

Master of Science in Business Administration
A.A. 2016/2017

MANAGEMENT CONSULTING

1° year			
First semester	CFU	SSD	CODE
GENERAL MANAGEMENT	12		8011466
<i>GENERAL MANAGEMENT I - Enterprise evolution</i>	6	SECS-P/08	M-4078
<i>GENERAL MANAGEMENT II - Enterprise value chain</i>	6	SECS-P/08	M-4077
MANAGERIAL ACCOUNTING	12		8011612
<i>COST ACCOUNTING</i>	6	SECS-P/07	M-4783
<i>PROFIT PLANNING</i>	6	SECS-P/07	M-4782
INTERNATIONAL COMMERCIAL LAW	6	IUS/04	8011425
ORGANISATIONAL DYNAMICS AND BEHAVIOUR	6	SECS-P/10	8011213
OPTIONAL COURSE	6		
Second semester	CFU	SSD	CODE
BUSINESS STATISTICS	6	SECS-S/01	8011284
ECONOMICS FOR BUSINESS	12		8011613
<i>MICROECONOMICS</i>	6	SECS-P/01	M-4785
<i>MACROECONOMICS</i>	6	SECS-P/01	M-4784
CORPORATE FINANCE	6	SECS-P/09	8011546
OPTIONAL COURSE	6		
2° year			
First semester	CFU	SSD	CODE
MANAGEMENT CONSULTING	6	SECS-P/08	8011421
PROJECT MANAGEMENT	6	ING-IND/17	8011615
BUSINESS MODELS INNOVATION	6	SECS-P/08	8011737
Second semester	CFU	SSD	CODE
FINAL EXAM	24		8011304
EXTRA ACTIVITIES	6		8010847
TOTALE	120		
OPTIONAL COURSES	CFU	SSD	CODE
PEOPLE MANAGEMENT	6	SECS-P/10	8010854
FAMILY BUSINESS	6	SECS-P/10	8011427
SUSTAINABLE SUPPLY CHAIN MANAGEMENT	6	SECS-P/08	8011706
SERVICE MANAGEMENT	6	SECS-P/08	8011577
IT MANAGEMENT	6	SECS-P/10	8011830
STRATEGIC BRAND MANAGEMENT	6	SECS-P/08	8011716

CONTROL AND AUDITING

1° year			
First semester	CFU	SSD	CODE
GENERAL MANAGEMENT	12		8011466
<i>GENERAL MANAGEMENT I - Enterprise evolution</i>	6	SECS-P/08	M-4078
<i>GENERAL MANAGEMENT II - Enterprise value chain</i>	6	SECS-P/08	M-4077
MANAGERIAL ACCOUNTING	12		8011612
<i>COST ACCOUNTING</i>	6	SECS-P/07	M-4783
<i>PROFIT PLANNING</i>	6	SECS-P/07	M-4782
INTERNATIONAL COMMERCIAL LAW	6	IUS/04	8011425
ORGANISATIONAL DYNAMICS AND BEHAVIOUR	6	SECS-P/10	8011213
Second semester	CFU	SSD	CODE
BUSINESS STATISTICS	6	SECS-S/01	8011284
ECONOMICS FOR BUSINESS	12		8011613
<i>MICROECONOMICS</i>	6	SECS-P/01	M-4785
<i>MACROECONOMICS</i>	6	SECS-P/01	M-4784
CORPORATE FINANCE	6	SECS-P/09	8011546
2° year			
First semester	CFU	SSD	CODE
FINANCIAL REPORTING	6	SECS-P/07	8011285
BUSINESS AUDITING	6	SECS-P/07	8011610
GOVERNANCE AND ETHICS	6	SECS-P/07	8011799
OPTIONAL COURSE	6		
Second semester	CFU	SSD	CODE
FINAL EXAM	24		8011304
EXTRA ACTIVITIES	6		8010847
OPTIONAL COURSE	6		
TOTALE	120		
OPTIONAL COURSE	CFU	SSD	CODE
PEOPLE MANAGEMENT	6	SECS-P/10	8010854
FAMILY BUSINESS	6	SECS-P/10	8011427
SUSTAINABLE SUPPLY CHAIN MANAGEMENT	6	SECS-P/08	8011706
SERVICE MANAGEMENT	6	SECS-P/08	8011577
IT MANAGEMENT	6	SECS-P/10	8011830
STRATEGIC BRAND MANAGEMENT	6	SECS-P/08	8011716

