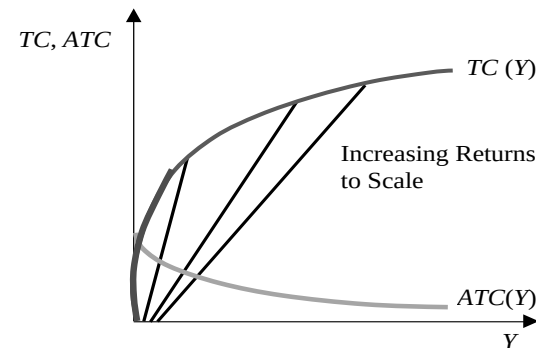
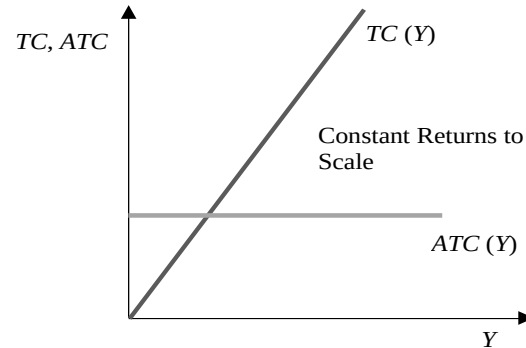


# Long term: Increasing Returns to Scale

$$ATC(w_0, r_0, Y) = \frac{TC(w_0, r_0, Y)}{Y}$$

$$ATC(w_0, r_0, nY) = \frac{TC(w_0, r_0, nY)}{nY} = \frac{(n-x) TC(w_0, r_0, Y)}{nY}$$

$ATC(Y, w^\circ, r^\circ) > ATC(nY, w^\circ, r^\circ)$  for all  $n \geq 1$   
IRTS generate **economies** of scale



Higher wages, lower turnover,  
lower average costs, higher  
profits, higher wages...



Economies of scale: the «virtuous» circle of  
growing. Specialization, learning by doing:  
the more you grow the more competitive you  
become:

Dehumanizing assembly lines



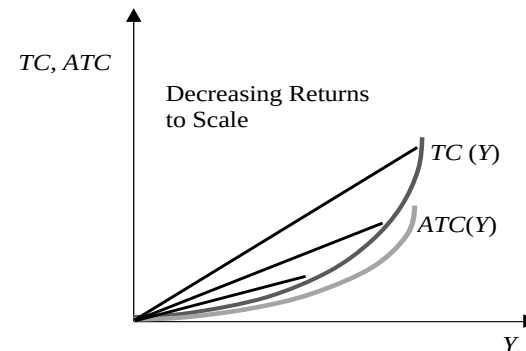
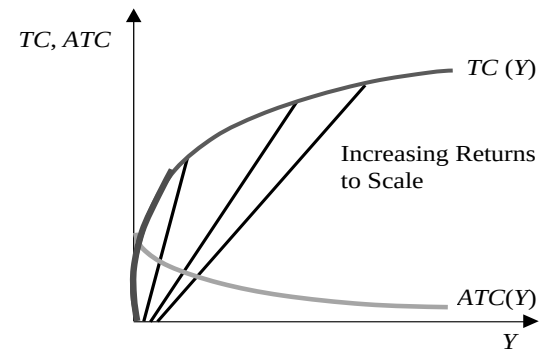
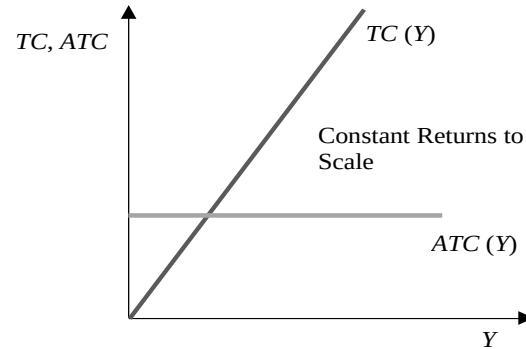
$$\pi^E(Q) = [p(Q) - \text{ATC}(Q, r^\circ, w^\circ)]Q$$





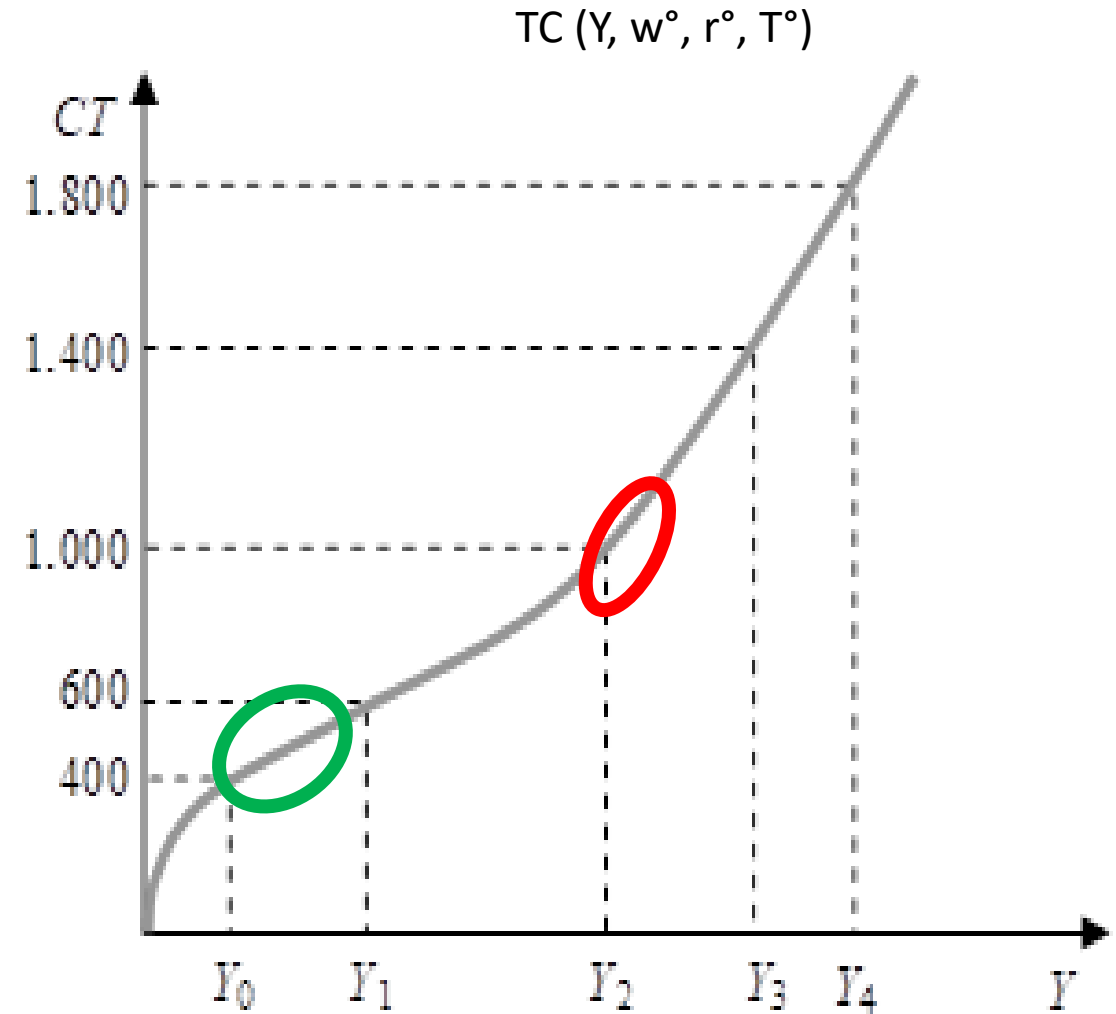
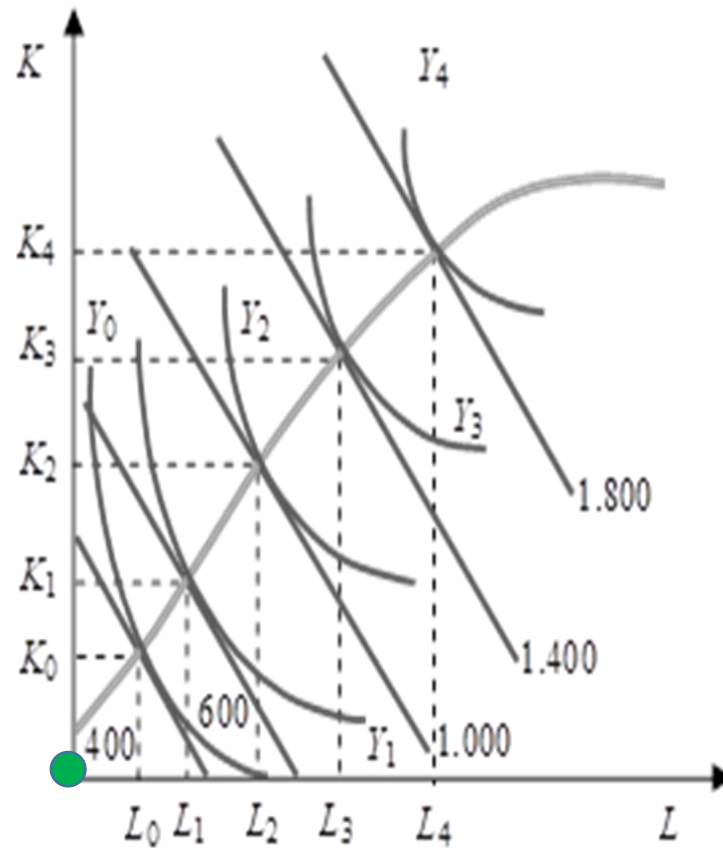
# Long term: cost and average cost functions

