



<b>FIRST YEAR (A.Y. 2023/2024)</b>					
<b>Sem.</b>	<b>n.</b>	<b>Course</b>	<b>CFU</b>	<b>SSD</b>	<b>DELPHI CODE</b>
<b>I semester</b>	1	Fundamentals of Business Administration 1 <sup>st</sup> Group 2 <sup>nd</sup> Group	12	SECS-P/07	8011730
	2	Mathematics Mathematics I Mathematics II	12	SECS-S/06	8011793 M-5286 M-5285
	3	Introduction to Public Law 1 <sup>st</sup> Group 2 <sup>nd</sup> Group	6	IUS/09	8011999
<b>II Semester</b>	4	General Management	9	SECS-P/08	8011731
	5	Microeconomics	12	SECS-P/01	8011733
	6	Uniform Private Law	6	IUS/14	8011752
		Computer Skills	6		8011548
<b>SECOND YEAR (A.Y. 2024/2025)</b>					
<b>I semester</b>	7	Quantitative Methods Quantitative Methods I Quantitative Methods II	12	SECS-S/03	8011794 M-5287 M-5288
	8	Macroeconomics	9	SECS-P/01	8011540
	9	European Corporate Law	6	IUS/05	8011732
<b>II semester</b>	10	Introduction to Finance	12	SECS-P/11	8011753
	11	Game Theory 1 <sup>st</sup> Group 2 <sup>nd</sup> Group	6	SECS-P/01	8011810
	12	Financial Accounting	6	SECS-P/07	8011759
	13	Economic History	6	SECS-P/01	8011758



<b>THIRD YEAR (A.Y. 2025/2026)</b>									
<b>Economics (L-33)</b>					<b>Business Administration (L-18)</b>				
<b>I Semester</b>	14	Industrial Organization 1 <sup>st</sup> Group 2 <sup>nd</sup> Group	9	SECS-P/02	8011755	Industrial Organization 1 <sup>st</sup> Group 2 <sup>nd</sup> Group	9	SECS-P/02	8011755
	15	Marketing	6	SECS-P/08	8011423	Marketing	6	SECS-P/08	8011423
	16	Introduction to Time Series Econometrics	6	SECS-P/05	8011963	Corporate and Business Strategy	6	SECS-P/08	8011766
	17	Mathematical Finance	6	SECS-S/06	8011544	Contract and Obligations Law	6	IUS/01	8011767
<b>II semester</b>	18	Public Economics and Policy	6	SECS-P/01	8011763	Business Organization	6	SECS-P/10	8011768
	19	Quantitative Methods III	6	SECS-S/03	8011764	Financial Analysis	6	SECS-P/07	8011575
		Final Exam (for the final proof)	3	//	8011770	Final Exam (for the final proof)	3	//	8011770
<b>Optional Courses (12 CFU in total)</b>									
		Corporate and Business Strategy	6	SECS-P/08	8011766	Introduction to Time Series Econometrics	6	SECS-P/05	8011963
		Contract and Obligations Law	6	IUS/01	8011767	Mathematical Finance	6	SECS-S/06	8011544
		Business Organization	6	SECS-P/10	8011768	Public Economics and Policy	6	SECS-P/01	8011763
		Financial Analysis	6	SECS-P/07	8011575	Quantitative Methods III	6	SECS-S/03	8011764
		Knowledge Management Foundations	6	SECS-P/08	8011986	Knowledge Management Foundations	6	SECS-P/08	8011986
		Service Marketing	6	SECS-P/08	8011823	Service Marketing	6	SECS-P/08	8011823
		Consumer Choices	6	SECS-P/10	8011850	Consumer Choices	6	SECS-P/10	8011850
		Retail Management	6	SECS-P/08	8011849	Retail Management	6	SECS-P/08	8011849
		Entrepreneurship and Business Model	6	SECS-P/10	8011974	Entrepreneurship and Business Model	6	SECS-P/10	8011974



	Strategic Entrepreneurial Behavior	6	SECS-P/10	8011851	Strategic Entrepreneurial Behavior	6	SECS-P/10	8011851
	System Dynamics Modelling and Simulation For Intelligent Organizations	6	SECS-P/10	8011883	System Dynamics Modelling and Simulation For Intelligent Organizations	6	SECS-P/10	8011883
	Designing, Implementing and Leading Virtual Teams in an Organization	6	SECS-P/10	8012038	Designing, Implementing and Leading Virtual Teams in an Organization	6	SECS-P/10	8012038
	Principles of Corporate Finance	6	SECS-P/09	8011933	Principles of Corporate Finance	6	SECS-P/09	8011933
	Human Resource Management Strategy in Family Business	6	SECS-P/10	8012037	Human Resource Management Strategy in Family Business	6	SECS-P/10	8012037
	Introduction to Organizational Change	6	SECS-P/10	8011975	Introduction to Organizational Change	6	SECS-P/10	8011975
	Cost Analysis for Business Decisions	6	SECS-P/07	8011925	Cost Analysis for Business Decisions	6	SECS-P/07	8011925
	Organizing for Arts and Culture	6	SECS-P/10	8012044	Organizing for Arts and Culture	6	SECS-P/10	8012044
	Economics and European Territorial Planning	6	M-GGR/02	8011943	Economics and European Territorial Planning	6	M-GGR/02	8011943

**Other activities (6 CFU in total)**

	Planning, Budgeting and Forecasting 101	6	//	8011983
	The Hard Path for Technological Transformation	3	//	8011996
	Internship	6	//	8011982
	Fintech New Innovative Trends: Blockchain, Bitcoin, Artificial Intelligence	3	//	8011944
	Matlab	3	//	8012042
	Private Equity	3	//	8012164