MANAGEMENT CONSULTING (a.a. 2019-2020/a.a. 2020-2021) 1° YEAR (a.a. 2019-2020)			
1° SEMESTER	CREDITS	SSD	CODE
CORE COURSES	CREDITS	330	CODE
General Management	12	SECS-P/08	8011859
Managerial Accounting	12	SECS-P/07	8011612
Organisational Dynamics and Behaviour	6	SECS-P/10	8011213
International Commercial Law	6	IUS/04	8011213
2° SEMESTER	CREDITS	SSD	CODE
CORE COURSES			
Business Statistics	6	SECS-S/01	8011284
Economic Choice Modelling	6	SECS-P/01	8011937
Regulation and Competition Policies	6	SECS-P/02	8011936
SPECIALISATION COURSES		,-	
Digital Management Consulting	6	SECS-P/08	8011922
OPTIONAL COURSES - one course to be chosen among:		·	
Advanced Marketing	6	SECS-P/08	8011609
Procurement and Supply Chain	6	SECS-P/08	8011661
Financial Reporting	6	SECS-P/07	8011285
People Management	6	SECS-P/10	8010854
Business Government Relationships	6	SECS-P/07	8011611
2° YEAR (a.a. 2020-2021)			
3° SEMESTER	CREDITS	SSD	CODE
CORE COURSES			
Corporate Finance	6	SECS-P/09	8011546
	0	3203-7/09	8011340
SPECIALISATION COURSES	0	3LC3-F/09	8011340
	6	SECS-F/09	8011340
SPECIALISATION COURSES		-	
SPECIALISATION COURSES Business Analytics	6	SECS-S/01	8011912
SPECIALISATION COURSES Business Analytics IT Systems, Data and Application	6	SECS-S/01	8011912
SPECIALISATION COURSES Business Analytics IT Systems, Data and Application OPTIONAL COURSES - one course to be chosen among:	6 6	SECS-S/01 ING-INF/05	8011912 8011921
SPECIALISATION COURSES Business Analytics IT Systems, Data and Application OPTIONAL COURSES - one course to be chosen among: International Marketing	6 6 6	SECS-S/01 ING-INF/05 SECS-P/08	8011912 8011921 8010828
SPECIALISATION COURSES Business Analytics IT Systems, Data and Application OPTIONAL COURSES - one course to be chosen among: International Marketing Sales Management	6 6 6 6 6	SECS-S/01 ING-INF/05 SECS-P/08 SECS-P/08	8011912 8011921 8010828 8010828 8011617
SPECIALISATION COURSES Business Analytics IT Systems, Data and Application OPTIONAL COURSES - one course to be chosen among: International Marketing Sales Management Organisational Communication and Presentation Skills	6 6 6 6 6	SECS-S/01 ING-INF/05 SECS-P/08 SECS-P/08 SECS-P/10	8011912 8011921 8010828 8011617 8011914
SPECIALISATION COURSES Business Analytics IT Systems, Data and Application OPTIONAL COURSES - one course to be chosen among: International Marketing Sales Management Organisational Communication and Presentation Skills Organisational Psychology Economics of Procurement	6 6 6 6 6 6 6	SECS-S/01 ING-INF/05 SECS-P/08 SECS-P/08 SECS-P/10 M-PSI/06 SECS-P/01	8011912 8011921 8010828 8011617 8011914 8011739 8011164
SPECIALISATION COURSES Business Analytics IT Systems, Data and Application OPTIONAL COURSES - one course to be chosen among: International Marketing Sales Management Organisational Communication and Presentation Skills Organisational Psychology Economics of Procurement Sustainable Supply Chain Management	6 6 6 6 6 6 6 6 6 6	SECS-S/01 ING-INF/05 SECS-P/08 SECS-P/08 SECS-P/10 M-PSI/06 SECS-P/01 SECS-P/08	8011912 8011921 8010828 8011617 8011914 8011739 8011164 8011706
SPECIALISATION COURSES Business Analytics IT Systems, Data and Application OPTIONAL COURSES - one course to be chosen among: International Marketing Sales Management Organisational Communication and Presentation Skills Organisational Psychology Economics of Procurement Sustainable Supply Chain Management Business Auditing	6 6 6 6 6 6 6 6 6 6	SECS-S/01 ING-INF/05 SECS-P/08 SECS-P/08 SECS-P/10 M-PSI/06 SECS-P/01 SECS-P/08 SECS-P/08 SECS-P/07	8011912 8011921 8010828 8011617 8011914 8011739 8011164 8011706 8011610