MARKETING AND SALES MANAGEMENT

1° year			
First semester	CFU	SSD	CODE
GENERAL MANAGEMENT	12		8011466
<i>GENERAL MANAGEMENT I - Enterprise evolution</i>	6	SECS-P/08	M-4078
<i>GENERAL MANAGEMENT II - Enterprise value chain</i>	6	SECS-P/08	M-4077
MANAGERIAL ACCOUNTING	12		8011612
<i>COST ACCOUNTING</i>	6	SECS-P/07	M-4783
<i>PROFIT PLANNING</i>	6	SECS-P/07	M-4782
ORGANISATIONAL DYNAMICS AND BEHAVIOUR	6	SECS-P/10	8011213
INTERNATIONAL COMMERCIAL LAW	6	IUS/04	8011425
Second semester	CFU	SSD	CODE
BUSINESS STATISTICS	6	SECS-S/01	8011284
ECONOMICS FOR BUSINESS	12		8011613
<i>MICROECONOMICS</i>	6	SECS-P/01	M-4785
<i>MACROECONOMICS</i>	6	SECS-P/01	M-4784
CORPORATE FINANCE	6	SECS-P/09	8011546
2° year			
First semester	CFU	SSD	CODE
ADVANCED MARKETING	6	SECS-P/08	8011609
INTERNATIONAL MARKETING	6	SECS-P/08	8010828
SALES MANAGEMENT	6	SECS-P/08	8011617
OPTIONAL COURSE	6		
Second semester	CFU	SSD	CODE
FINAL EXAM	24		8011304
EXTRA ACTIVITIES	6		8010847
OPTIONAL COURSE	6		
TOTALE	120		
OPTIONAL COURSES	CFU	SSD	CODE
PEOPLE MANAGEMENT	6	SECS-P/10	8010854
FAMILY BUSINESS	6	SECS-P/10	8011427
SUSTAINABLE SUPPLY CHAIN MANAGEMENT	6	SECS-P/08	8011706
SERVICE MANAGEMENT	6	SECS-P/08	8011577
IT MANAGEMENT	6	SECS-P/10	8011830
STRATEGIC BRAND MANAGEMENT	6	SECS-P/08	8011716

HUMAN RESOURCES MANAGEMENT

1° year			
First semester	CFU	SSD	CODE
GENERAL MANAGEMENT	12		8011466
<i>GENERAL MANAGEMENT I - Enterprise evolution</i>	6	SECS-P/08	M-4078
<i>GENERAL MANAGEMENT II - Enterprise value chain</i>	6	SECS-P/08	M-4077
MANAGERIAL ACCOUNTING	12		8011612
<i>COST ACCOUNTING</i>	6	SECS-P/07	M-4783
<i>PROFIT PLANNING</i>	6	SECS-P/07	M-4782
INTERNATIONAL COMMERCIAL LAW	6	IUS/04	8011425
ORGANISATIONAL DYNAMICS AND BEHAVIOUR	6	SECS-P/10	8011213
Second semester	CFU	SSD	CODE
BUSINESS STATISTICS	6	SECS-S/01	8011284
ECONOMICS FOR BUSINESS	12		8011613
<i>MICROECONOMICS</i>	6	SECS-P/01	M-4785
<i>MACROECONOMICS</i>	6	SECS-P/01	M-4784
CORPORATE FINANCE	6	SECS-P/09	8011546
2° year			
First semester	CFU	SSD	CODE
PEOPLE MANAGEMENT	6	SECS-P/10	8010854
ORGANISATIONAL ACTION AND COMMUNICATION	6	SECS-P/10	8011738
ORGANISATIONAL PSYCHOLOGY	6	M-PSI/06	8011739
OPTIONAL COURSE	6		
Second semester	CFU	SSD	CODE
FINAL EXAM	24		8011304
EXTRA ACTIVITIES	6		8010847
OPTIONAL COURSE	6		
TOTALE	120		
OPTIONAL COURSES	CFU	SSD	CODE
PEOPLE MANAGEMENT	6	SECS-P/10	8010854
FAMILY BUSINESS	6	SECS-P/10	8011427
SUSTAINABLE SUPPLY CHAIN MANAGEMENT	6	SECS-P/08	8011706
SERVICE MANAGEMENT	6	SECS-P/08	8011577
IT MANAGEMENT	6	SECS-P/10	8011830
STRATEGIC BRAND MANAGEMENT	6	SECS-P/08	8011716

