

FIRST YEAR (A.Y. 2024/2025)					
Sem.	n.	Course	CFU	SSD	DELPHI CODE
I semester	1	Fundamentals of Business Administration 1 <sup>st</sup> Group 2 <sup>nd</sup> Group	12	SECS-P/07	8011730
	2	Mathematics Mathematics I Mathematics II	12	SECS-S/06	8011793 M-5286 M-5285
	3	Introduction to Public Law 1 <sup>st</sup> Group 2 <sup>nd</sup> Group	6	IUS/09	8011999
II semester	4	General Management	9	SECS-P/08	8011731
	5	Uniform Private Law	6	IUS/14	8011752
	6	Computer Skills	6	//	8011548
	7	Microeconomics	12	SECS-P/01	8011733
SECOND YEAR (A.Y. 2025/2026)					
I semester	8	Quantitative Methods Quantitative Methods I Quantitative Methods II	12	SECS-S/03	8011794 M-5287 M-5288
	9	Macroeconomics	9	SECS-P/01	8011540
	10	European Corporate Law	6	IUS/05	8011732
II semester	11	Introduction to Finance	12	SECS-P/11	8011753
	12	Financial Accounting	6	SECS-P/07	8011759
	13	Economic History	6	SECS-P/01	8011758
	14	Game Theory 1 <sup>st</sup> Group 2 <sup>nd</sup> Group	6	SECS-P/01	8011810

**THIRD YEAR (A.Y. 2026/2027)**

		<b>Economics (L-33)</b>				<b>Business Administration (L-18)</b>			
<b>I Semester</b>	15	Industrial Organization	9	SECS-P/02	8011755	Industrial Organization	9	SECS-P/02	8011755
	16	Marketing	6	SECS-P/08	8011423	Marketing	6	SECS-P/08	8011423
	17	Mathematical Finance	6	SECS-S/06	8011544	Contract and Obligations Law	6	IUS/01	8011767
	18	Introduction To Econometrics	6	SECS-P/05	8011762	Corporate and Business Strategy	6	SECS-P/08	8011766
<b>II semester</b>	19	Public Economics and Policy	6	SECS-P/01	8011763	Business Organization	6	SECS-P/10	8011768
	20	Quantitative Methods III	6	SECS-S/03	8011764	Financial Accounting 2	6	SECS-P/07	8012149
	21	Optional Courses (student's choice)	12	//	8011306	Optional Courses (student's choice)	12	//	8011306
	22	Final Exam (for the final proof)	3	//	8011770	Final Exam (for the final proof)	3	//	8011770
<b>Optional Courses (12 CFU in total)</b>									
		Corporate and Business Strategy ( <b>I Semester</b> )	6	SECS-P/08	8011766	Mathematical Finance ( <b>I Semester</b> )	6	SECS-S/06	8011544
		Contract and Obligations Law ( <b>I Semester</b> )	6	IUS/01	8011767	Economics and European Territorial Planning ( <b>I Semester</b> )	6	M-GGR/02	8011943
		Economics and European Territorial Planning ( <b>I Semester</b> )	6	M-GGR/02	8011943	Introduction to Organizational Change ( <b>II Semester</b> )	6	SECS-P/10	8011975
		Introduction to Organizational Change ( <b>II Semester</b> )	6	SECS-P/10	8011975	Designing, Implementing and Leading Virtual Teams in an Organization ( <b>I Semester</b> )	6	SECS-P/10	8012038
		Designing, Implementing and Leading Virtual Teams in an Organization ( <b>I Semester</b> )	6	SECS-P/10	8012038	Introduction To Econometrics ( <b>I Semester</b> )	6	SECS-P/05	8011762
		Financial Analysis ( <b>II Semester</b> )	6	SECS-P/07	8011768	Quantitative Methods III ( <b>II Semester</b> )	6	SECS-S/03	8011764

	Consumer Choices (II Semester)	6	SECS-P/10	8011575	Public Economics and Policy (II Semester)	6	SECS-P/01	8011763
	Strategic Entrepreneurial Behavior (II Semester)	6	SECS-P/10	8011986	Managerial Decision Making (II Semester)	6	SECS-P/08	8012165
	Managerial Decision Making (II Semester)	6	SECS-P/08	8012165	Consumer Choices (II Semester)	6	SECS-P/10	8011850
	Retail Management (II Semester)	6	SECS-P/08	8011849	Retail Management (II Semester)	6	SECS-P/08	8011849
	System Dynamics Modelling and Simulation for Intelligent Organizations (II Semester)	6	SECS-P/10	8011883	Strategic Entrepreneurial Behavior (II Semester)	6	SECS-P/10	8011851
	Cost Analysis for Business Decisions (II Semester)	6	SECS-P/07	8011925	System Dynamics Modelling and Simulation for Intelligent Organizations (II Semester)	6	SECS-P/10	8011883
	Knowledge Management Foundations (II Semester)	6	SECS-P/08	8011986	Cost Analysis for Business Decisions (II Semester)	6	SECS-P/07	8011925
	Entrepreneurship and Business Model (II Semester)	6	SECS-P/10	8011974	Entrepreneurship and Business Model (II Semester)	6	SECS-P/10	8011974
	Principles of Corporate Finance (II Semester)	6	SECS-P/09	8011933	Knowledge Management Foundations (II Semester)	6	SECS-P/08	8011986
	Human Resource Management Strategy in Family Business (II Semester)	6	SECS-P/10	8012037	Principles of Corporate Finance (II Semester)	6	SECS-P/09	8011933
	Organizing for Arts and Culture (II Semester)	6	SECS-P/10	8012044	Human Resource Management Strategy in Family Business (II Semester)	6	SECS-P/10	8012037
	Business Organization (II Semester)	6	SECS-P/10	8011768	Organizing for Arts and Culture (II Semester)	6	SECS-P/10	8012044

**Other activities (6 CFU in total)**

	Planning, Budgeting and Forecasting 101	6	//	8011983
	The Hard Path for Tecnological Transformation	3	//	8011996
	Intership	6	//	8011982
	Fintech New Innovative Trends: Blockchain, Bitcoin, Artificial Intelligence	3	//	8011944
	Matlab	3	//	8012042
	Private Equity	3	//	8012164