

**ESAMI NUOVO ORDINAMENTO
Corsi di laurea SPECIALISTICA**

ELENCO ORIENTATIVO DEGLI ESAMI SOSTENUTI PRESSO LE SEDI NOSTRE PARTNER NEI
PRECEDENTI ANNI ACCADEMICI

SEGNALIAMO CHE GLI ESAMI RICONOSCIUTI DAI DOCENTI AVRANNO VALIDITA' DI 1 ANNO DALLA
DATA DI APPROVAZIONE RIPORTATA A FIANCO DELL'ESAME.

Denominazione della disciplina presso la nostra Facoltà	Denominazione equipollente presso Università straniera	Data Approvazione
GERMANIA		
AMBURGO		
Economia dei Gruppi Aziendali	Bilanzen II: Europäische Rechnungslegung	
Istituzioni di Econometria	Einführung in Die Empiresche Wirtschaftsforschung	
Managerial Accounting (509)	Managementslehre	
Procurement Sourcing & Supply Chain Strategies (ord. 270)	Einführung (in operations) & Supply Chain Management	
Managerial Control (ord. 270)	Controlling	
Organisational Dynamics & Behaviour (ord. 270)	Personalspezialisierung Organisation	
European Commercial Law	Internationales wirtschaftsrecht	
International Marketing	Einführung ins marketing	
People Management	Einführung personal	29/05/2015
Introduzione all'econometria (ord. 270/bis)	angewandte okonometrie I	29/05/2015
BERLIN (SRH HOCHSCHULE)		
Economia monetaria e creditizia	Economy policy	
CSR e Rendicontazione Sociale (ord. 270)	Human Resources Management & Ethical Leadership in International Enterprises	15/07/2015

Comportamento Organizzativo (ord. 270)	Intercultural Management	14/07/2015
Project Management (ord.270 bis)	Im13 Project development	22/07/2015
Organizational Dynamics and Behaviour (ord. 270/bis)	Leadership and Global Strategic Management	22.02.2016
People Management (ord. 270/bis)	Human Resource Management	12/09/2016
Comportamento Organizzativo (ord. 270 bis – 6 cfu)	Organisational Leadership and Advanced Management Skills	04/10/2016
COLONIA		
People Management (ord. 270 BA)	Personal Management	
International Marketing (ord. 270 BA)	Operative and strategic international marketing	
Economia e gestione delle Imprese Internazionali (ord.509)	Global strategy and International risk management	14/10/2014
Economia Internazionale (ord.509)	International Economies	10/12/2014
Strategia e Politica Aziendale (ord. 509)	Global strategy	10/12/2014
Economia e gestione delle imprese internazionali (ord. 509)	International risk management	
Economia dei gruppi aziendali	Introduction to Business	17/02/14
Macroeconomia (avanzato) (ord.270)	International Macroeconomics	17/02/14
DRESDEN		10.02.2016
Knowledge Management (ord. 270/bis) - 6 cfu	Wissen Management (Knowledge Management)	26.06.2015
E-Marketing (ord. 270/bis) - 6 cfu	Online Marketing and Direct Marketing	
Managerial Accounting (12 CFU - ord. 270/bis)	Advanced Management Accounting e Controlling	
Managerial Consulting (ord. 270/bis)	Diversity and Ethics in Business	14.10.2015
Managerial Accounting (12 CFU - ord. 270/bis)	Advanced Management Accounting; Controlling	05.10.2015
Managerial Finance (6 CFU - ord.270/bis)	International Finance	16/10/2015
E-marketing	Marketing	20/10/2015

(ord.270/bis)		
Contabilità per le decisioni aziendali(ord.270/bis)	Internal accounting and financing	10/09/2015
Economia delle aziende non profit e delle imprese sociali (ord.270/bis)	Management of non profit organisations	09/09/2015
Comportamento organizzativo (ord.270/bis)	Organization behaviour and design	09/09/2015
FRANCOFORTE ODER		
Economia Internazionale	International Trade: Theory And Policy	
Economia Internazionale	International Trade and Finance/International Business Administration Programme	
Produzione e Logistica	Production and Service Management	
Sistemi Informativi Aziendali	Business Intelligence & Data Management	
Economia Monetaria	Monetary Theory And Policy	
Managerial Accounting (509)	Accounting II	
European Economic History	European History	
Microeconomia (Economia Ind. e Teoria Dei Giochi)	Industrial Economics – Theory and Experiments	
Asset Management	Active Portfolio Management	
Modelli e Tecniche di Gestione dei Rischi	Financial Risk Management	
Istituzioni e politica economica europea	European Integration	
Teoria monetaria	Monetary theory and policy	
Econometrics	Econometrics of Financial Markets	
Finance	Active portfolio management	
Portfolio Selection Model	Corporate Finance	
E-Marketing	E-Marketing	
Comunicazione delle Imprese e delle Istituzioni (ord.270)	Marketing Communication	
Sistemi Informativi Aziendali (ord. 270)	Management Information Systems	
Economia Internazionale (ord. 270)	International Trade	
Economia Internazionale	The Economics of European Integration	

