

| Curriculum in MANAGEMENT (cohort: 2025-2027)   |      |            |          |
|--|------|------------|----------|
| 1° YEAR (2025/2026 a.y.)   |      |            |          |
| 1° SEMESTER  | ECTS | SSD        | CODE     |
| <b>CORE COURSES</b>  |      |            |          |
| <b>COST ACCOUNTING, PLANNING AND CONTROL</b>   | 12   | SECS-P/07  | 8012107  |
| <b>ORGANISATIONAL BEHAVIOUR</b><br>- UNDERSTANDING YOURSELF AT WORK<br>- SHAPING ORGANISATIONS (distance learning) | 12   | SECS-P/10  | 8012213  |
| <b>ECONOMIC CHOICE MODELLING</b>   | 6    | SECS-P/01  | 8011937  |
| 2° SEMESTER  | ECTS | SSD        | CODE     |
| <b>CORE COURSES</b>  |      |            |          |
| <b>STRATEGIC MANAGEMENT</b><br>- ENTERPRISE EVOLUTION<br>- DIGITAL TRANSFORMATION STRATEGY (distance learning)     | 12   | SECS-P/08  | 8012122  |
| <b>BUSINESS ANALYTICS (3 CFU in distance learning)</b>   | 6    | SECS-S/01  | 8011912  |
| <b>REGULATION AND COMPETITION POLICIES</b>   | 6    | SECS-P/02  | 8011936  |
| <b>INTERNATIONAL COMMERCIAL LAW (3 CFU in distance learning)</b>   | 6    | IUS/04     | 8011425  |
| 2° YEAR (2026/2027 a.y)  |      |            |          |
| 3° SEMESTER  | ECTS | SSD        | CODE     |
| <b>SPECIALISATION COURSES</b>  |      |            |          |
| <b>SUSTAINABILITY MANAGEMENT (distance learning)</b>   | 9    | SECS-P/07  | 8012115  |
| <b>ENTREPRENEURIAL FINANCE (distance learning)</b>   | 6    | SECS-P/09  | 8012099  |
| <b>ELECTIVE COURSE*</b>  | 6    |            |          |
| 4° SEMESTER  | ECTS | SSD        | CODE     |
| <b>TWO COURSES to be chosen among:</b>   |      |            |          |
| <b>PROJECT MANAGEMENT</b>  | 6    | ING-IND/17 | 8011615  |
| <b>EXTERNAL AUDITING</b>   | 6    | SECS-P/07  | 8012096  |
| <b>CHANGE MANAGEMENT</b>   | 6    | SECS-P/10  | 8011715  |
| <b>SERVICE MANAGEMENT</b>  | 6    | SECS-P/08  | 8012209  |
| <b>ELECTIVE COURSE*</b>  | 6    |            |          |
| <b>EXTRA ACTIVITY (*can be attended also during previous semesters)</b>  | 6    |            |          |
| <b>THESIS</b>  | 15   |            | 80121226 |

| ELECTIVE COURSES*  | ECTS | SSD       | CODE    |
|--|------|-----------|---------|
| DIGITAL SUPPLY NETWORK (distance learning)                   | 6    | SECS-P/08 | 8012095 |
| ECONOMICS OF PROCUREMENT                                     | 6    | SECS-P/01 | 8011164 |
| FINANCIAL STATEMENT ANALYSIS                                 | 6    | SECS-P/07 | 8012201 |
| FINANCIAL AND ENTERPRISE RISK MANAGEMENT (distance learning) | 6    | SECS-P/09 | 8012202 |
| HR ANALYTICS AND DIGITAL TRANSFORMATION (distance learning)  | 6    | SECS-P/10 | 8012094 |
| ORGANISATIONAL PSYCHOLOGY                                    | 6    | M-PSI/06  | 8011739 |
| MARKETING ANALYTICS  | 6    | SECS-S/01 | 8012091 |
| INTERNATIONAL MARKETING                                      | 6    | SECS-P/08 | 8010828 |
| ORGANIZATION DESIGN  | 6    | SECS-P/10 | 8012093 |
| SALES MANAGEMENT (distance learning)                         | 6    | SECS-P/08 | 8011617 |
| SUSTAINABLE BUSINESS MODELS INNOVATION                       | 6    | SECS-P/08 | 8012078 |

|                                   |                       |            |         |
|-----------------------------------|-----------------------|------------|---------|
| IT SYSTEMS, DATA AND APPLICATIONS | 6                     | ING-INF/05 | 8011921 |
| DIGITAL LEADERSHIP AND TEAMWORKS  | 6                     | SECS-P/10  | 8012150 |
| PROJECT MANAGEMENT                | IF NOT ALREADY CHOSEN |            |         |
| CHANGE MANAGEMENT                 |                       |            |         |
| EXTERNAL AUDITING                 |                       |            |         |
| SERVICE MANAGEMENT                |                       |            |         |

\*In addition to the 12 ECTS for electives, students have the opportunity to take extra elective courses. The credits earned for these extra courses do not contribute to the achievement of the ECTS required to obtain the degree but are only added to the student's career. The marks obtained are not included in the calculation of the final grade point average but are added to the Diploma Supplement.

Students who want to take extra courses must send an e-mail to [study@mscba.uniroma2.it](mailto:study@mscba.uniroma2.it), at least 60 days before the exam date. Requests will be evaluated and approved by the Department Committee, and the decision will then be communicated to the students.

If students take extra elective courses without submitting a request, only the ones earned in chronological order and necessary to complete the number of ECTS required by the study plan, will be considered as elective courses and calculated into the student's grade point average.

All other electives taken after completing the required credits required will be considered **extra** elective courses won't affect the GPA.

Click [here](#) for further information.

Students who want to take elective courses from among those "Non-advised" in the Study Plan of their chosen curriculum must send an email to [study@mscba.uniroma2.it](mailto:study@mscba.uniroma2.it) at least 60 days before the exam.

Requests will be evaluated by the Degree Programme Committee and the Department Committee, and the decision will then be communicated to the students. Click [here](#) for further information.