

Master of Science in Business Administration

A.A. 2015/2016

MANAGEMENT

| 1° year | | | |
|---|------------|------------|---------------|
| First semester | CFU | SSD | CODE |
| GENERAL MANAGEMENT | 12 | | 8011466 |
| <i>GENERAL MANAGEMENT I - Enterprise evolution</i> | 6 | SECS-P/08 | <i>M-4078</i> |
| <i>GENERAL MANAGEMENT II - Enterprise value chain</i> | 6 | SECS-P/08 | <i>M-4077</i> |
| BUSINESS STATISTICS | 6 | SECS-S/01 | 8011284 |
| MANAGERIAL ACCOUNTING | 12 | | 8011612 |
| <i>COST ACCOUNTING</i> | 6 | SECS-P/07 | <i>M-4783</i> |
| <i>ROFIT PLANNING</i> | 6 | SECS-P/07 | <i>M-4782</i> |
| OPTIONAL COURSE | 6 | | |
| Second semester | CFU | SSD | CODE |
| SERVICE MANAGEMENT | 6 | SECS-P/08 | 8011577 |
| INTERNATIONAL COMMERCIAL LAW | 6 | IUS/04 | 8011425 |
| ECONOMICS FOR BUSINESS | 12 | | 8011613 |
| <i>MICROECONOMICS</i> | 6 | SECS-P/01 | <i>M-4785</i> |
| <i>MACROECONOMICS</i> | 6 | SECS-P/01 | <i>M-4784</i> |
| OPTIONAL COURSE | 6 | | |
| 2° year | | | |
| First semester | CFU | SSD | CODE |
| ORGANISATIONAL DYNAMICS AND BEHAVIOUR | 6 | SECS-P/10 | 8011213 |
| CORPORATE GOVERNANCE | 6 | SECS-P/07 | 8011426 |
| CORPORATE FINANCE | 6 | SECS-P/11 | 8011428 |
| OPTIONAL COURSE | 6 | | |
| Second semester | CFU | SSD | CODE |
| EXTRA ACTIVITIES | 6 | | 8010847 |
| PROVA FINALE | 24 | | 8048449 |
| TOTALE | 120 | | |
| OPTIONAL COURSES | | SSD | CODE |
| ECONOMICS OF PROCUREMENT | 6 | SECS-P/01 | 8011164 |
| BUSINESS AUDITING | 6 | SECS-P/07 | 8011610 |
| BUSINESS PLANNING | 6 | SECS-P/07 | 8010808 |
| FINANCIAL REPORTING | 6 | SECS-P/07 | 8011285 |
| PUBLIC AND NO PROFIT MANAGEMENT | 6 | SECS-P/07 | 8011422 |
| MANAGEMENT CONSULTING | 6 | SECS-P/08 | 8011421 |
| ADVANCED MARKETING | 6 | SECS-P/08 | 8011609 |
| INTERNATIONAL MARKETING | 6 | SECS-P/08 | 8010828 |
| PEOPLE MANAGEMENT | 6 | SECS-P/10 | 8010854 |
| GLOBAL ANTHROPOLOGY IN URBAN SETTINGS | 6 | M-DEA/01 | 8011420 |
| SALES MANAGEMENT | 6 | SECS-P/08 | 8011617 |
| PROJECT MANAGEMENT | 6 | ING-IND/17 | 8011615 |
| ENTREPRENEURSHIP | 6 | SECS-P/08 | 8011614 |
| BUSINESS GOVERNMENT RELATIONSHIPS | 6 | SECS-P/07 | 8011611 |
| FACILITY MANAGEMENT | 6 | SECS-P/08 | 8011704 |
| EUROPEAN PUBLIC CHOICE | 6 | SECS-P/01 | 8011170 |
| CHANGE MANAGEMENT | 6 | SECS-P/10 | 8011715 |

