

# Financial situation of the Group



Mercedes-Benz



Prepared by Sofia Basile, Alessandro De Angelis, Sofia Passarello, Anastasiia Prihodchenko, Antonio Venditti



# FULL YEAR RESULTS

## ANNUAL REPORT 2021



### The Group achieved strong financial results

Good product mix, solid net pricing, continued cost-discipline and favorable used car performance lifted the adjusted Return on Sales for the Mercedes-Benz Cars & Vans division to 12.7% in the full year

### The Group accelerated its strategy as a pure-play manufacturer of desirable cars and vans

Since 2019 fixed costs at Mercedes-Benz Cars have fallen by 16% while revenue per unit improved by 26% to an average €49,800 per vehicle

|  |   |  |
|--|---|--|
| <b>2.75 mn</b><br>Group Unit Sales<br>2020: 2.84 mn                  | <b>€ 167.9 bn</b><br>Revenue<br>2020: € 154.3 bn    | <b>€ 29.0 bn</b><br>EBIT<br>2020: € 6.6 bn |
| <b>€ 8.6 bn</b><br>Free Cash Flow Ind.<br>Business<br>2020: € 8.3 bn | <b>€ 21.5</b><br>Earnings per share<br>2020: € 3.39 | <b>€ 5.00</b><br>Dividend<br>2020: € 1.35  |

# Three numbers illustrate the strategic progress

**+30%**

Top-end vehicle sales

**+105%**

Adjusted EBIT

**+64%**

Sales of electric cars

# Balance sheet

The company has been developing over the last years

Assets are increasing and liabilities are decreasing

**-26%**

Non-current assets

**+15%**

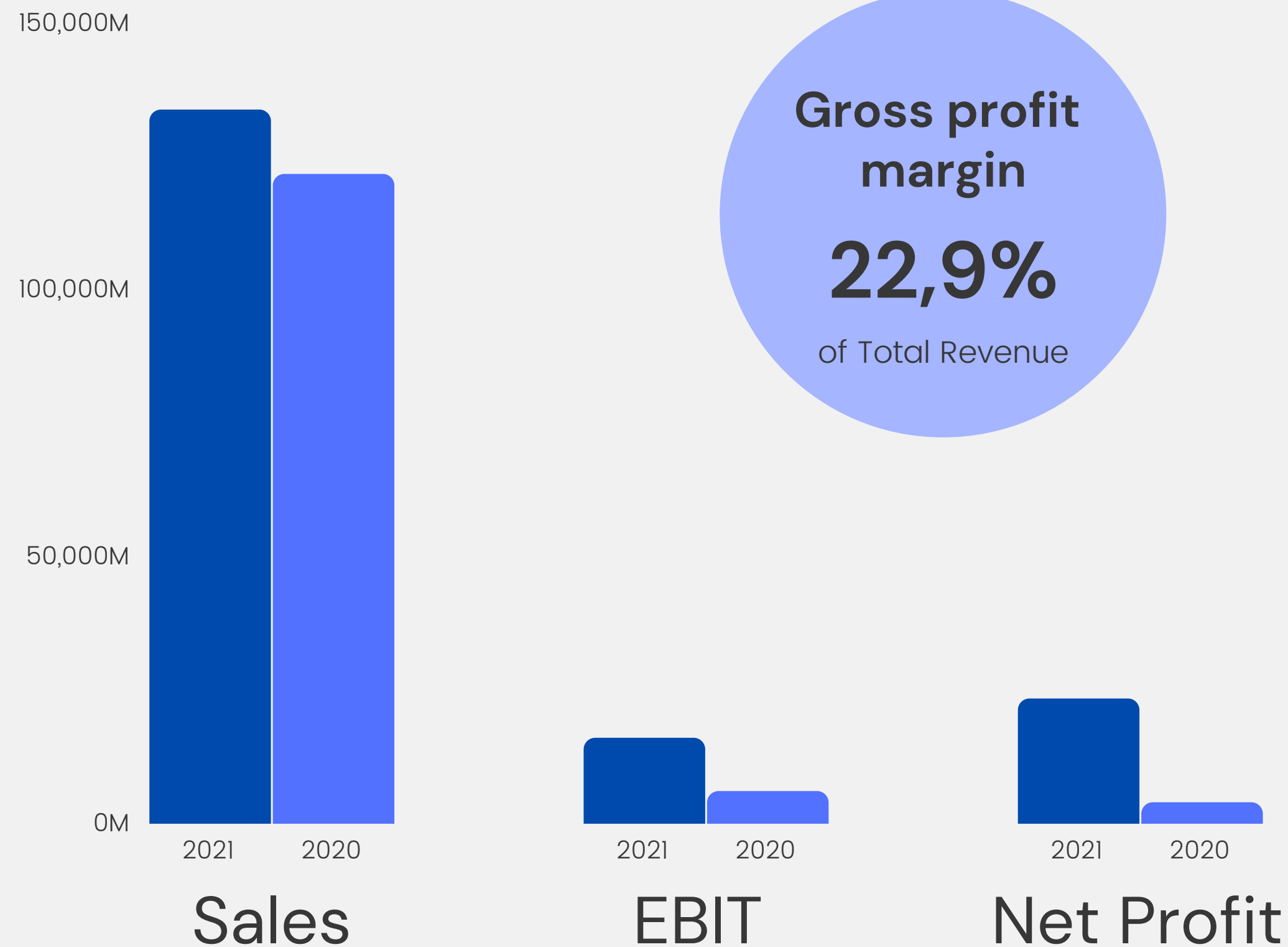
Current assets

**-7%**

Liabilities



# Profit & Loss

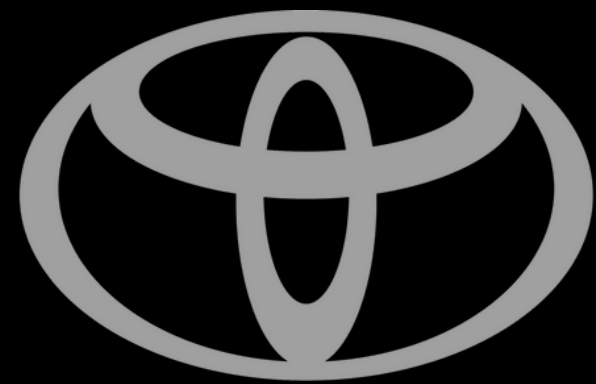


|            | 2021      | 2020      |
|------------|-----------|-----------|
| Sales      | 133,839 M | 121,778 M |
| EBIT       | 16,028 M  | 6,091 M   |
| Net Profit | 23,396 M  | 4,009 M   |



# Cash flow analysis

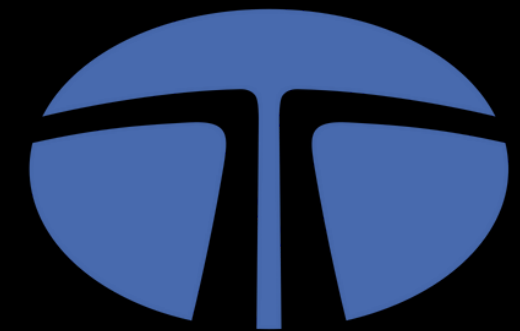
Debt to Equity Ratio



0.52



1.24



1.45

1.74

Debt to Equity Ratio

1,269 M

Free Cash Flow

# Equity & Consolidated statement of Changes in Equity

Equity instruments/debt instruments:

**73,167M**

Total Equity

Balance at 31 December 2021

**71,951M**

Equity attributable  
to shareholders

Since 1 January 2020, there has been  
no change in the number of shares

Thank you for the attention!