**PS:** The average cost function is calculated looking at the slope of the line connecting the origin with the point on the cost curve.





# Long Term: technology and costs. Change along the curve





# How do Cost Curves Shift?

**Cost curves are drawn for a given technology (production function) and for given unit costs of factors of production.**

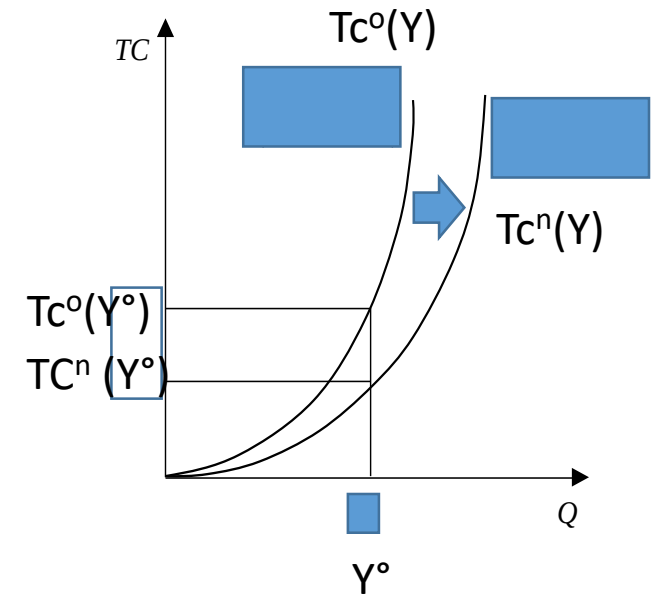
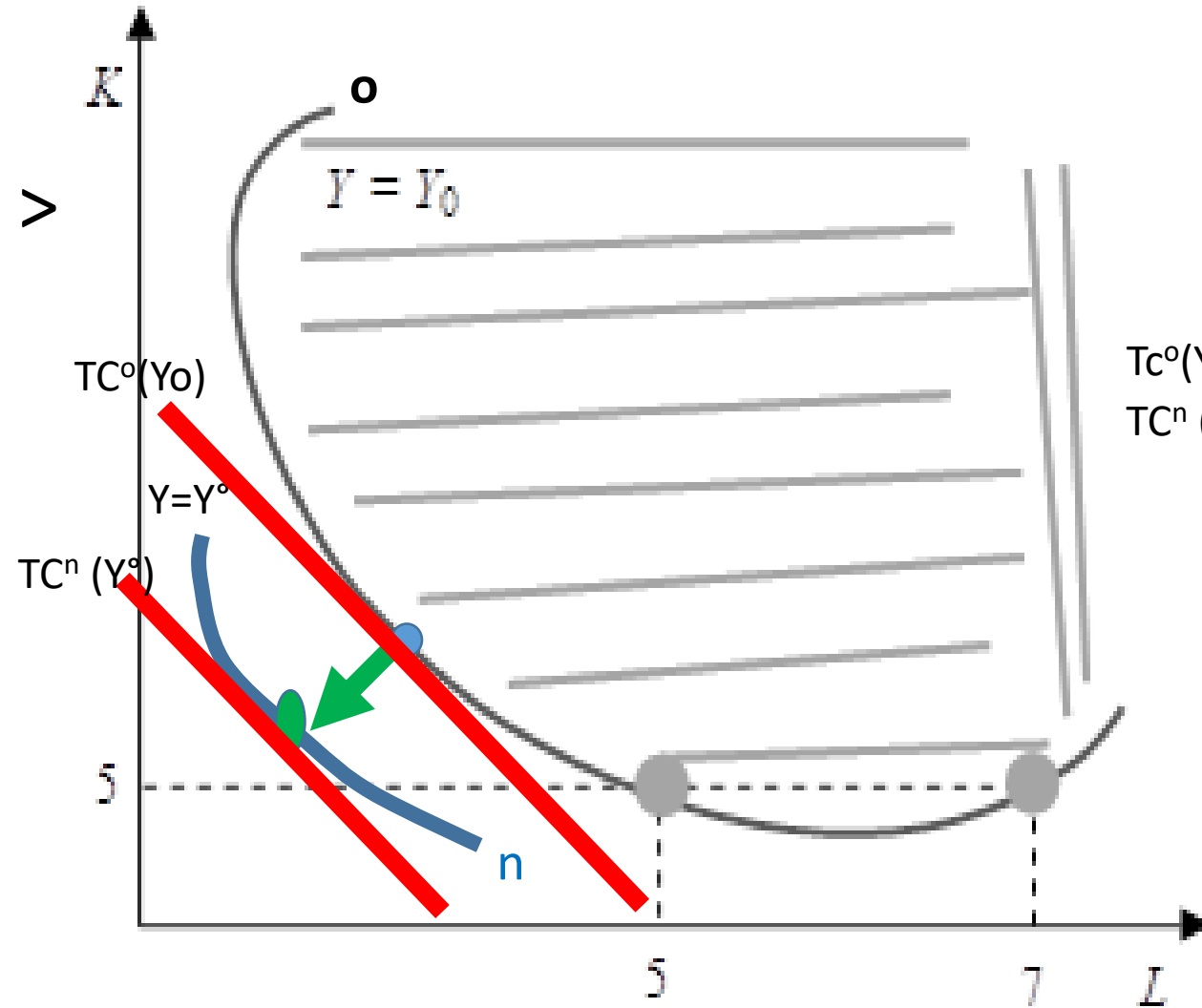
**So far, we have moved **along a given** cost curve.**

**If **technology** or **unit costs** change, cost functions **change:**  
**shift of the curve**, not change along the curve.**



## PS: technological progress

$$TC^o(Y^o) = TC_0 \text{ €} > \\ TC^n(Y^o) = TC_1 \text{ €}$$





From  $w^\circ$  to  $w''$  with  
 $w'' > w^\circ$

TC?

