

MANAGEMENT (cohort: 2021/2023)			
1° YEAR (2021/2022 a.y.)			
1° SEMESTER	ECTS	SSD	CODE
CORE COURSES			
GENERAL MANAGEMENT MODULE I – Enterprise Evolution (6 ects) MODULE II – Digital Transformation Management (6 ects)	12	SECS-P/08	8011859
MANAGERIAL ACCOUNTING MODULE I – Cost Accounting (6 ects) MODULE II - Profit Planning (6 ects)	12	SECS-P/07	8011612
ORGANISATIONAL DYNAMICS AND BEHAVIOUR	6	SECS-P/10	8011213
2° SEMESTER	ECTS	SSD	CODE
CORE COURSES			
BUSINESS STATISTICS	6	SECS-S/01	8011284
ECONOMIC CHOICE MODELLING	6	SECS-P/01	8011937
REGULATION AND COMPETITION POLICIES	6	SECS-P/02	8011936
INTERNATIONAL COMMERCIAL LAW	6	IUS/04	8011425
ONE COURSE to be chosen among:			
DIGITAL MANAGEMENT CONSULTING	6	SECS-P/08	8011922
AVANCED MARKETING	6	SECS-P/08	8011609
PROCUREMENT AND SUPPLY CHAIN	6	SECS-P/08	8011661
BUSINESS GOVERNMENT RELATIONSHIPS	6	SECS-P/07	8011611
GOVERNANCE AND ETHICS	6	SECS-P/07	8011799
PEOPLE MANAGEMENT	6	SECS-P/10	8010854
ONE OPTIONAL COURSE*			
2° YEAR (2022/2023 a.y)			
3° SEMESTER	ECTS	SSD	CODE
CORE COURSES			
CORPORATE FINANCE	6	SECS-P/09	8011546
TWO COURSES to be chosen among:			
BUSINESS ANALYTICS	6	SECS-S/01	8011912
IT SYSTEMS, DATA AND APPLICATION	6	ING-INF/05	8011921
INTERNATIONAL MARKETING	6	SECS-P/08	8010828
SALES MANAGEMENT	6	SECS-P/08	8011617
SOCIAL ENTREPRENEURSHIP AND INNOVATION	6	SECS-P/07	8011718
SUSTAINABILITY MANAGEMENT	6	SECS-P/07	8011915
ECONOMICS OF PROCUREMENT	6	SECS-P/06	8011916

SUSTAINABLE SUPPLY CHAIN MANAGEMENT	6	SECS-P/08	8011706
FINANCIAL REPORTING	6	SECS-P/07	8011285
BUSINESS AUDITING	6	SECS-P/07	8011610
ORGANISATIONAL PSYCHOLOGY	6	M-PSI/06	8011739
ORGANISATIONAL COMMUNICATION AND PRESENTATION SKILLS	6	SECS-P/10	8011914
ONE OPTIONAL COURSE*			
4° SEMESTER	ECTS		
EXTRA ACTIVITY (*can be attended also during previous semesters)	6		
THESIS	24		
OPTIONAL COURSES*			
SERVICE MANAGEMENT AND MARKETING	6	SECS-P/08	8011913
FAMILY BUSINESS	6	SECS-P/10	8011427
PROJECT MANAGEMENT	6	ING-IND/17	8011615
BUSINESS MODELS INNOVATION	6	SECS-P/08	8011737
TAX LAW	6	IUS/11	8011574
DIGITAL MANAGEMENT CONSULTING AVANCED MARKETING PROCUREMENT AND SUPPLY CHAIN BUSINESS GOVERNMENT RELATIONSHIPS FINANCIAL REPORTING PEOPLE MANAGEMENT BUSINESS ANALYTICS IT SYSTEMS, DATA AND APPLICATION INTERNATIONAL MARKETING SALES MANAGEMENT SOCIAL ENTREPRENEURSHIP AND INNOVATION SUSTAINABILITY MANAGEMENT BUSINESS AUDITING GOVERNANCE AND ETHICS ORGANISATIONAL PSYCHOLOGY ORGANISATIONAL COMMUNICATION AND PRESENTATION SKILLS			IF NOT ALREADY CHOSEN