CONTROL AND AUDITING

| 1° year | | | |
|---|------------|------------|---------------|
| First semester | CFU | SSD | CODE |
| GENERAL MANAGEMENT | | | 8011466 |
| <i>GENERAL MANAGEMENT I - Enterprise evolution</i> | 6 | SECS-P/08 | <i>M-4078</i> |
| <i>GENERAL MANAGEMENT II - Enterprise value chain</i> | 6 | SECS-P/08 | <i>M-4077</i> |
| BUSINESS STATISTICS | 6 | SECS-S/01 | 8011284 |
| MANAGERIAL ACCOUNTING | | | 8011612 |
| <i>COST ACCOUNTING</i> | 6 | SECS-P/07 | <i>M-4783</i> |
| <i>PROFIT PLANNING</i> | 6 | SECS-P/07 | <i>M-4782</i> |
| OPTIONAL COURSE | 6 | | |
| Second semester | CFU | SSD | CODE |
| INTERNATIONAL COMMERCIAL LAW | 6 | IUS/04 | 8011425 |
| ECONOMICS FOR BUSINESS | | | 8011613 |
| <i>MICROECONOMICS</i> | 6 | SECS-P/01 | <i>M-4785</i> |
| <i>MACROECONOMICS</i> | 6 | SECS-P/01 | <i>M-4784</i> |
| FINANCIAL REPORTING | 6 | SECS-P/07 | 8011285 |
| OPTIONAL COURSE | 6 | | |
| 2° year | | | |
| First semester | CFU | SSD | CODE |
| BUSINESS AUDITING | 6 | SECS-P/07 | 8011610 |
| CORPORATE FINANCE | 6 | SECS-P/11 | 8011428 |
| CORPORATE GOVERNANCE | 6 | SECS-P/07 | 8011426 |
| OPTIONAL COURSE | 6 | | |
| Second semester | CFU | SSD | CODE |
| FINAL EXAM | 24 | | 8011304 |
| EXTRA ACTIVITIES | 6 | | 8010847 |
| TOTALE | 120 | | |
| OPTIONAL COURSES | CFU | SSD | CODE |
| ECONOMICS OF PROCUREMENT | 6 | SECS-P/01 | 8011164 |
| PUBLIC AND NO PROFIT MANAGEMENT | 6 | SECS-P/07 | 8011422 |
| SALES MANAGEMENT | 6 | SECS-P/08 | 8011617 |
| MANAGEMENT CONSULTING | 6 | SECS-P/08 | 8011421 |
| ENTREPRENEURSHIP | 6 | SECS-P/08 | 8011614 |
| ADVANCED MARKETING | 6 | SECS-P/08 | 8011609 |
| PEOPLE MANAGEMENT | 6 | SECS-P/10 | 8010854 |
| GLOBAL ANTHROPOLOGY IN URBAN SETTINGS | 6 | M-DEA/01 | 8011420 |
| PROJECT MANAGEMENT | 6 | ING-IND/17 | 8011615 |
| INTERNATIONAL MARKETING | 6 | SECS-P/08 | 8010828 |
| ORGANISATIONAL DYNAMICS AND BEHAVIOUR | 6 | SECS-P/10 | 8011213 |
| BUSINESS GOVERNMENT RELATIONSHIPS | 6 | SECS-P/07 | 8011611 |
| PROCUREMENT AND SUPPLY CHAIN | 6 | SECS-P/08 | 8011661 |
| INVESTMENT BANKING | 6 | SECS-P/11 | 8011462 |
| BUSINESS PLANNING | 6 | SECS-P/07 | 8010808 |

