

MASTER OF SCIENCE IN FINANCE AND BANKING

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Meeting the Practitioners: Alessandro Ronzoni, CFA

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European Investment Bank The EU bank *

EIB: the EU Bank

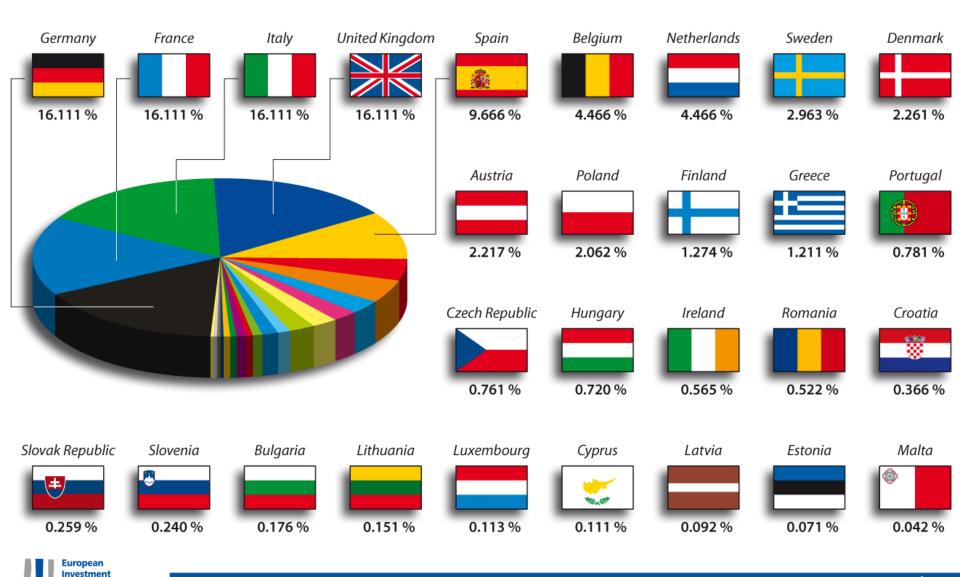


- Natural financing partner for the EU institutions since 1958
- Around 90% of lending is within the EU
- Shareholders: 28 EU
 Member States

Investing in Europe's growth



EIB capital breakdown



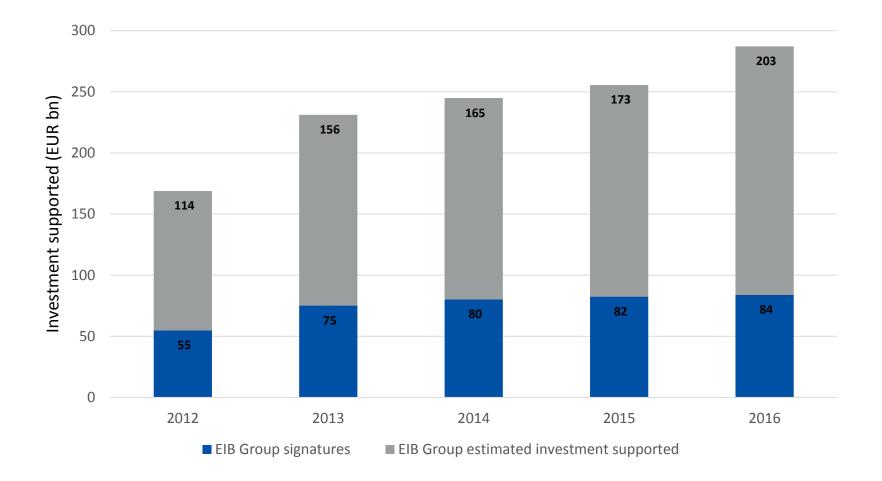
Bank

The Ell bank !





