Droit du Travail	
Processi e modelli decisionali d'impresa (ord.270 bis – 6 cfu)	Teorie de la decision	30/06/2016
Organizzazione e Gestione delle Risorse Umane	Human Resource Management	
Economia dello sviluppo	Economie du Développement	
Microeconomia - economia dell'informazione	Microéconomie 4	
Microeconomia: modulo di Economia dell'Informazione	Microéconomie-Théorie des Contrats	
Metodi di ottimizzazione	Optimisation 2	
Microeconomia - economia industriale e teoria dei giochi	Théorie des jeux	
Macroeconomia della crescita	Growth Theory	
Financial Markets and Institutions	Risk Analysis and Economic Management	
Information Economics and Finance	Risk Analysis and Economic Management	
Financial Markets and Institutions	Development Finance	
Information Economics and Finance	Development Finance	
Game, Information and contract Theory + Industrial Organization and Competition Theory	Antitrust Economics + Théorie des jeux	
Macroeconomics	Macro-économie 1	
The economics of european integration & Economic integration and structural reforms in the European Union	Europe: Today's Challenge	
Macroeconomia	Macroeconomie 2	
Storia dell'economia politica	Histoire de la pensée économique	
Derivati e gestione dei rischi di mercato	Gestion des risques et produit deérivés	
Economia Internazionale	Economie Internationale	
Teoria dei giochi	Théorie des jeux	
Macroeconomia della crescita	Macroeconomie II	

People Management	Gestion des Ressources Humaines	
Managerial Control	Controle de gestion	
Economia delle risorse naturali (ord. 270)	Energy and climate change economics	
Companies and Institution Communication (ord. 270) EEBL	Services Marketing (sostenuto in inglese)	
European Economic History (ord. 270) EEBL	History of Economic Thought (sostenuto in inglese)	
Managerial Control (ors. 270) EEBL	Management Control (sostenuto in inglese)	
Strategic Management (ord. 270) EEBL	Strategic Management I (sostenuto in inglese)	
Business Statistics (ord.270) EEBL	Econometrie II (sostenuto in inglese) (6 crediti)	
Business Statistics (ord. 270) EEBL	Econometrie II + Introduction SAS et STATA (sostenuto in inglese) (4+2 crediti)	
People Management (ord. 270) EEBL	Human Resource Management (sostenuto in inglese)	
Financial Reporting (ord. 270) - Finance and Banking	Advanced Accounting 2	
Strategic Management (ord. 270) - Finance and Banking	Strategic Management	
Derivatives (ord. 270) - Finance and Banking	Produits Dérivés et Gestion des Risques	
People Management (ord. 270) - Finance and Banking	Human Resource Management	
Derivatives (ord. 270) - Finance and Banking	Risk, Investment and Insurance Analysis	
Public Economics (ord. 270)	Collective Decision Making	
Economia e Diritto della Concorrenza (ord. 270)	Antitrust Economics	
Contabilità per le Decisioni Aziendali (ord. 270)	Controle de Gestion	
Lingua Francese (ord. 270)	FLE B1	
Organizzazione degli Intermediari Finanziari (ord.270/bis)	Gestion de Ressources Humaines	03/12/2014
Derivati e Gestione dei Rischi di Mercato (ord.270/bis)	Gestion des Risques Financieres d'Entrepise	25/11/2014
Portaglio Management 9 CFU (ord.270/bis)	Gestion de Portefenille	03/12/2014
Metodi Quantitativi per l'Economia (ord. 270/bis)	Bayesian Case+ Econometrie Des Series Temporelles	
Economia monetaria e creditizia (ord. 270/bis)	Analyse Monetaire	15/12/2014
Economia delle risorse	Energy and climate change economics	09/07/2014

naturali (ord. 270/bis)		
Storia e teoria dello sviluppo (ord. 270/bis)	History of economic thought	26/05/2014
Organizzazione degli intermediari finanziari (ord.270/bis)	stratégie bancaire	03/12/2014
People Management (ord. 270/bis)	Human Resource Management	10/06/2015
Organisation Dynamics and Behaviour	Company Culture	29/02/2016
Project Management (ord. 270/bis)	Project Management Methodologies	05/10/2014
PARIGI EDC		
Economia e gestione delle imprese di servizi (ord.270)	Management des services + Development Marketing	
Lingua Francese B1/B2 (ord. 270/bis)	Lingua Francese (B1/B2)	
Microeconomia Finanziaria (ord.270/bis)	International Finance and Risks, Financial Planning, Strategies for Internationalization	
Comportamento Organizzativo (ord. 270/bis)	Cross-Cultural Management and Leadership	
Corporate Finance (ord. 270/bis)	Corporate Finance	06.05.2015
Management Consulting (ord. 270/bis)	Strategic Management	06.05.2015
Comportamento Organizzativo (ord. 270/bis)	Human Resource Management	10.11.2015
Processi e Modelli Decisionali d'Impresa (ord. 270/bis)	Business Game	10.11.2015
Economia Internazionale – 6 cfu (ord.270/bis)	International Economics + Import Export Techniques	30.05.2016
CSR e Rendicontazione Sociale – 6 cfu (ord.270/bis)	Sustainable Development	30.05.2016
E-Marketing – 6 cfu (ord. 270/bis)	Digital Marketing	30.05.2016
E-marketina (ord. 270/bis) 6CFu	Communication Strategy	21/09/2016
Strategia e Politica Aziendale (ord. 270/bis) 9CFU	Strategic Management	26/11/2015
PARIS INSEEC		
International Marketing (ord. 270/bis)	International Marketing + Emerging markets and economies	10/12/2014
Advanced Marketing	Strategy 360°, Strategic Management, International Management	11/05/2016
Procurement Sourcing (ord.	Supply Chain Management 1 +	10/12/2014

270/bis)	Purchasing 2	
Management Consulting (ord. 270/bis)	Competitive Intelligence, Crisis Game, Cross Cultural Management	11/05/2016
Procurement Sourcing and Supply Chain strategies	Supply Chain management + purchasing	01/07/2015
Business government relationship (ord.270bis)	Business intelligence+emerging markets and economics	06/07/2015
International Marketing (ord.270/bis)	Current events and methods + luxury brand management + french culture	06/07/2015
People Management (ord.270/bis)	Human Resources Management	18.09.2015
Corporate Finance (ord. 270/bis)	Corporate Finance	18.09.2015
Strategic Brand Management (ord. 270/bis) – 6 cfu	Luxury Brand Management	05.03.2016
Corporate Finance (ord. 270/bis) – 6 cfu	Minor Corporate and International Finance	05.03.2016
<i>PARIS 1 PANTHEON-SORBONNE</i>		
Public Economics (ord. 270/bis)	Economic Policy	18/06/2015
International Economics (ord. 270/bis)	International Trade	18/06/2015
Industrial Organization (ord. 270/bis)	Industrial Organization	14.12.2015
Economia Europea (ord. 270/bis)	European Economic Integration	14.12.2015
Economia dei Mercati Finanziari e Internazionali (4 cfu ord. 270 bis)	Principle of Finances	11.02.2016
Corporate Finance (ord 270 – 6 cfu)	Principles of Finances	11/02/2016

N.B. Tutti i corsi, i semestri in cui si svolgeranno e le date degli esami sono da verificare sui siti web delle Università partner, attraverso il sito Erasmus della nostra Facoltà.