MARKETING AND SALES MANAGEMENT

| 1° year | | | |
|---|------------|------------|-------------|
| First semester | CFU | SSD | CODE |
| GENERAL MANAGEMENT | 12 | | 8011466 |
| <i>GENERAL MANAGEMENT I - Enterprise evolution</i> | 6 | SECS-P/08 | M-4078 |
| <i>GENERAL MANAGEMENT II - Enterprise value chain</i> | 6 | SECS-P/08 | M-4077 |
| BUSINESS STATISTICS | 6 | SECS-S/01 | 8011284 |
| MANAGERIAL ACCOUNTING | 12 | | 8011612 |
| <i>COST ACCOUNTING</i> | 6 | SECS-P/07 | M-4783 |
| <i>PROFIT PLANNING</i> | 6 | SECS-P/07 | M-4782 |
| OPTIONAL COURSE | 6 | | |
| Second semester | CFU | SSD | CODE |
| INTERNATIONAL COMMERCIAL LAW | 6 | IUS/04 | 8011425 |
| ECONOMICS FOR BUSINESS | 12 | | 8011613 |
| <i>MICROECONOMICS</i> | 6 | SECS-P/01 | M-4785 |
| <i>MACROECONOMICS</i> | 6 | SECS-P/01 | M-4784 |
| INTERNATIONAL MARKETING | 6 | SECS-P/08 | 8010828 |
| ADVANCED MARKETING | 6 | SECS-P/08 | 8011609 |
| OPTIONAL COURSE | 6 | | |
| 2° year | | | |
| First semester | CFU | SSD | CODE |
| CORPORATE GOVERNANCE | 6 | SECS-P/07 | 8011426 |
| SALES MANAGEMENT | 6 | SECS-P/08 | 8011617 |
| OPTIONAL COURSE | 6 | | |
| Second semester | CFU | SSD | CODE |
| FINAL EXAM | 24 | | 8011304 |
| EXTRA ACTIVITIES | 6 | | 8010847 |
| TOTALE | 120 | | |
| OPTIONAL COURSES | CFU | SSD | CODE |
| ECONOMICS OF PROCUREMENT | 6 | SECS-P/01 | 8011164 |
| BUSINESS AUDITING | 6 | SECS-P/07 | 8011610 |
| BUSINESS PLANNING | 6 | SECS-P/07 | 8010808 |
| FINANCIAL REPORTING | 6 | SECS-P/07 | 8011285 |
| PUBLIC AND NO PROFIT MANAGEMENT | 6 | SECS-P/07 | 8011422 |
| CORPORATE FINANCE | 6 | SECS-P/11 | 8011428 |
| MANAGEMENT CONSULTING | 6 | SECS-P/08 | 8011421 |
| ENTREPRENEURSHIP | 6 | SECS-P/08 | 8011614 |
| ORGANISATIONAL DYNAMICS AND BEHAVIOUR | 6 | SECS-P/10 | 8011213 |
| PEOPLE MANAGEMENT | 6 | SECS-P/10 | 8010854 |
| GLOBAL ANTHROPOLOGY IN URBAN SETTINGS | 6 | M-DEA/01 | 8011420 |
| PROJECT MANAGEMENT | 6 | ING-IND/17 | 8011615 |
| BUSINESS GOVERNMENT RELATIONSHIPS | 6 | SECS-P/07 | 8011611 |
| FACILITY MANAGEMENT | 6 | SECS-P/08 | 8011704 |
| PROCUREMENT AND SUPPLY CHAIN | 6 | SECS-P/08 | 8011661 |
| STRATEGIC BRAND MANAGEMENT | 6 | SECS-P/08 | 8011716 |

MANAGEMENT CONSULTING

| 1° year | | | |
|---|------------|------------|-------------|
| First semester | CFU | SSD | CODE |
| GENERAL MANAGEMENT | 12 | | 8011466 |
| <i>GENERAL MANAGEMENT I - Enterprise evolution</i> | 6 | SECS-P/08 | M-4078 |
| <i>GENERAL MANAGEMENT II - Enterprise value chain</i> | 6 | SECS-P/08 | M-4077 |
| BUSINESS STATISTICS | 6 | SECS-S/01 | 8011284 |
| MANAGERIAL ACCOUNTING | 12 | | 8011612 |
| <i>COST ACCOUNTING</i> | 6 | SECS-P/07 | M-4783 |
| <i>PROFIT PLANNING</i> | 6 | SECS-P/07 | M-4782 |
| OPTIONAL COURSE | 6 | | |
| Second semester | CFU | SSD | CODE |
| INTERNATIONAL COMMERCIAL LAW | 6 | IUS/04 | 8011425 |
| ECONOMICS FOR BUSINESS | 12 | | 8011613 |
| <i>MICROECONOMICS</i> | 6 | SECS-P/01 | M-4785 |
| <i>MACROECONOMICS</i> | 6 | SECS-P/01 | M-4784 |
| MANAGEMENT CONSULTING | 6 | SECS-P/08 | 8011421 |
| PROJECT MANAGEMENT | 6 | ING-IND/17 | 8011615 |
| OPTIONAL COURSE | 6 | | |
| 2° year | | | |
| First semester | CFU | SSD | CODE |
| ORGANISATIONAL DYNAMICS AND BEHAVIOUR | 6 | SECS-P/10 | 8011213 |
| BUSINESS PLANNING | 6 | SECS-P/07 | 8010808 |
| OPTIONAL COURSE | 6 | | |
| Second semester | CFU | SSD | CODE |
| FINAL EXAM | 24 | | 8011304 |
| EXTRA ACTIVITIES | 6 | | 8010847 |
| TOTALE | 120 | | |
| OPTIONAL COURSES | CFU | SSD | CODE |
| ENTREPRENEURSHIP | 6 | SECS-P/08 | 8011614 |
| ECONOMICS OF PROCUREMENT | 6 | SECS-P/01 | 8011164 |
| CORPORATE GOVERNANCE | 6 | SECS-P/07 | 8011426 |
| BUSINESS AUDITING | 6 | SECS-P/07 | 8011610 |
| PUBLIC AND NO PROFIT MANAGEMENT | 6 | SECS-P/07 | 8011422 |
| SALES MANAGEMENT | 6 | SECS-P/08 | 8011617 |
| ADVANCED MARKETING | 6 | SECS-P/08 | 8011609 |
| INTERNATIONAL MARKETING | 6 | SECS-P/08 | 8010828 |
| PEOPLE MANAGEMENT | 6 | SECS-P/10 | 8010854 |
| CORPORATE FINANCE | 6 | SECS-P/11 | 8011428 |
| GLOBAL ANTHROPOLOGY IN URBAN SETTINGS | 6 | M-DEA/01 | 8011420 |
| BUSINESS GOVERNMENT RELATIONSHIPS | 6 | SECS-P/07 | 8011611 |
| PROCUREMENT AND SUPPLY CHAIN | 6 | SECS-P/08 | 8011661 |