Before:

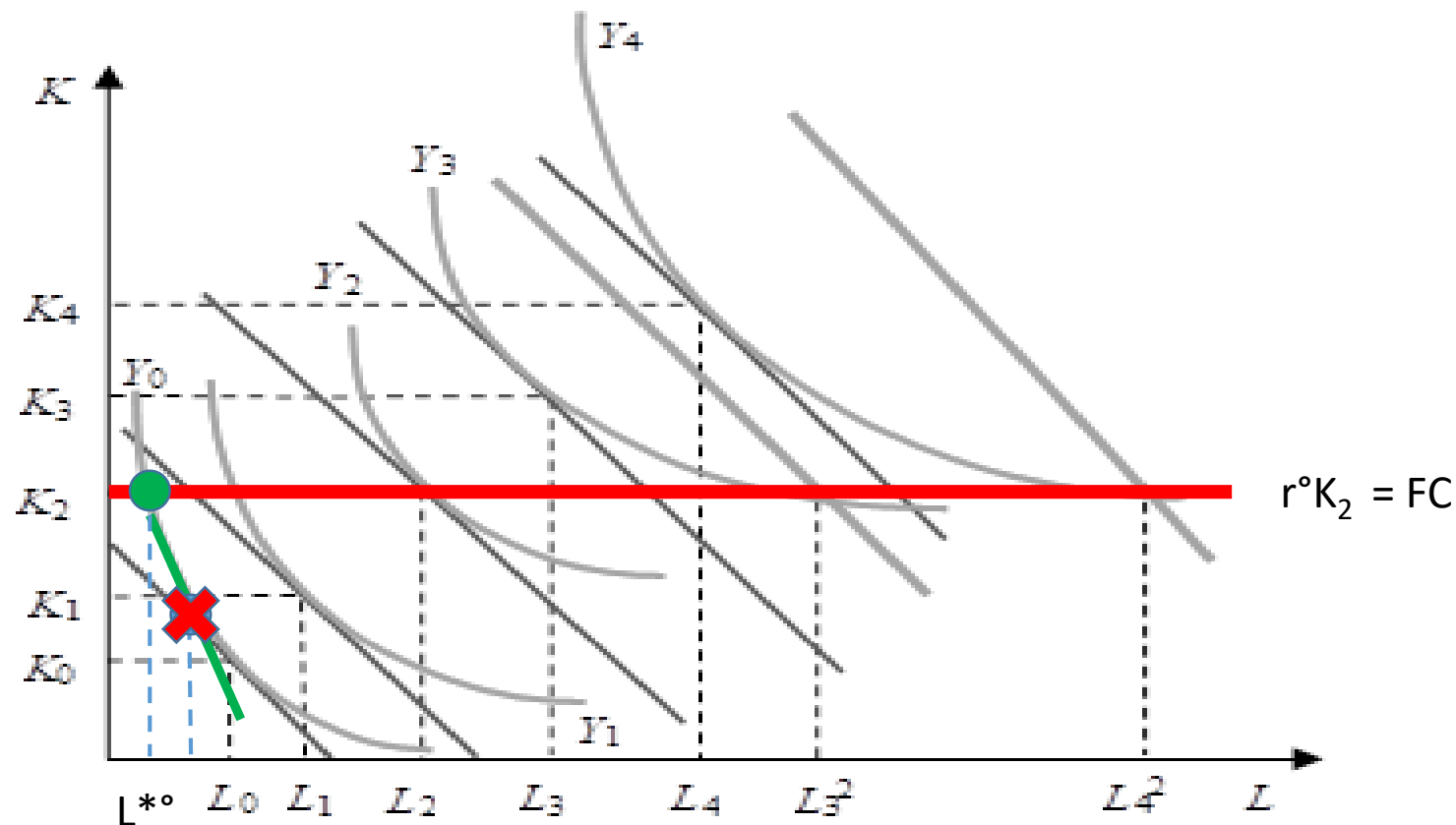
$$TC = w^\circ L^{\circ*} + r^\circ K_2$$

Now?

$$TC = w'' L^{\circ*} + r^\circ K_2$$

↗

The minimum cost  
rises and the cost  
function shifts  
north west.





# ST, variable cost or LT: cost and factor price changes

## Case A

**Case a:**  $w$  and  $r$  rise by the same proportion, 10%

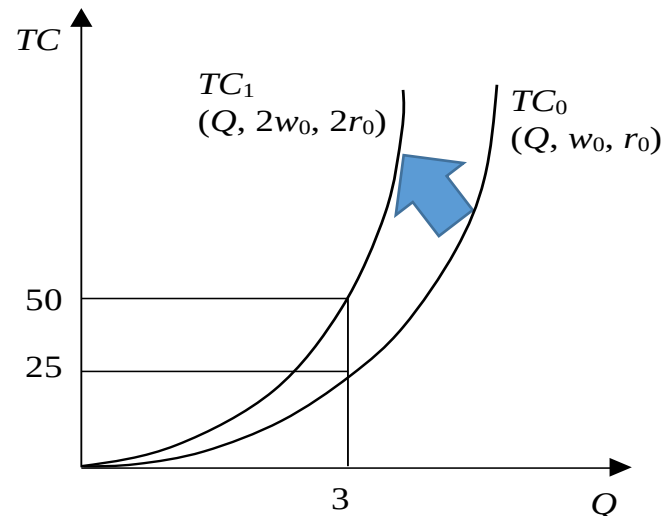
$TC(Q^\circ; w^\circ; r^\circ) = w^\circ L^\circ + r^\circ K^\circ$  rises to?

$TC(Q^\circ; w^\circ \times 1,1; r^\circ \times 1,1) = w^\circ(1,1) L + r^\circ(1,1) K$  **What new  $(L, K)$ ?**  
**Still  $L^\circ$  and  $K^\circ$ ! Why? What is the new tangency point between isoquant and isocost?**

$TC(Q^\circ; 1,1 w^\circ; 1,1 r^\circ) = w^\circ(1,1) L^\circ + r^\circ(1,1) K^\circ$  **The same!**

Cost function moves northwest

$TC(Q^\circ; 1,1 w^\circ; 1,1 r^\circ) = 1,1 TC(Q^\circ; w^\circ; r^\circ)$



All inputs double in unitary cost: doubling of total costs.

The cost function moves «northwest» and the firm becomes less competitive.



