



JETOR

C O N S U L T I N G

Train for work,
for a future to
build

ABOUT US
www.jetor.it

WHAT IS JETOR?



JETOR Consulting is the **Junior Enterprise** of the University of Rome Tor Vergata.

It is a **non-profit organization, managed exclusively by students**, which deals with **management consulting** for small and medium-sized enterprises, start-ups, and local public entities.

MISSION

To **bridge the gap** between the professional and academic world.

HOW

We provide the **essential skills** that are most in demand in the job market, **focusing on students** who, with initiative and a desire for personal growth, have joined the Association.

OUR INTERNAL STRUCTURE

Our structure is made up of five areas, each performing a different role and service.

**FIND THE ONE
THAT SUITS YOU
BEST!**



Marketing & IT Area



Strategic Consulting Area



Sales & Legal Area



Human Resources Area

SKILLS YOU CAN ACQUIRE

(1 out of 3)

HUMAN RESOURCES

Organization of **activities** for the **Recruitment process**.

Monitoring the **internal climate** of the Association.

CONSULTING

Analysis of financial data to predict **future performance** and assess profitability.

Drafting of **Business Plans**, including project planning, industry analysis, necessary resources, and financial estimates.

SKILLS YOU CAN ACQUIRE

(2 out of 3)

SALES & LEGAL

Researching potential clients interested in our services.

Negotiation and drafting of commercial proposals tailored to the client's needs.

Drafting of contracts related to the services offered by the Association to its clients.

Legal advice on internal matters related to dispute resolution and customer relations.

SKILLS YOU CAN ACQUIRE

(3 out of 3)

MARKETING&IT

Market analysis to define marketing strategies.

Digital marketing and SMM
(Social Media Marketing)
through the use of online channels.

Branding to develop a brand identity.

Website creation and
advertising campaigns.

OPPORTUNITIES YOU CAN FIND



Periodic job offers

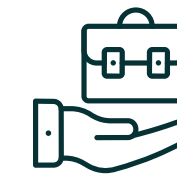
Some examples of job offers received last year:

- Sales and Strategy Intern
- Project Manager
- Junior Innovation Manager
- Manager in Training



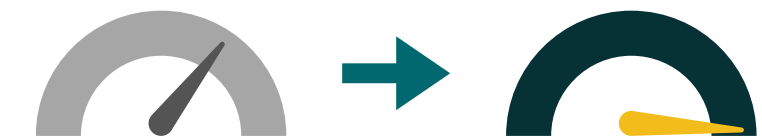
Direct contacts with the business world

Where our former members work:



Post-graduation employment opportunities

The employment rate in the 6 months following graduation increases from 70% to 99% for JEurs



THE ADVISORY BOARD



A team composed of industry **experts** with national and international recognition who collaborate with us



SIMONE
MASETTI

Director

EY Parthenon



MARGHERITA
GIOVINE

Senior Consultant

Deloitte



GIUSEPPE
PARENTE

Engagement Manager

McKinsey &
Company



DAMIANO
ROZZI

Product Manager

Johnson&Johnson



STEFANO
CREA

Senior Manager

BIP

NETWORK AND EVENTS

JETOR is part of a national **network**, **JE Italy**, and an international network, **JE Global**, which includes more than 400 associations with nearly 50,000 students worldwide.



Throughout the year, a series of **events** are organized in different parts of Italy and the world, where there is the opportunity to **interact** with other JEurs and professionals from various sectors.



JEIMM

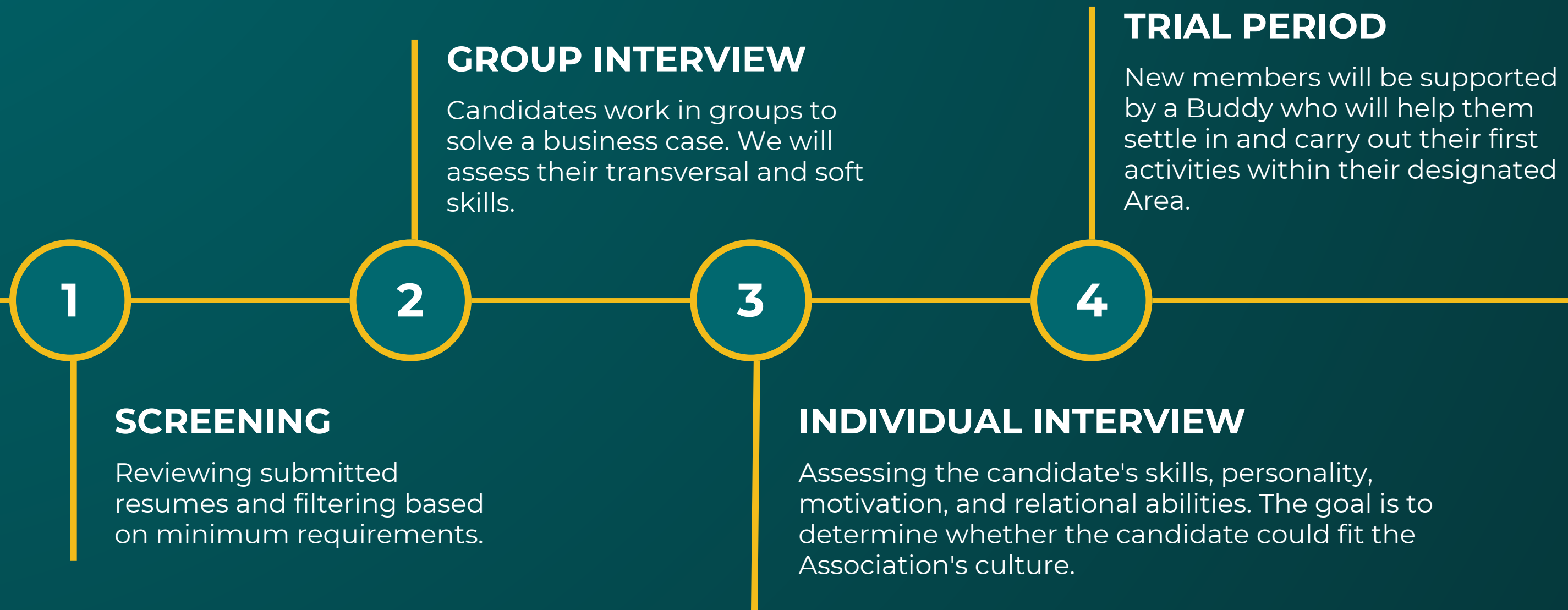
JE Italy May Meeting



JEIOM

Junior Enterprise Italy October Meeting

THE SELECTION PROCESS





**Scan the QR code for more
information**

Applications are open now!



THANK YOU FOR YOUR ATTENTION