ENTREPRENEURSHIP

| 1° year | | | |
|---|------------|------------|---------|
| First semester | CFU | SSD | CODE |
| GENERAL MANAGEMENT | 12 | | 8011466 |
| <i>GENERAL MANAGEMENT I - Enterprise evolution</i> | 6 | SECS-P/08 | M-4078 |
| <i>GENERAL MANAGEMENT II - Enterprise value chain</i> | 6 | SECS-P/08 | M-4077 |
| BUSINESS STATISTICS | 6 | SECS-S/01 | 8011284 |
| MANAGERIAL ACCOUNTING | 12 | | 8011612 |
| <i>COST ACCOUNTING</i> | 6 | SECS-P/07 | M-4783 |
| <i>PROFIT PLANNING</i> | 6 | SECS-P/07 | M-4782 |
| OPTIONAL COURSE | 6 | | |
| Second semester | CFU | SSD | CODE |
| INTERNATIONAL COMMERCIAL LAW | 6 | IUS/04 | 8011425 |
| ECONOMICS FOR BUSINESS | 12 | | 8011613 |
| <i>MICROECONOMICS</i> | 6 | SECS-P/01 | M-4785 |
| <i>MACROECONOMICS</i> | 6 | SECS-P/01 | M-4784 |
| ENTREPRENEURSHIP | 6 | SECS-P/08 | 8011614 |
| OPTIONAL COURSE | 6 | | |
| 2° year | | | |
| First semester | CFU | SSD | CODE |
| BUSINESS PLANNING | 6 | SECS-P/07 | 8010808 |
| CORPORATE FINANCE | 6 | SECS-P/11 | 8011428 |
| ORGANISATIONAL DYNAMICS AND BEHAVIOUR | 6 | SECS-P/10 | 8011213 |
| OPTIONAL COURSE | 6 | | |
| Second semester | CFU | SSD | CODE |
| FINAL EXAM | 24 | | 8011304 |
| EXTRA ACTIVITIES | 6 | | 8010847 |
| TOTALE | 120 | | |
| OPTIONAL COURSES | CFU | SSD | CODE |
| ECONOMICS OF PROCUREMENT | 6 | SECS-P/01 | 8011164 |
| CORPORATE GOVERNANCE | 6 | SECS-P/07 | 8011426 |
| BUSINESS AUDITING | 6 | SECS-P/07 | 8011610 |
| FINANCIAL REPORTING | 6 | SECS-P/07 | 8011285 |
| PUBLIC AND NO PROFIT MANAGEMENT | 6 | SECS-P/07 | 8011422 |
| SALES MANAGEMENT | 6 | SECS-P/08 | 8011617 |
| MANAGEMENT CONSULTING | 6 | SECS-P/08 | 8011421 |
| ADVANCED MARKETING | 6 | SECS-P/08 | 8011609 |
| INTERNATIONAL MARKETING | 6 | SECS-P/08 | 8010828 |
| PEOPLE MANAGEMENT | 6 | SECS-P/10 | 8010854 |
| GLOBAL ANTHROPOLOGY IN URBAN SETTINGS | 6 | M-DEA/01 | 8011420 |
| PROJECT MANAGEMENT | 6 | ING-IND/17 | 8011615 |
| PROCUREMENT AND SUPPLY CHAIN | 6 | SECS-P/08 | 8011661 |
| SOCIAL ENTREPRENEURSHIP AND INNOVATION | 6 | SECS-P/07 | 8011718 |
| BUSINESS GOVERNMENT RELATIONSHIPS | 6 | SECS-P/07 | 8011611 |