# ST, variable cost or LT: case B, a rise in $w$

$TC(15, w^\circ=4/5, r^\circ=4) = ?$

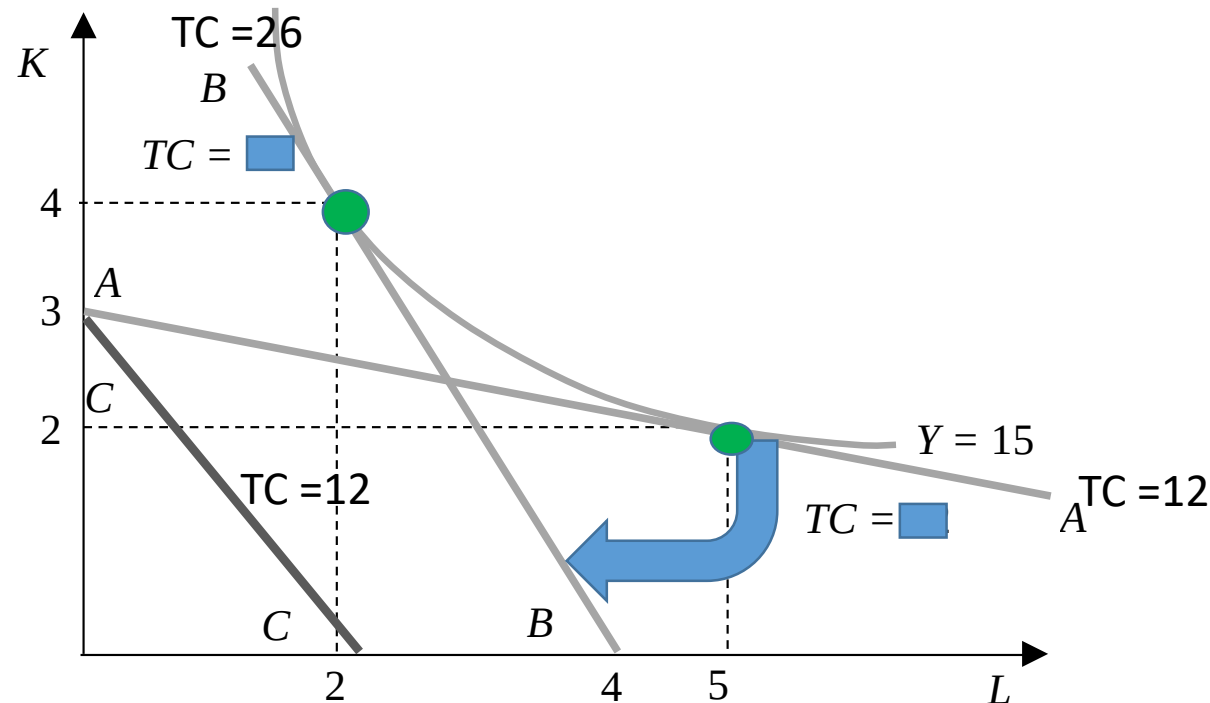
$<$

$TC(15, w'=5, r^\circ=4) = ?$

Proving that cost rise  
(above 12€) when  $w$  rises  
even if  $L$  declines.

Which techniques now  
cost 12 € at the new  
unitary costs  $w'$  and  $r^\circ$ ?

Any of the old ones on AA  
which costed 12 €?



From AA:

$$w^\circ = (4/5) \text{ €}$$

$$r^\circ = 4\text{€}$$

Rise from  $w$   
to  $w'$

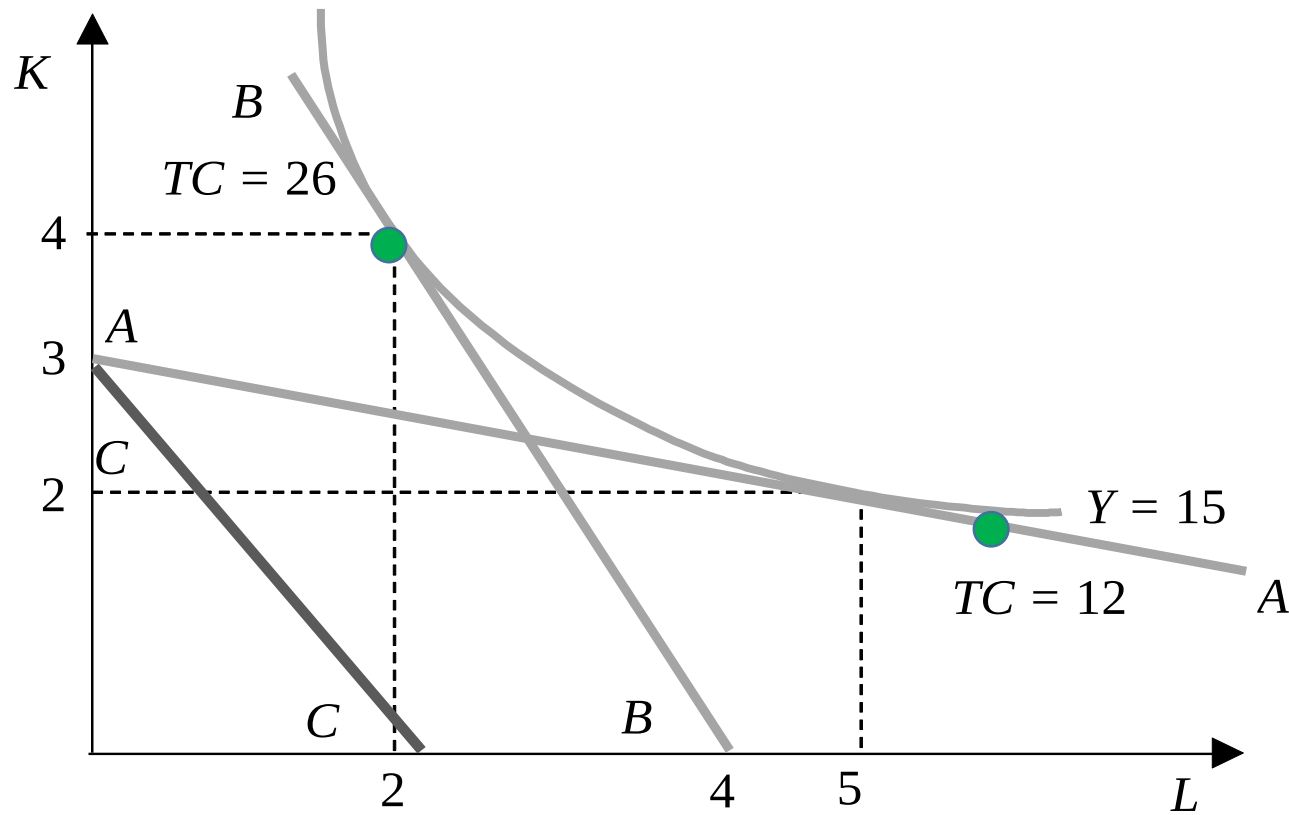
To BB:

$$w' = 5\text{€}$$

$$r^\circ = 4\text{€}$$

**Substituting toward  
the cheaper factor of  
production**



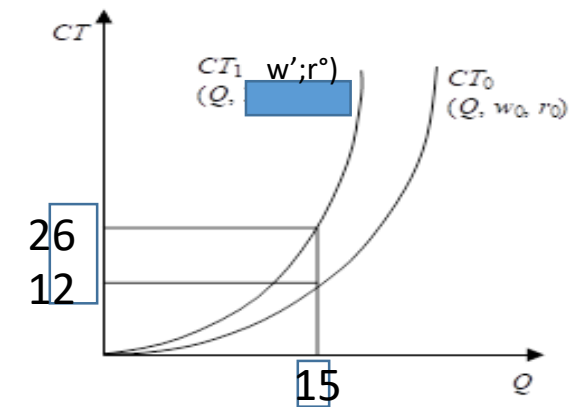


From  $w^\circ =$   
 $(4/5) \text{ €}$

$r^\circ = 4\text{€}$

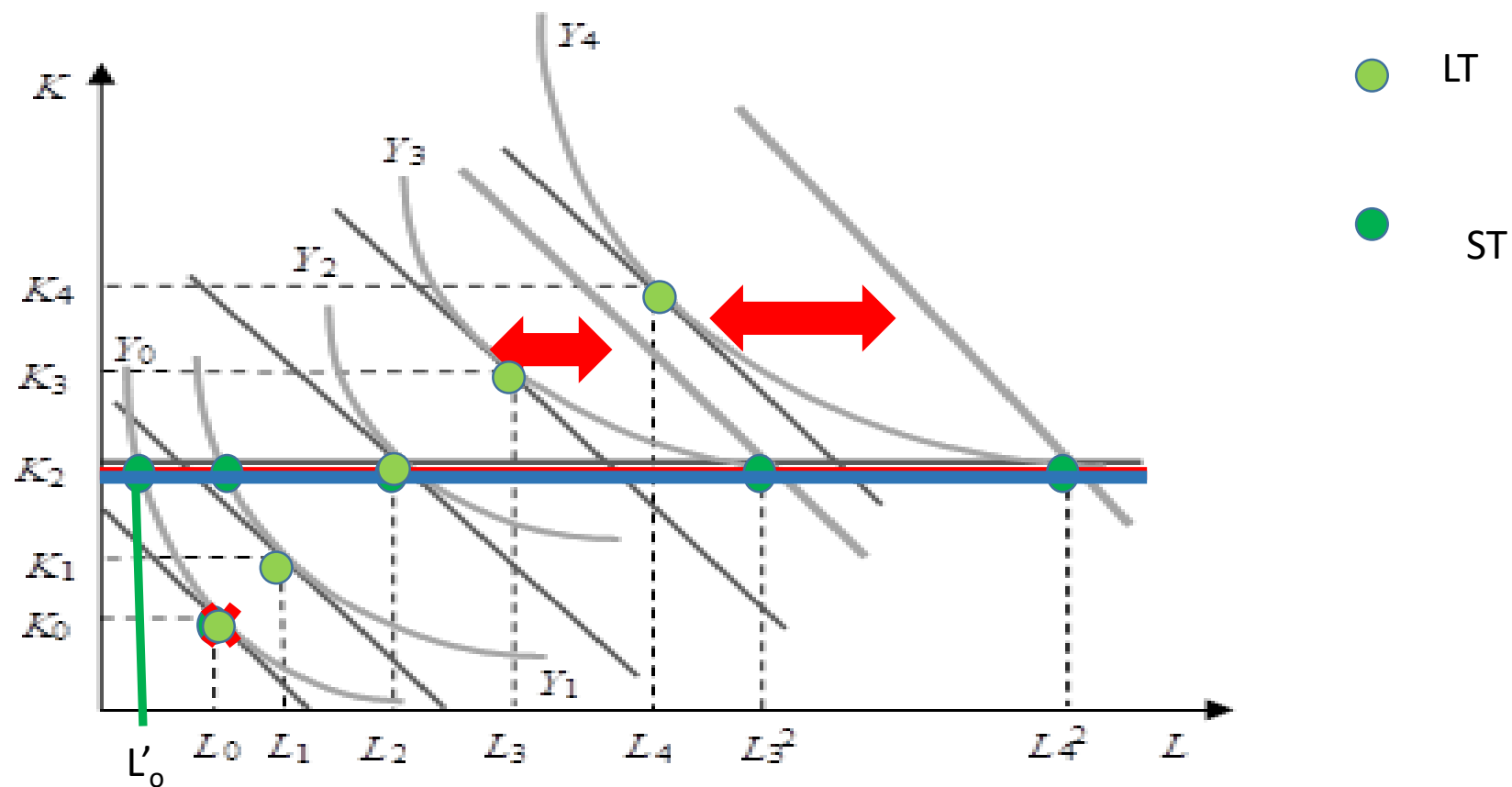
To  $w' = 5\text{€}$

$r^\circ = 4\text{€}$



The cost function goes north-west.

# Short term and Long term cost functions





# Relationship between ST and LT cost functions

Today ( $K$ =warehouse sq. mt.)  
 $FC(K) = 10.000 \text{ €}$  for  $Q = 10$  BIKES  
Tomorrow?

$FC(K) = 1.000.000 \text{ €}$  ? For  $Q = 10$   
BIKES?

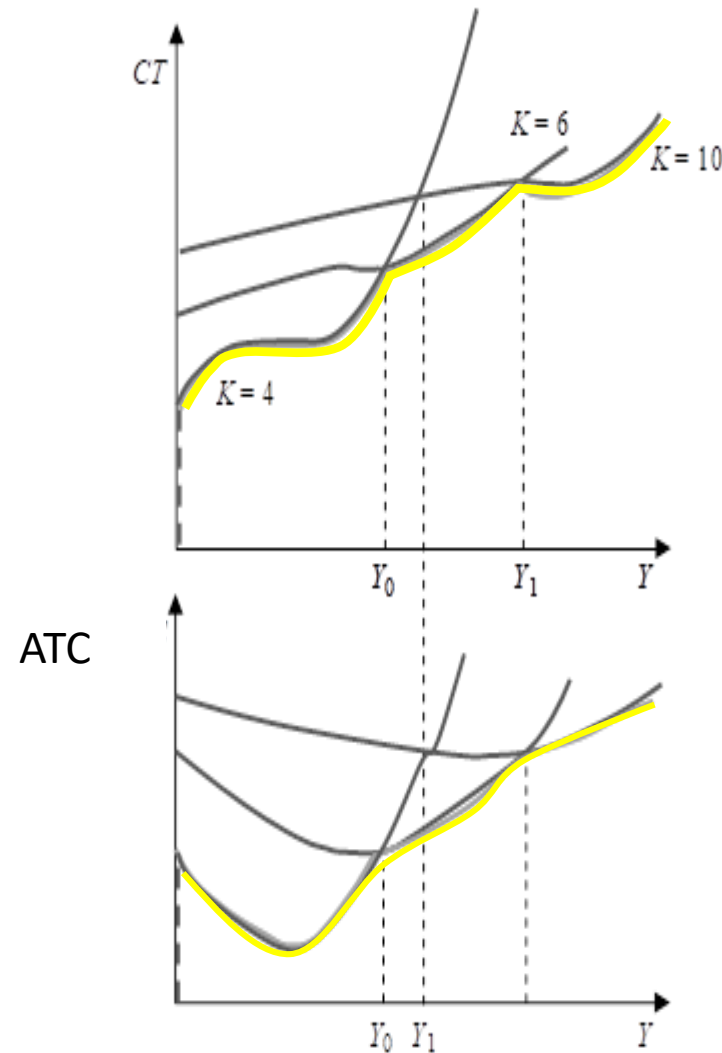
$FC(K) = 1.000.000 \text{ €}$  ?  ~~$Q = 10$  BIKES~~

$K = 4$   
 $K = 6$   
 $K = 10$

ST: Fixed costs?

ST: Variable costs?

LT: ?