(ord. 270)		
Economia Internazionale (ord. 270)	Foundations of International Macroeconomics	
Economia Regionale (ord. 270)	Doing Business in Latin America/Case Study Course	
Procurement Sourcing and Supply Chain Strategies (ord. 270)	Supply Chain Management and Logistics	
Microeconomia (corso avanzato - 9 cfu) ord. 270	Microeconomics of Financial Markets	
Sistemi Informativi Aziendali (ord. 270/bis)	Management Information Systems	
Comunicazione Digitale - Nuovi servizi Digitali (6 cfu) (ord. 270/ter)	Information Management	
Economia Internazionale (ord. 270/ter)	European Economic Integration	
Sistemi Informativi Aziendali (ord. 270/ter)	Information System Development	
Knowledge Management (ord. 270/ter)	Knowledge and Information Management	
Economia Monetaria e Finanziaria (ord. 270/ter)	International Monetary Economics	
Diritto Tributario Internazionale (ord. 270/bis)	Taxation in Europe	
Companies and Institutions Communication (ord. 270/bis)	Marketing Communication	
Procurement Sourcing & Supply Chain Strategies (ord. 270/bis)	Supply Chain Management & Logistics	
Diritto della Concorrenza (ord. 270/bis)	Law & Economics of European Competition Policy	
International Marketing (ord. 270/bis)	Selected Topics in Innovation & Marketing	
Microeconomia Finanziaria (ord. 270/bis)	Marketing Microstructure theory	
Economia della Regolamentazione e Concorrenza (ord. 270/bis)	The Law and Economics of European Competition Policy	07/07/2015

Financial Reporting	Financial Accounting	09/09/2016
International Marketing	International Management	10/09/2016
CSR e Rendicontazione Sociale	Seminar in Sustainability Reporting	13/10/2015
Attività Formativa 3 CFU	Intercultural Workshop	11/05/2015
Advanced Marketing (ord.270 BA)	Marketing	20/06/2016
Financial Reporting (ord. 270 BA)	Financial Accounting	20/04/2017

FREIBURG

Scienza delle Finanze (ord. 270) - corso avanzato	Economic Policy and Public Choice	
Econometria Applicata (ord. 270)	Econometrics	
Economia Delle Risorse Naturali (ord. 270/bis)	Sustainable Development and Resource Economics	

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Economia e gestione delle Imprese Internazionali (ord.509)	International risk management	
Economia Internazionale (ord.509)	International Economies	
Economia dei gruppi aziendali (ord.509)	Introduction to international business	
Strategia e politica aziendale (ord.509)	Global Strategy	11/02/2014
CSR e Rendicontazione sociale (ord. 270-bis)	Business ethics	17.02.2015
Macroeconomia (avanzato)	International Macroeconomics	16/02/15
Scienza delle Finanze (ord. 270/bis)	Economics of Taxation	19/02/15
Economia Monetaria Internazionale (ord. 270/bis)	International monetary economics	19/02/15
Laboratorio di economia politica (ord. 270/bis)	Economics of taxation	30/09/2015
Laboratorio di economia politica (ord. 270/bis)	How Culture Affects Preferences - Workshop	30/09/2015

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Financial Reporting (ord.	Accounting Reporting	
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270)		
Economia Internazionale (ord. 270)	International Macroeconomics	
Microeconometrics (ord.270/bis)	Microeconometrics	16/02/15
Asset Management (ord. 270/bis)	Risk Management	16/02/15
Scienza delle Finanze (ord. 270/bis)	Economics of Taxation	16/02/15
Economia Monetaria Internazionale (ord. 270/bis)	International monetary economics	19/02/15
Laboratorio di economia politica (ord. 270/bis)	Economics of taxation	19/02/15
Laboratorio di economia politica (ord. 270/bis)	How Culture Affects Preferences – Workshop	30/09/2015
Organizzazione degli Intermediari Finanziari	Bank Management	13/03/2016
Statistical Computing Matlab	Matlab for Finance	25/04/2016
European Institutions and Law	International Relations Law of the European Union	22/04/2016
Finanza Quantitativa	Applied Time Series Analysis	28/04/2016
EU Law and Institutions (ord. 270/bis)	International Relations Law of the EU	28/04/2016
LEIPZIG		
International Marketing (ord.270 bis)	International Marketing	
International Commercial Law (ord.270 bis)	International Taxation	
Management Consulting (ord.270 bis)	Strategic Management	
Managerial Control (ord.270 bis)	International Management Accounting	
Management Consulting (ord. 270)	Business Management (Module 6.5.4)	
Management Consulting (ord. 270/bis) – 6 cfu	Strategic Management	05.12.2016
Extra Activities (ord. 270/bis) – 3 cfu	Intercultural Communication	05.12.2016
International Marketing (ord. 270/bis)	International Marketing	
Procurement and Supply Chain Strategies (ord.	Introduction to International Management	