SUPPLY CHAIN MANAGEMENT

| 1° year | | | |
|---|------------|------------|-------------|
| First semester | CFU | SSD | CODE |
| GENERAL MANAGEMENT | 12 | | 8011466 |
| <i>GENERAL MANAGEMENT I - Enterprise evolution</i> | 6 | SECS-P/08 | M-4078 |
| <i>GENERAL MANAGEMENT II - Enterprise value chain</i> | 6 | SECS-P/08 | M-4077 |
| BUSINESS STATISTICS | 6 | SECS-S/01 | 8011284 |
| MANAGERIAL ACCOUNTING | 12 | | 8011612 |
| <i>COST ACCOUNTING</i> | 6 | SECS-P/07 | M-4783 |
| <i>PROFIT PLANNING</i> | 6 | SECS-P/07 | M-4782 |
| OPTIONAL COURSE | 6 | | |
| Second semester | CFU | SSD | CODE |
| INTERNATIONAL COMMERCIAL LAW | 6 | IUS/04 | 8011425 |
| ECONOMICS FOR BUSINESS | 12 | | 8011613 |
| <i>MICROECONOMICS</i> | 6 | SECS-P/01 | M-4785 |
| <i>MACROECONOMICS</i> | 6 | SECS-P/01 | M-4784 |
| PROCUREMENT AND SUPPLY CHAIN | 6 | SECS-P/08 | 8011661 |
| ECONOMICS OF PROCUREMENT | 6 | SECS-P/01 | 8011164 |
| PROJECT MANAGEMENT | 6 | ING-IND/17 | 8011615 |
| 2° year | | | |
| First semester | CFU | SSD | CODE |
| CORPORATE GOVERNANCE | 6 | SECS-P/07 | 8011426 |
| OPTIONAL COURSE | 6 | | |
| OPTIONAL COURSE | 6 | | |
| Second semester | CFU | SSD | CODE |
| FINAL EXAM | 24 | | 8011304 |
| EXTRA ACTIVITIES | 6 | | 8010847 |
| TOTALE | 120 | | |
| OPTIONAL COURSES | CFU | SSD | CODE |
| BUSINESS AUDITING | 6 | SECS-P/07 | 8011610 |
| BUSINESS PLANNING | 6 | SECS-P/07 | 8010808 |
| FINANCIAL REPORTING | 6 | SECS-P/07 | 8011285 |
| PUBLIC AND NO PROFIT MANAGEMENT | 6 | SECS-P/07 | 8011422 |
| SALES MANAGEMENT | 6 | SECS-P/08 | 8011617 |
| MANAGEMENT CONSULTING | 6 | SECS-P/08 | 8011421 |
| ENTREPRENEURSHIP | 6 | SECS-P/08 | 8011614 |
| ADVANCED MARKETING | 6 | SECS-P/08 | 8011609 |
| INTERNATIONAL MARKETING | 6 | SECS-P/08 | 8010828 |
| ORGANISATIONAL DYNAMICS AND BEHAVIOUR | 6 | SECS-P/10 | 8011213 |
| PEOPLE MANAGEMENT | 6 | SECS-P/10 | 8010854 |
| CORPORATE FINANCE | 6 | SECS-P/11 | 8011428 |
| GLOBAL ANTHROPOLOGY IN URBAN SETTINGS | 6 | M-DEA/01 | 8011420 |
| SUSTAINABLE SUPPLY CHAIN MANAGEMENT | 6 | SECS-P/08 | 8011706 |