EIB supported investments





We focus on our key priorities



EIB Impact (1/2)



4.4m jobs in small businesses



HEALTH 10m people with access to improved health services



EDUCATION

890 000 students benefiting from EIB projects



WATER 25m people benefiting from safe drinking water



TRANSPORT 960m additional passengers



ENERGY 4m households powered by EIB projects



URBAN 120 000 households in social and affordable housing



DIGITAL 11m people with new or upgraded connections



EIB Impact (2/2)

The Solow growth model

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- Infrastructures
- Telecommunication
- Energy
- "Positive Externalities"

GCAPITAL

- Interest Rates
- Inflation exp.
- Public Investm.
- Savings
- Market environm.
- Foreign Investm.
- "Stability"

GLABOUR

G_{population}

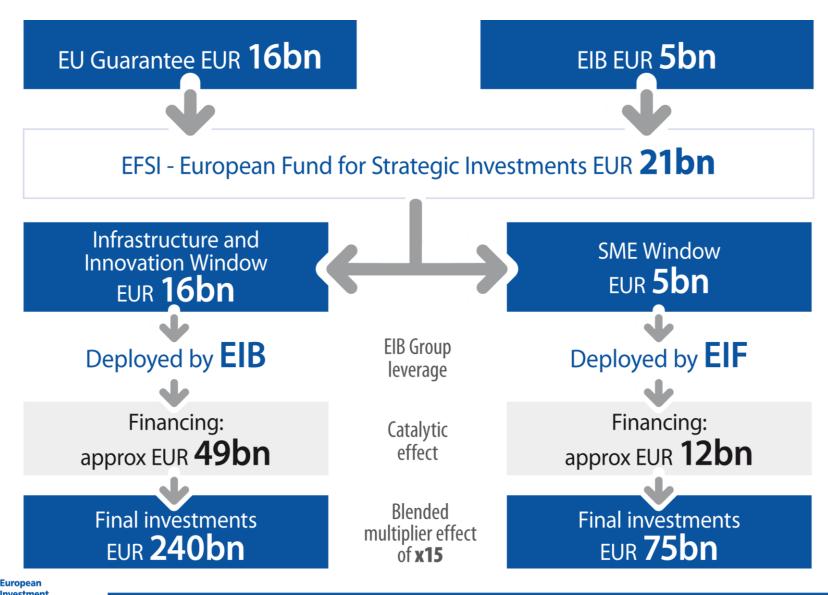
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- Unemployment
- Education
- Efficiency



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European Fund for Strategic Investments (EFSI) – "Juncker Plan"



EIB at a glance

- Largest multilateral lender and borrower in the world
 - We raise our funds on the international capital markets
 - We pass on favourable borrowing conditions to clients
- Some 450 projects each year in over 160 countries
- Headquartered in Luxembourg and has 40 local offices
- Around 3 000 staff:
 - Not only finance professionals, but also engineers, sector economists and socio-environmental experts
 - Almost 60 years of experience in financing projects

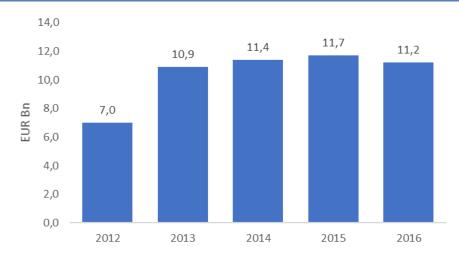


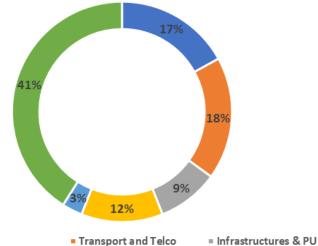
The EIB at a glance



EIB Group presence in Italy

EUR 52Bn of loans in 2012 - 2016





Energy

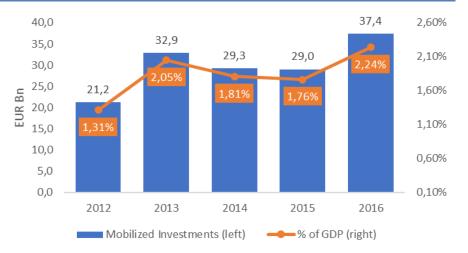
European Investment

Bank

Corporates

The Ell bank

EUR 150Bn of Investment in 2012 - 2016



In 2016:

- Mobilized investments of EUR 37,4Bn, equal to 2.24% of the Italian GDP, thanks to an implied multiplier of 3.34x.
- 137 deals finalized in 2016 only, including relevant strategic operation for the country
- Main Counterparts: Terna, ENI, FCA, Enel Green Power, A2A, Italgas, Ansaldo, Toscana Energia, ...
- Relevant Operations: Piano Scuola, FS rolling stocks, cofinancing of regional plans (Puglia, Basilicata, Toscana), Passante di Mestre,...