270/bis)		
Management Consulting (ord. 270/bis) - 6 cfu	International Strategic Management	23/02/2017
Business Government Relations (ord. 270/bis) – 6 cfu	Business Ethics	23/02/2017
Extra Activities – 6 cfu	First Business Language: English	23/02/2017
LUNEBURG		
Procurement, Sourcing and Supply Chain Strategies (ord. 270)	Strategic Production Network	
International Marketing (ord. 270)	International Marketing	
People Management (ord.270)	International Aspects of HR-Management	
Project Management (ord.270/bis)	IT Project Management in Global Enterprises	
Entrepreneurship (ord.270/bis)	Current trends and developments in Marketing Management	
NURTINGEN		
Economia internazionale	International trade finance	
Csr Rendicontazione Sociale (ord.270)	Social Sciences and voluntary work	
Knowledge Management (ord.270)	Strategic Management in an International context	
Procurement sourcing and supply chain strategies (ord. 270 bis)	Supply chain management and purchasing	
International Commercial Law (ord 270 bis)	International Commercial Law	
Politica Monetaria e Finanziaria (ord. 270/bis)	Understanding the Global Economy	
Organizzazione e Gestione delle Risorse Umane (ord. 270/bis)	International Human Resources Management	
Comportamento Organizzativo (ord. 270/bis) 6 CFU	Social Sciences and Voluntary Work	05/07/2016
Economia della regolamentazione e della concorrenza (ord. 270/bis) 6CFU	Advanced Microeconomics	21/09/2016
Economia Internazionale (ord. 270 bis- 6 cfu)	International trade and finance	11/01/2017
E-marketing (ord.	Online Marketing	21/09/2016

270/bis) 6CFU		
VIADRINA		
WIESBADEN		10.02.2016
Environmental Economics (ord. 270/bis) - 6 cfu	International Economic Relations I – Development Policy	10.02.2016
Extra - activities (ord. 270/bis)	Business in English II - Culture and Communication	09.02.2016
Environmental Economics (ord. 270/bis)	International Economic Relations 1	09.02.2016
Extra-Activities (ord. 270/bis) - 3 cfu	Business in English III: Culture and Communication	
Produzione e Logistica	Production and Logistics I	
International Marketing (ord. 270 B.A.)	International Marketing: Strategies of Internationalization (31472)	
Managerial Control (ord. 270 B.A.)	Accounting/Controlling II - Management with Key Performance Indicators (31512)	16/12/2014
Derivati e Gestione dei Rischi di Mercato (ord.270/bis)	Financial Management II: Finance and Risk Management	09/06/2015
International Marketing (ord. 270/bis)	Marketing II: Internationalization Strategies in International Marketing	09/06/2015
Management Consulting (ord. 270/bis)	International Business (Part. A-B)	09/06/2015
Corporate Finance (ord. 270/bis)	Financial Management II: Finance and Risk Management	15/09/2015
Comportamento Organizzativo (ord. 270/bis)	Culture and Communication	15/09/2015
WITTEN		
Management Consulting (ord. 270/bis)	Strategic Management	
Entrepreneurship (ord. 270/bis)	Organisation and Management (BE 3-1)	
Managerial Accounting 12CFU (ord. 270/bis)	Management Simulation e Management Control Systems	
International Marketing (ord. 270/bis)	International Strategy	09.09.2014
Corporate Governance (ord.270/ bis)	Corporate Governance and Strategic Leadership (M 26)	10.07.2014
Entrepreneurship (ord. 270/bis)	Entrepreneurship in Family Firms	

People Management (ord. 270/bis)	Current Issues in Business Management (International Human Resource Management)	
Corporate Governance (ord. 270/bis)	Foundation of Corporate Governance (Boards Governance and Value Creation)	
Entrepreneurship (ord. 270/bis)	Entrepreneurship in Family Firms	
Entrepreneurship (ord. 270/bis)	Governance-Mechanisms in Family Business	
WORMS		14.05.2015
Organizzazione e Gestione delle Risorse Umane (ord. 270/bis)	Advanced Resource and Organisation Management	03.06.2015
Knowledge Management (ord.270/bis) – 6 cfu	Organizational Learning	03.07.2016
Economia Internazionale (ord.270/bis)	International Economics	03.06.2015
Economia e gestione delle imprese internazionali (ord.270/bis)	International Business Cases+International Marketing Management	04.05.2015
Microeconomics for Business (ord. 270/bis)	Applied Microeconomics	
Csr e Rendicontazione Sociale	Business Ethics e Corporate Compliance	08/05/2015
Comportamento Organizzativo (ord. 270/bis) – 6 cfu	Organization	12/07/2016
Project Management (ord. 270/bis) – 6 cfu	Project Management	15/03/2017
Project Management (ord. 270/bis) – 6 cfu	Project Management, Self and Time Management	15/03/2017
International Marketing (ord. 270/bis) – 6 cfu	International Marketing Management	15/03/2017
Comportamento Organizzativo (ord. 270/bis) – 6 cfu	Employee Training and Development	15/03/2017

N.B.: Tutti i corsi, i semestri in cui si svolgeranno e le date degli esami sono da verificare sui siti web delle Università partner, attraverso il sito Erasmus della nostra Facoltà.