

# M.Sc. in Finance and Banking, 2013/2014

## Meeting the Practitioners

# Banca IMI – Intesa Sanpaolo

**Andrea COSENTINI** - *Head of quantitative trading, Capital Markets- Risk Trading – Equity, Banca IMI*

**Luca LOPEZ** – *Risk management, Banca Intesa*

Friday November 15, 12.00am  
classroom P5 (1° floor, Building Didattica)

Banca IMI ([www.bancaimi.com](http://www.bancaimi.com)), is the investment bank of the Intesa Sanpaolo Group.

Arising from the merger of Banca Caboto and Banca IMI, historically two of the most important Italian financial institutions, the new Banca IMI was formed in October 2007 with the mission of helping its customers by offering first-rate products and services.

With a 700-strong workforce, it operates in the areas of Investment Banking, Capital Markets and Structured Finance on the main domestic and international markets thanks to its offices in Milan and London and its fully owned subsidiary in New York, Banca IMI Securities Corp.\*.

Banca IMI targets banks, companies, institutional investors, governments and public administrations. It is one of the leading Italian financial operators and has a strong presence in equity and debt placements, extraordinary finance and securities trading. Thanks to the numerous domestic and international relationships of the Intesa Sanpaolo group, it boasts a long-term leadership in Structured Finance: it supports the growth of domestic and international corporate clients through mid/long-term financing operations and has distinguishing expertise in financial advisory, particularly in the real estate sector, and in project & industry specialised lending. It assists client companies in the raising of venture and debt capital. It provides financial consultancy services. It structures risk management products for companies, institutional investors and local authorities.

It realizes investment products for retail clients.

The Market Hub platform, applies the dynamic management of the Best Execution to the orders MiFID compliant and provides, to over 350 Italian and foreign institutional customers, with access to more than 70 equity, fixed income and derivatives markets.

Through the Research department of Intesa Sanpaolo to provide its clients with a complete range of analyses, forecasts and strategies on financial markets.

Banca IMI also offers, via Intesa Sanpaolo, a wide range of additional services such as post-trading, settlement, custody and securities administration.