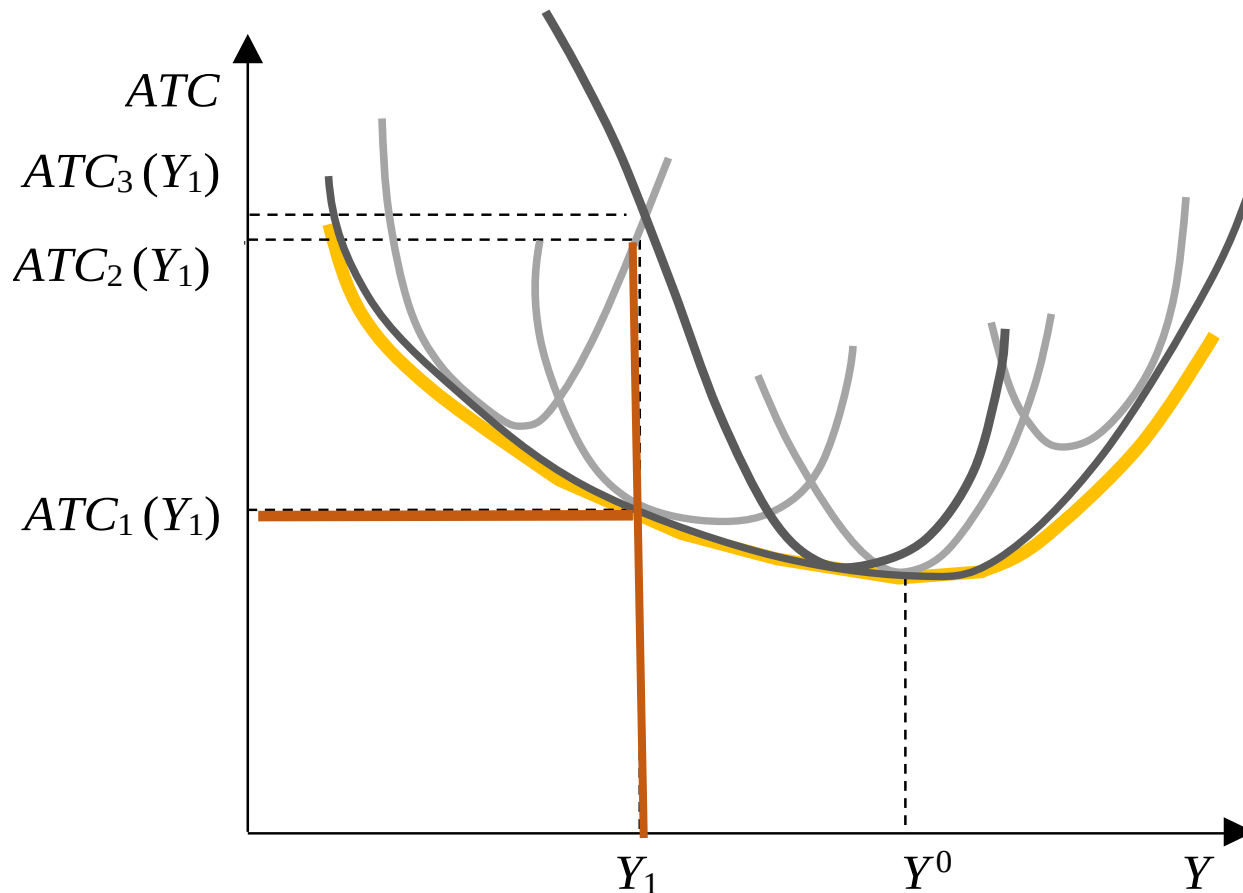




# Relationship between ST and LT cost functions

$Y^0$  : minimum efficient  
scale of the firm,  
minimum of minima,  
best of the best

$$TC^{LT}(Y) = \min TC^{ST}(Y)$$





## Which Isoquant will be chosen? Short-Term

$$\underset{Q}{Max} \Pi^i(Q) = TR^i(Q) - TC^i(Q) = PQ - TC^i(Q)$$

$$\text{s.t. } P = {}_iP^d(Q) \rightarrow$$

$P = P^\circ$  (PRICE-TAKER, perfect competition)

$$\text{s.t. } Q = f^i(K, L)$$

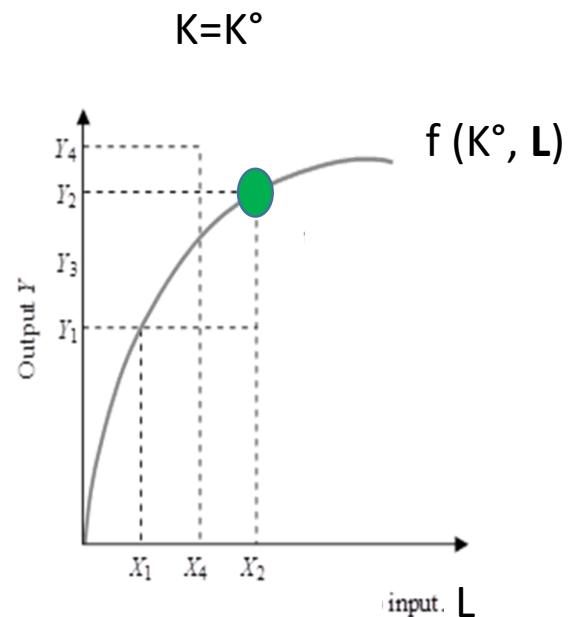
$$\text{s.t. } K = K^\circ \text{ (or better } K \leq K^\circ \text{?) } \text{ **SHORT TERM PERIOD!**}$$

$$\text{s.t. } TC^i(Q, w^\circ, r^\circ) = w^\circ L(Q, K) + r^\circ K \quad \text{NOT ANY } L!$$

PS: which profits?



# Maximization of profit, ST



$Q^*$  such that:

$$\text{Max } \Pi(Q) = P^\circ Q - \text{TC}(Q)$$

Or  $L^*$  such that:

$$\text{Max } \Pi(L) = P^\circ f(K^\circ, L) - w^\circ L - r^\circ K^\circ$$

$$P_0 \frac{\partial f(K_0, L)}{\partial L} - w_0 = 0$$

$$P^\circ \text{MPL}(K^\circ, L^*) = w^\circ$$

$$\text{MPL}(K_0, L^*) = \frac{w_0}{P_0}$$

PS:  $r^\circ K^\circ$ ?



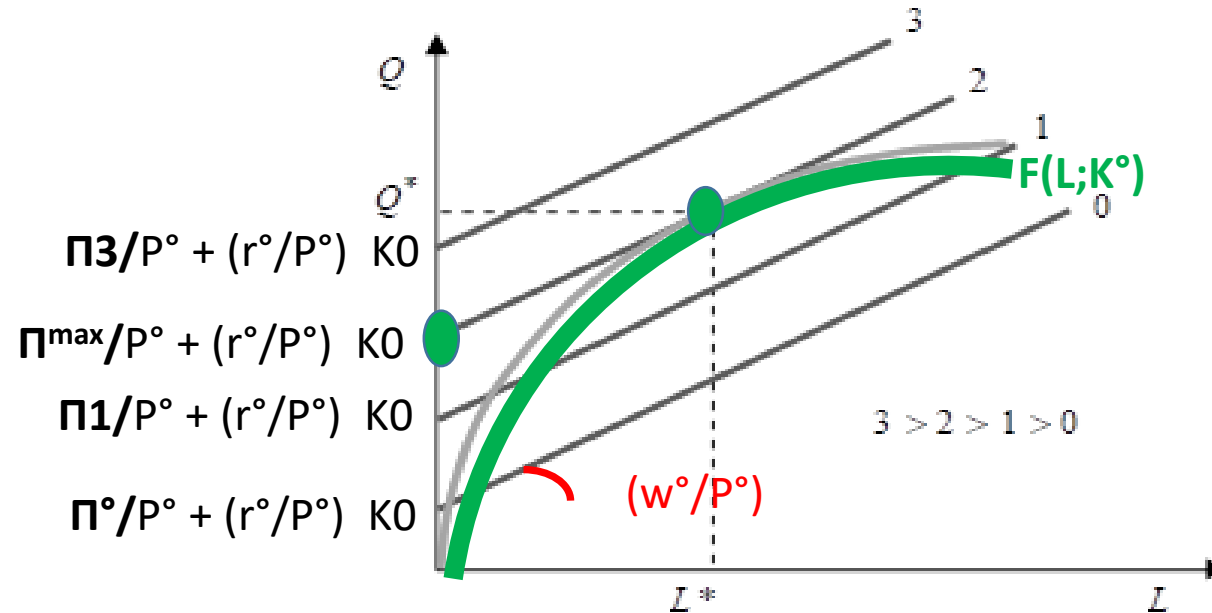


# Isoprofits and Maximization of profits, ST

What is the optimal condition for  $Q^*$  and  $L^*$ ?