SPECIALISATION COURSES Business Analytics IT Systems, Data and Application OPTIONAL COURSES - one course to be chosen among: International Marketing Sales Management Organisational Communication and Presentation Skills Organisational Psychology Economics of Procurement Sustainable Supply Chain Management Business Auditing Governance and Ethics	6 6 6 6 6 6 6 6 6 6 6	SECS-S/01 ING-INF/05 SECS-P/08 SECS-P/08 SECS-P/10 M-PSI/06 SECS-P/01 SECS-P/08 SECS-P/07	8011912 8011921 8010828 8011617 8011914 8011739 8011164 8011706 8011610 8011799
SPECIALISATION COURSES Business Analytics IT Systems, Data and Application OPTIONAL COURSES - one course to be chosen among: International Marketing Sales Management Organisational Communication and Presentation Skills Organisational Psychology Economics of Procurement Sustainable Supply Chain Management Business Auditing Governance and Ethics Sustainability Management	6 6 6 6 6 6 6 6 6 6 6 6 6	SECS-S/01 ING-INF/05 SECS-P/08 SECS-P/08 SECS-P/10 M-PSI/06 SECS-P/01 SECS-P/07 SECS-P/07 SECS-P/07	8011912 8011921 8010828 8011617 8011914 8011739 8011164 8011706 8011706 8011610 8011799 8011915
SPECIALISATION COURSES Business Analytics IT Systems, Data and Application OPTIONAL COURSES - one course to be chosen among: International Marketing Sales Management Organisational Communication and Presentation Skills Organisational Psychology Economics of Procurement Sustainable Supply Chain Management Business Auditing Governance and Ethics Sustainability Management Social Entrepreneurship and Innovation	6 6 6 6 6 6 6 6 6 6 6 6 6 6	SECS-S/01 ING-INF/05 SECS-P/08 SECS-P/08 SECS-P/10 M-PSI/06 SECS-P/01 SECS-P/07 SECS-P/07 SECS-P/07 SECS-P/07	8011912 8011921 8010828 8011617 8011914 8011739 8011164 8011706 8011610 8011799 8011915 8011718
SPECIALISATION COURSES Business Analytics IT Systems, Data and Application OPTIONAL COURSES - one course to be chosen among: International Marketing Sales Management Organisational Communication and Presentation Skills Organisational Psychology Economics of Procurement Sustainable Supply Chain Management Business Auditing Governance and Ethics Sustainability Management Social Entrepreneurship and Innovation Family Business	6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	SECS-S/01 ING-INF/05 SECS-P/08 SECS-P/08 SECS-P/10 M-PSI/06 SECS-P/01 SECS-P/07 SECS-P/07 SECS-P/07 SECS-P/07 SECS-P/07	8011912 8011921 8010828 8011617 8011914 8011739 8011706 8011706 8011610 8011799 8011915 8011718 8011427
SPECIALISATION COURSES Business Analytics IT Systems, Data and Application OPTIONAL COURSES - one course to be chosen among: International Marketing Sales Management Organisational Communication and Presentation Skills Organisational Communication and Presentation Skills Organisational Psychology Economics of Procurement Sustainable Supply Chain Management Business Auditing Governance and Ethics Sustainability Management Social Entrepreneurship and Innovation Family Business Service Management and Marketing	6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	SECS-S/01 ING-INF/05 SECS-P/08 SECS-P/08 SECS-P/10 M-PSI/06 SECS-P/01 SECS-P/07 SECS-P/07 SECS-P/07 SECS-P/07 SECS-P/07 SECS-P/07	8011912 8011921 8010828 8011617 8011914 8011739 8011164 8011706 8011610 8011799 8011915 8011718 8011427 8011913
SPECIALISATION COURSES Business Analytics IT Systems, Data and Application OPTIONAL COURSES - one course to be chosen among: International Marketing Sales Management Organisational Communication and Presentation Skills Organisational Psychology Economics of Procurement Sustainable Supply Chain Management Sustainable Supply Chain Management Sustainability Management Social Entrepreneurship and Innovation Family Business Service Management and Marketing Project Management	6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	SECS-S/01 ING-INF/05 SECS-P/08 SECS-P/08 SECS-P/00 M-PSI/06 SECS-P/01 SECS-P/07 SECS-P/07 SECS-P/07 SECS-P/07 SECS-P/07 SECS-P/07 SECS-P/07	8011912 8011921 8010828 8011617 8011914 8011739 8011164 8011706 8011706 8011610 8011799 8011915 8011915 8011427 8011913 8011615