ENTREPRENEURSHIP

1° year			
First semester	CFU	SSD	CODE
GENERAL MANAGEMENT	12		8011466
<i>GENERAL MANAGEMENT I - Enterprise evolution</i>	6	SECS-P/08	M-4078
<i>GENERAL MANAGEMENT II - Enterprise value chain</i>	6	SECS-P/08	M-4077
MANAGERIAL ACCOUNTING	12		8011612
<i>COST ACCOUNTING</i>	6	SECS-P/07	M-4783
<i>PROFIT PLANNING</i>	6	SECS-P/07	M-4782
INTERNATIONAL COMMERCIAL LAW	6	IUS/04	8011425
ORGANISATIONAL DYNAMICS AND BEHAVIOUR	6	SECS-P/10	8011213
Second semester	CFU	SSD	CODE
BUSINESS STATISTICS	6	SECS-S/01	8011284
ECONOMICS FOR BUSINESS	12		8011613
<i>MICROECONOMICS</i>	6	SECS-P/01	M-4785
<i>MACROECONOMICS</i>	6	SECS-P/01	M-4784
CORPORATE FINANCE	6	SECS-P/09	8011546
2° year			
First semester	CFU	SSD	CODE
ENTREPRENEURSHIP	6	SECS-P/08	8011614
BUSINESS PLANNING	6	SECS-P/07	8010808
FAMILY BUSINESS	6	SECS-P/10	8011427
OPTIONAL COURSE	6		
Second semester	CFU	SSD	CODE
FINAL EXAM	24		8011304
EXTRA ACTIVITIES	6		8010847
OPTIONAL COURSE	6		
TOTALE	120		
OPTIONAL COURSES	CFU	SSD	CODE
PEOPLE MANAGEMENT	6	SECS-P/10	8010854
FAMILY BUSINESS	6	SECS-P/10	8011427
SUSTAINABLE SUPPLY CHAIN MANAGEMENT	6	SECS-P/08	8011706
SERVICE MANAGEMENT	6	SECS-P/08	8011577
IT MANAGEMENT	6	SECS-P/10	8011830
STRATEGIC BRAND MANAGEMENT	6	SECS-P/08	8011716