$$\Pi^0 = P^0 Q - w^0 L - r^0 K^0$$

$$Q = \frac{\Pi_0}{P_0} + \frac{r_0}{P_0} K_0 + \frac{w_0 L}{P_0}$$



$$MPL(K_0, L^*) = \frac{w_0}{P_0}$$

$\Pi^1 > \Pi^0$

$\Pi^1 > \Pi^0$



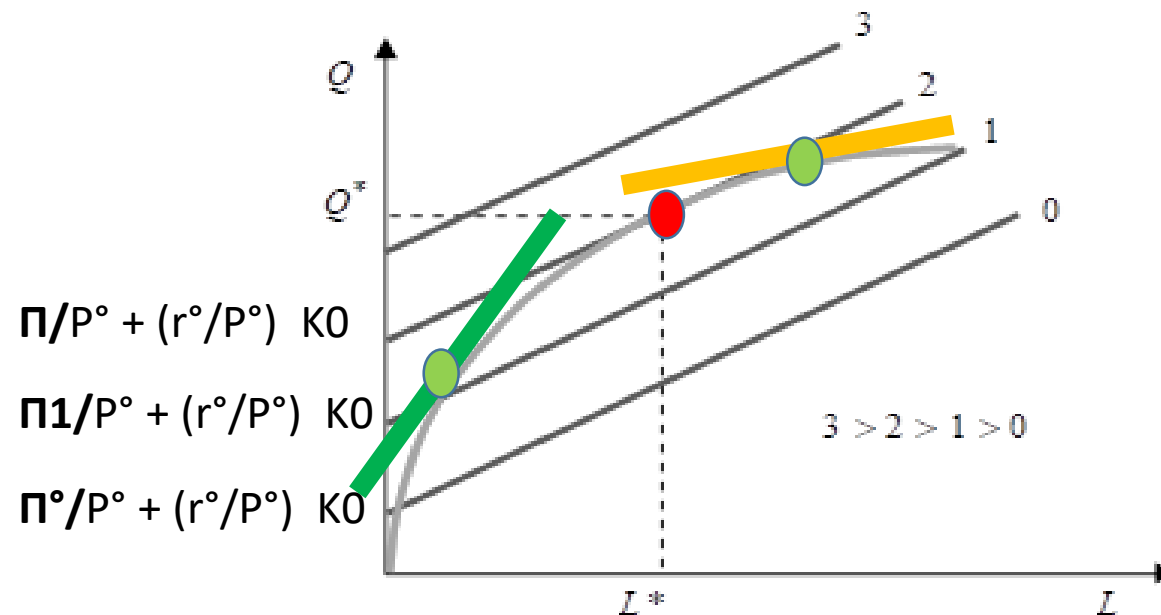
# Isoprofits and Maximization of profits, ST

Do you spot the supply curve?

Do you spot the labor demand curve?

$$\Pi^0 = P^0 Q - w^0 L - r^0 K_0$$

$$Q = \frac{\Pi_0}{P_0} + \frac{r_0}{P_0} K_0 + \frac{w_0 L}{P_0}$$



What if  $P$   
declines?  
(a lot?)

What if  $w$   
declines?

What if  $r^0 K^0$   
grows?

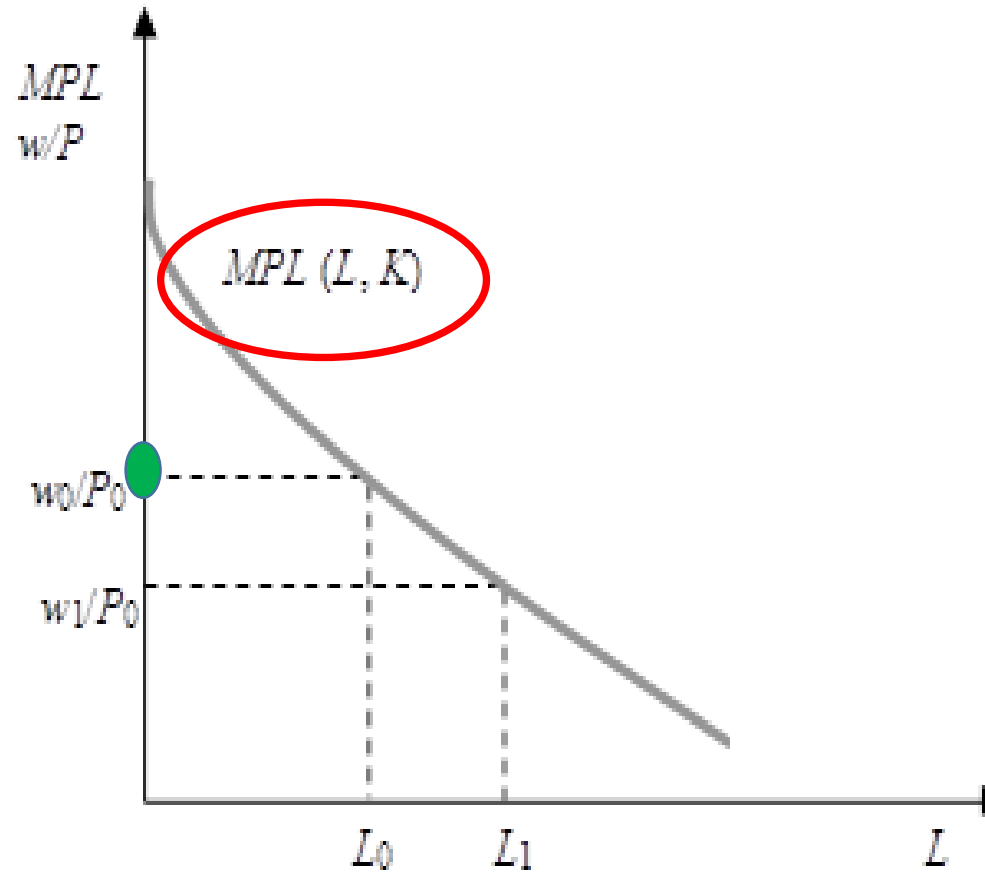


# The labor demand curve of the firm?

What is the  
productivity of  
the  $L_0$ th worker?