SPECIALISATION COURSES Business Analytics IT Systems, Data and Application OPTIONAL COURSES - one course to be chosen among: International Marketing Sales Management Organisational Communication and Presentation Skills Organisational Communication and Presentation Skills Organisational Psychology Economics of Procurement Sustainable Supply Chain Management Business Auditing Governance and Ethics Sustainability Management Social Entrepreneurship and Innovation Family Business Service Management and Marketing Project Management Business Models Innovation	6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	SECS-S/01 ING-INF/05 SECS-P/08 SECS-P/08 SECS-P/10 M-PSI/06 SECS-P/01 SECS-P/07 SECS-P/07 SECS-P/07 SECS-P/07 SECS-P/07 SECS-P/07	8011912 8011921 8010828 8011617 8011914 8011739 8011164 8011706 8011610 8011799 8011915 8011718 8011427 8011913
SPECIALISATION COURSES Business Analytics IT Systems, Data and Application OPTIONAL COURSES - one course to be chosen among: International Marketing Sales Management Organisational Communication and Presentation Skills Organisational Psychology Economics of Procurement Sustainable Supply Chain Management Business Auditing Governance and Ethics Sustainability Management Social Entrepreneurship and Innovation Family Business Service Management and Marketing Project Management Business Models Innovation	6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	SECS-S/01 ING-INF/05 SECS-P/08 SECS-P/08 SECS-P/00 M-PSI/06 SECS-P/01 SECS-P/07 SECS-P/07 SECS-P/07 SECS-P/07 SECS-P/07 SECS-P/07 SECS-P/07	8011912 8011921 8010828 8011617 8011914 8011739 8011164 8011706 8011706 8011610 8011799 8011915 8011915 8011427 8011913 8011615
SPECIALISATION COURSES Business Analytics IT Systems, Data and Application OPTIONAL COURSES - one course to be chosen among: International Marketing Sales Management Organisational Marketing Organisational Communication and Presentation Skills Organisational Communication and Presentation Skills Organisational Psychology Economics of Procurement Sustainable Supply Chain Management Sustainable Supply Chain Management Sustainability Management Social Entrepreneurship and Innovation Family Business Service Management and Marketing Project Management Business Models Innovation 4° SEMESTER	6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	SECS-S/01 ING-INF/05 SECS-P/08 SECS-P/08 SECS-P/00 M-PSI/06 SECS-P/01 SECS-P/07 SECS-P/07 SECS-P/07 SECS-P/07 SECS-P/07 SECS-P/07 SECS-P/07	8011912 8011921 8010828 8011617 8011914 8011739 8011706 8011706 8011706 8011610 8011799 8011915 8011915 8011427 8011913 8011615
SPECIALISATION COURSES Business Analytics IT Systems, Data and Application OPTIONAL COURSES - one course to be chosen among: International Marketing Sales Management Organisational Communication and Presentation Skills Organisational Psychology Economics of Procurement Sustainable Supply Chain Management Business Auditing Governance and Ethics Sustainability Management Social Entrepreneurship and Innovation Family Business Service Management and Marketing Project Management Business Models Innovation	6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	SECS-S/01 ING-INF/05 SECS-P/08 SECS-P/08 SECS-P/00 M-PSI/06 SECS-P/01 SECS-P/07 SECS-P/07 SECS-P/07 SECS-P/07 SECS-P/07 SECS-P/07 SECS-P/07	8011912 8011921 8010828 8011617 8011914 8011739 8011164 8011706 8011610 8011799 8011915 8011718 8011427 8011913 8011615