

### **Rationing in the Credit market**

*(Macho-Stadler Perez-Castrillo (1995), chp. 3B2)*

The model explains the existence of credit rationing (a firm cannot obtain the money it wants even though it is prepared to pay the current market rate of interest) as a consequence of the MH problem.

Suppose A can choose between two projects,  $a, b$ , which cost  $I$ .

Project  $i$  ( $i = a, b$ ) is risky and it generates

$$\begin{aligned} X_i &\text{ with probability } p_i \\ 0 &\text{ with probability } 1 - p_i \end{aligned}$$

where the more risky project is also the most profitable:

$$\begin{aligned} p_a X_a &> p_b X_b > I \\ 1 &> p_a > p_b > 0 \\ X_a &< X_b \end{aligned}$$

To obtain  $I$ , A must get a loan; it is assumed that the gross interest payment will be paid only if the project is successful

The payoff of A is therefore

$$U(R, i) = p_i (X_i - R)$$

The payoff of the bank is

$$\Pi(R, i) = p_i R - I$$

**Symmetric information**

Optimal contract is:  $R = X_a$  and it requires that only project  $a$  is undertaken

**Choice of project unobservable**

$A$  chooses  $a$  if

$$p_a (X_a - R) \geq p_b (X_b - R)$$

that is if  $R \leq \widehat{R}$ , where

$$\widehat{R} = \frac{p_a X_a - p_b X_b}{p_a - p_b}$$

But now consider the bank's profit, they are

$$\Pi(R, i) = \begin{cases} p_a R - I & 0 \leq R \leq \widehat{R} \\ p_b R - I & \widehat{R} < R < X_b \end{cases}$$

where  $X_b$  is the highest amount  $A$  is willing to pay.

Assuming that the bank is a monopolist and has all the bargaining power, it will either charge  $\widehat{R}$  or  $X_b$ . In particular, it will charge  $\widehat{R}$  if

$$p_a \widehat{R} - I > p_b X_b - I \tag{1}$$

and  $X_b$  if the opposite holds.

Now suppose that the bank has funding equal to  $L$  with  $NI \geq L \geq I$ , where  $N$  is the number of firms requesting a loan of  $I$ .

Then when (1) does not hold and  $R = X_b$ ,  $A$ 's profit is zero and there is no credit rationing.

If instead (1) holds and  $R = \widehat{R}$ ,  $A$ 's profit is  $p_a(X_a - \widehat{R}) > 0$  and all  $N$  firms will demand a loan. In this case since  $NI \geq L$  there will be credit rationing. Credit rationing arises because banks voluntarily decide not to increase the interest rate as a response to excess demand in order to address the moral hazard problem.