

Financial situation of the Group



Mercedes-Benz



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FULL YEAR RESULTS ANNUAL REPORT 2021



The Group achieved strong financial results

Good product mix, solid net pricing, continued cost-discipline and favorable used car performance lifted the adjusted Return on Sales for the Mercedes-Benz Cars & Vans division to 12.7% in the full year

The Group accelerated its strategy as a pure-play manufacturer of desirable cars and vans

Since 2019 fixed costs at Mercedes-Benz Cars have fallen by 16% while revenue per unit improved by 26% to an average €49,800 per vehicle

2.75 mn
Group Unit Sales
2020: 2.84 mn

€ 167.9 bn
Revenue
2020: € 154.3 bn

€ 29.0 bn
EBIT
2020: € 6.6 bn

€ 8.6 bn
Free Cash Flow Ind.
Business
2020: € 8.3 bn

€ 21.5
Earnings per share
2020: € 3.39

€ 5.00
Dividend
2020: € 1.35

Three numbers illustrate the strategic progress

+30%

Top-end vehicle sales

+105%

Adjusted EBIT

+64%

Sales of electric cars

Balance sheet

The company has been developing over the last years

Assets are increasing and liabilities are decreasing

-26%

Non-current assets

+15%

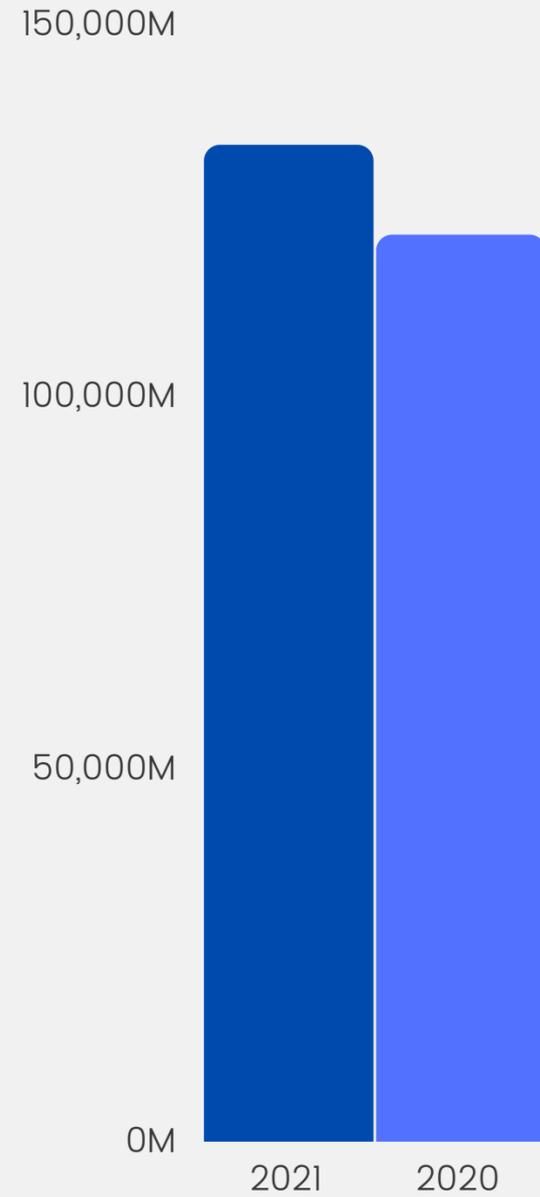
Current assets

-7%

Liabilities



Profit & Loss



Sales



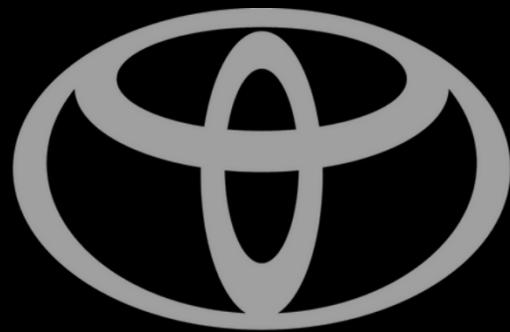
EBIT

Net Profit

	2021	2020
Sales	133,839 M	121,778 M
EBIT	16,028 M	6,091 M
Net Profit	23,396 M	4,009 M

Cash flow analysis

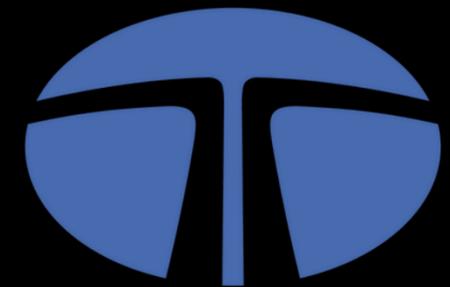
Debt to Equity Ratio



0.52



1.24



1.45

1.74
Debt to Equity Ratio

1,269 M

Free Cash Flow

Equity & Consolidated statement of Changes in Equity

Equity instruments/debt instruments:

73,167M

Total Equity

Balance at 31 December 2021

71,951M

Equity attributable
to shareholders

Since 1 January 2020, there has been
no change in the number of shares

Thank you for the attention!

