



- Title -

# Procurement Sourcing and Supply Chain

*Comments & Opinions  
from Past Students*

Alumni



Can you give an opinion about the Course on Procurement and Supply Chain ? Including your experience.

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Sukanta from India .....

*Before the course I was confused about certain fact of SCM and examination. Having completed the course I feel more confident about the exam and surely for choosing my final thesis on SCM.*

*The Teacher and course coordinator is very knowledgeable and friendly. Also the outsource trainer was very experienced and they tried to answer all of our queries and at the same time the syllabus was also excellently delivered except "the hands-on practical training sessions*

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Federica from Italy .....

*I think it was well organized and the thing that made the course very interesting unlike other courses were testimonies of companies related to the various topics covered (although unfortunately I could attend only a few of these). In addition, the online platform has been a really useful tool for the study and to understand more fully some topics. Another thing I really appreciated was the visit to the Fiat at the end of the course, where we could see in reality and in practice things studied in theory.*

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Aurora from Italy .....

*«One of the most interesting course that gives you the possibility to directly interact with companies and competent people. I have participated to the course last year and since I really enjoyed it, I also decided to prepare my thesis with professor Appolloni, one of those professors who really cares of the professional and personal growth of their students.*

*I am sure you will enjoy it as well.»*



## Luigi from Italy

*I have followed Professor Appolloni's class of Procurement Sourcing and Supply Chain Strategies last year, and I have found it to be a very interesting course. What made the lectures particularly stimulating was the continuous integration between theory and case studies, thanks to the many guests that Professor Appolloni invited to participate to the lessons. Furthermore, also the Professor's lectures were always very clear and interesting, thanks to the integration of the book and the slides with empirical evidence through examples and case studies.*

*At the end of the course, we also visited FLAT's fabric in Cassino, having a great direct experience for what regards the lean system for the Italian automaker and about the relations with suppliers in general. This on field experience has been particularly formative, also because it is quite unusual for the Italian university.*

*In regards of the thesis, the Professor has always been very punctual in answering to my e-mails and very helpful in the search for material, even though I am not in Rome because of the Erasmus.*

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Marco from Italy .....

*«The course gave me the unique opportunity to interact with managers of many leading companies and to learn from their great experiences.*

*I strongly recommend the course since I had the chance to study a really interesting subject and to challenge myself in very interactive lessons.*

*Last but not least, Professor Appolloni is one of those professors who really cares about the personal and professional growth of his students!»*

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Claudia from Italy

*The strength of this course was the fact that practice went along with theory; indeed several interesting case studies from company was presented. A wonderful experience was the visit at Fiat's plant since we could take a closer look to what we were studying at theoretical level. Also the Moodle platform was an important tool of the course that gave us the possibility to go deepen the topics of the lessons. This course couldn't be organized better than it was!*

*About the final thesis, I can tell you that I couldn't ask for a better Professor. The commitment and the passion that Prof. Appolloni puts in his job is what you would like to find in any teacher. Moreover, he is always available and ready to help you. Personally, I would recommend any course taught by Prof. Appolloni. Trust me, don't miss the chance to work with him!*

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Pierpaolo from Italy

*The Procurement and Supply Chain course held by Professor Appolloni is an opportunity to get an introduction to the basic principles of Procurement and Sourcing as well as Supply Chain. Additionally the course allows students to get in touch with several professionals coming from different Industries. Professor Appolloni's vast Consulting and teaching experience is shared with students through useful teaching materials and his speeches.*

*The Professor is a teacher that cares about the professional development of his students and is always available for providing advices or recommendations to who asks for them.*

*I have been in touch with the Professor during the Bachelor, the Master of Science degree and also in the post-graduate Master in Procurement and I have always been provided with direct feedbacks and opinions about my weaknesses and my strengths. I strongly recommend the course to who is looking for a career in Supply Chain or Procurement and has passion and interest for them.*

+ *Bianca from Italy*

During my MSc degree, I understood that I wanted to work in the Supply Chain field and to search for improvements and innovation in operations.

What I learnt from this course is that procurement, purchasing and the whole supply chain can differ from company to company, thus you cannot get bored, there's always something new to know! I was enchanted by evidences shown by managers and directors of consulting, production and IT firms. The open dialogue with experienced individuals enhanced my curiosity that much that I chose to write my Master thesis on Social Sustainability with Professor Appolloni. Furthermore, the professor demonstrates on a daily basis to take care of the career of his students, keeping a network that allows to always discover new possibilities.

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Claudio from Italy .....

*I really appreciated this course since it was well organized and very interesting, so that I selected one of the topic course for my thesis project. The added value were the online platform to integrate supplementary information to material lessons and the visits to firm's plant organized by professor to observe concretely what studied. In the end, I would like to thank Prof. A. Appolloni and Bernando Nicoletti for the efforts spent and the help given during my thesis project. It is not obvious having a "private" professor which follow you weekly. Still today I am so glad about the choice made.*

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Francesca from Italy...

In this class you'll have the chance to see first-hand what Procurement and Supply Chain are. Indeed Prof. Appolloni will enrich your formative experience with many expert guests testimonies, factory visits (such as Sanofi, Peroni, FIAT...) and new insights, in order to make you understand as effectively as possible.

Moreover he is one of the most professional, trustworthy and considerate professor I have ever met during my Academic career.

I have been so enthusiast about Prof. Appolloni and his lectures that I have asked him to be Master Thesis' mentor!



Assel from Canada.

Procurement and Supply Chain Course taught by professor Appolloni not only became the most valuable asset for my academic endeavor but also made me enjoy every minute I spent in class. The course material was clear and “easy-to-digest” . Professor presented the course in an engaging way with dashes of humor. I really appreciate that professor sincerely cares wether students understand subject or not. Moreover, we had a chance to learn the way business processes are implemented on practice by visiting the leading local companies. I would highly recommend students to consider taking this course with professor Appolloni.



## Nhi from Vietnam

*Professor Appoloni made the PSSC course so interesting to me that it was one of the original inspiration for my thesis. What impressed me the most in the course was the combination of theory and case study in which he invited experienced executives to share us about series of topics. This also helped me in shaping my career path later in supply chain consultancy.*

*Another value that made the course unforgettable to me is the enthusiasm of Professor Appoloni and his sense of humour. You'll not only get valuable knowledge but also a lot of laugh in and after class. I can say that he is among the best choice of instructing supervisor for your thesis.*