SUPPLY CHAIN MANAGEMENT

1° year			
First semester	CFU	SSD	CODE
GENERAL MANAGEMENT	12		8011466
<i>GENERAL MANAGEMENT I - Enterprise evolution</i>	6	SECS-P/08	M-4078
<i>GENERAL MANAGEMENT II - Enterprise value chain</i>	6	SECS-P/08	M-4077
MANAGERIAL ACCOUNTING	12		8011612
<i>COST ACCOUNTING</i>	6	SECS-P/07	M-4783
<i>PROFIT PLANNING</i>	6	SECS-P/07	M-4782
INTERNATIONAL COMMERCIAL LAW	6	IUS/04	8011425
ORGANISATIONAL DYNAMICS AND BEHAVIOUR	6	SECS-P/10	8011213
Second semester	CFU	SSD	CODE
BUSINESS STATISTICS	6	SECS-S/01	8011284
ECONOMICS FOR BUSINESS	12		8011613
<i>MICROECONOMICS</i>	6	SECS-P/01	M-4785
<i>MACROECONOMICS</i>	6	SECS-P/01	M-4784
CORPORATE FINANCE	6	SECS-P/09	8011546
2° year			
First semester	CFU	SSD	CODE
ECONOMICS OF PROCUREMENT	6	SECS-P/01	8011164
PROCUREMENT AND SUPPLY CHAIN	6	SECS-P/08	8011661
SERVICE MANAGEMENT	6	SECS-P/08	8011577
OPTIONAL COURSE	6		
Second semester	CFU	SSD	CODE
FINAL EXAM	24		8011304
EXTRA ACTIVITIES	6		8010847
OPTIONAL COURSES	6		
TOTALE	120		
OPTIONAL COURSES	CFU	SSD	CODE
PEOPLE MANAGEMENT	6	SECS-P/10	8010854
FAMILY BUSINESS	6	SECS-P/10	8011427
SUSTAINABLE SUPPLY CHAIN MANAGEMENT	6	SECS-P/08	8011706
SERVICE MANAGEMENT	6	SECS-P/08	8011577
IT MANAGEMENT	6	SECS-P/10	8011830
STRATEGIC BRAND MANAGEMENT	6	SECS-P/08	8011716

SOCIAL INNOVATION AND GOVERNMENT

1° year			
First semester	CFU	SSD	CODE
GENERAL MANAGEMENT	12		8011466
<i>GENERAL MANAGEMENT I - Enterprise evolution</i>	6	SECS-P/08	M-4078
<i>GENERAL MANAGEMENT II - Enterprise value chain</i>	6	SECS-P/08	M-4077
MANAGERIAL ACCOUNTING	12		8011612
<i>COST ACCOUNTING</i>	6	SECS-P/07	M-4783
<i>PROFIT PLANNING</i>	6	SECS-P/07	M-4782
INTERNATIONAL COMMERCIAL LAW	6	IUS/04	8011425
ORGANISATIONAL DYNAMICS AND BEHAVIOUR	6	SECS-P/10	8011213
Second semester	CFU	SSD	CODE
BUSINESS STATISTICS	6	SECS-S/01	8011284
ECONOMICS FOR BUSINESS	12		8011613
<i>MICROECONOMICS</i>	6	SECS-P/01	M-4785
<i>MACROECONOMICS</i>	6	SECS-P/01	M-4784
CORPORATE FINANCE	6	SECS-P/09	8011546
2° year			
First semester	CFU	SSD	CODE
PUBLIC AND NO PROFIT MANAGEMENT	6	SECS-P/07	8011422
BUSINESS GOVERNMENT RELATIONSHIPS	6	SECS-P/07	8011611
SOCIAL ENTREPRENEURSHIP AND INNOVATION	6	SECS-P/07	8011718
OPTIONAL COURSE	6		
Second semester	CFU	SSD	CODE
FINAL EXAM	24		8011304
EXTRA ACTIVITIES	6		8010847
OPTIONAL COURSE	6		
TOTALE	120		
OPTIONAL COURSES	CFU	SSD	CODE
PEOPLE MANAGEMENT	6	SECS-P/10	8010854
FAMILY BUSINESS	6	SECS-P/10	8011427
SUSTAINABLE SUPPLY CHAIN MANAGEMENT	6	SECS-P/08	8011706
SERVICE MANAGEMENT	6	SECS-P/08	8011577
IT MANAGEMENT	6	SECS-P/10	8011830
STRATEGIC BRAND MANAGEMENT	6	SECS-P/08	8011716