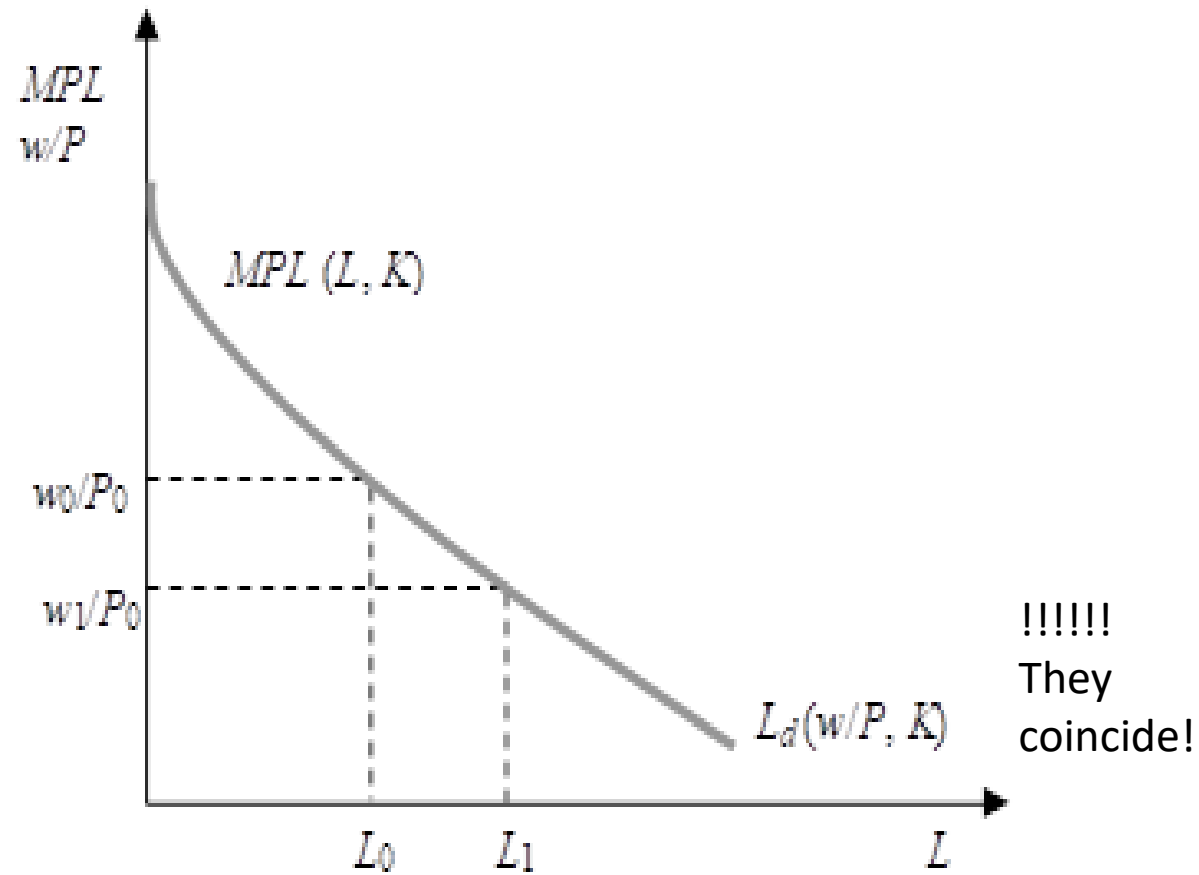
At the real wage  
 $w^0/P^0$ ,  
how many  
workers will the  
firm  
demand/desire?

And at the wage  
 $w_1/P^0$ ?



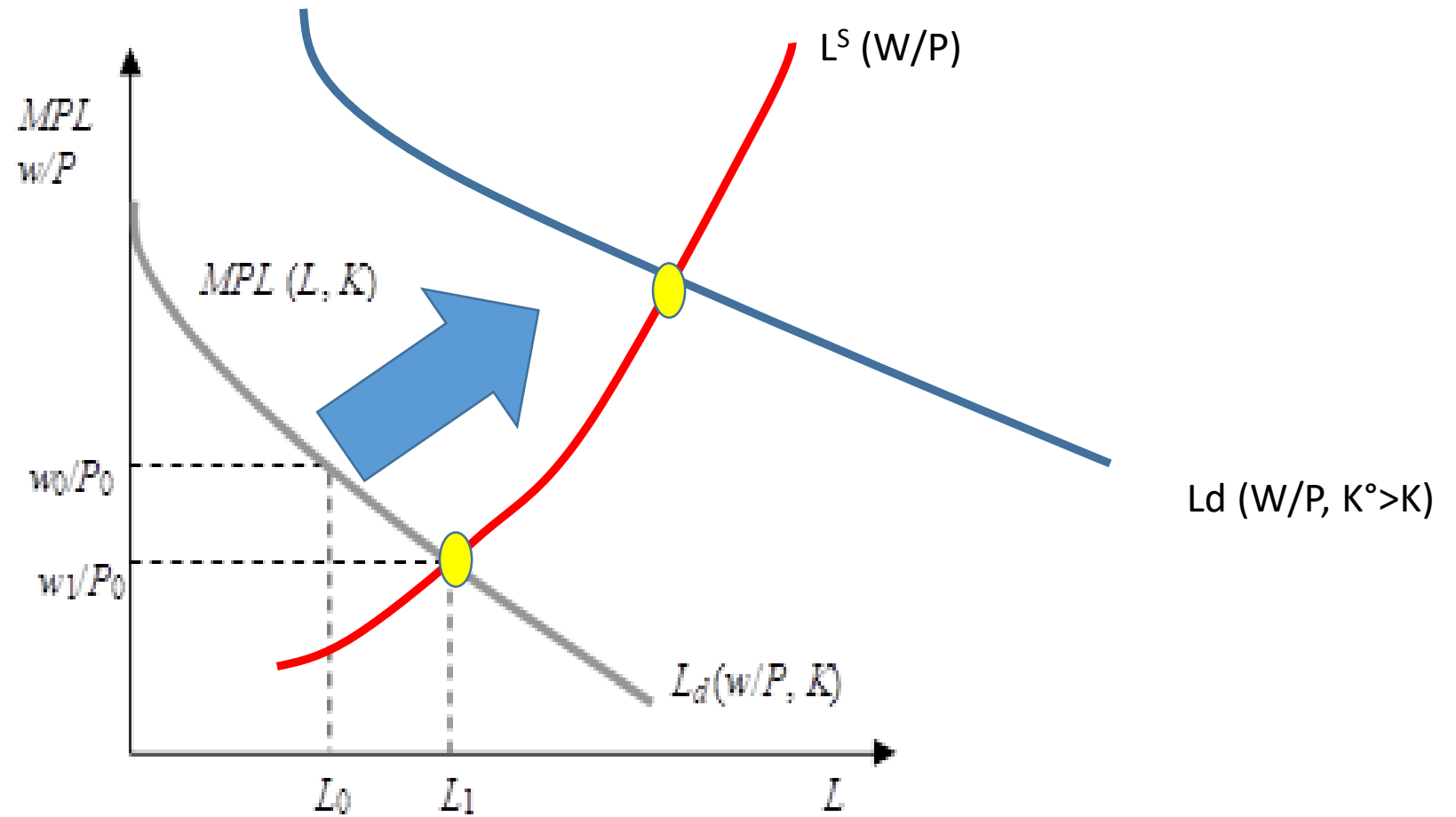


# The labor demand curve of the firm!





How can  
employment  
and wages  
simultaneously  
go up?





# Which Isoquant? Maximization of profits, **LT**

Maximum profit



Economically efficient



Technologically efficient



Output efficient

Maximizing profits requires minimizing costs (not necessarily viceversa)!

$$\text{Max}_{K,L} \Pi(K, L) = P^\circ f(K, L) - w^\circ L - r^\circ K$$

$$P^\circ \text{MPL}(K^*, L^*) = w^\circ$$

and

$$P^\circ \text{MPK}(K^*, L^*) = r^\circ$$

Notice anything?

$$\frac{\text{MPL}(K^*, L^*)}{\text{MPK}(L^*, K^*)} = \frac{w_0}{r_0}$$

