M.Sc. in Finance and Banking

Meeting the Practitioners

Ugo Trenta

BancoPosta Fondi Sgr

December 6, 4.00pm classroom TL (ground-floor, Building Didattica)

Ugo TRENTA - Head of Corporate Bond team (BancoPosta Fondi Sgr-Poste Italiane Group)

Ugo Trenta has been working in trading/asset management industry for 10 years. He has published several books and papers focused on Event Study Analysis, Tobin Tax, etc., and has a teaching experience of almost 10 years in seminars/courses at academic level. Holding different roles and different responsibilities, Ugo worked in the Italian team of leading financial institutions, such as Dexia Group, before joining BancoPosta Fondi Sgr in 2010 as Head of Corporate Bond team.

BancoPosta Fondi Sgr (<u>www.bancopostafondi.it</u>) is an asset management company founded in early 2000s. With Assets Under Management above 45bn eur, it is currently 6th in the Italian ranking published by Assogestioni concerning italian asset management companies.

BancoPosta Fondi Sgr was born to act as financial competence centre within Poste Italiane Group. According to its mission, the company is focused on achieving its efficacy and economic effectiveness goal offering a wide set of funds and financial products to retail clients and institutional investors in Italy.

Concerning funds distributed to retail clients, BancoPosta Fondi Sgr offers a set of approximately 30 different products focused on different asset classes (fixed income, money market, equity and derivatives). The company runs several portfolios related to institutional mandates as well, including a big part of the assets related to the insurance company of Poste Italiane Group.