



BSc in Business Administration (L-18) & Economics (L-33)						
First Year (A.Y. 2018-19)						
Sem.	n.	Course	Professor	CFU	SSD	DELPHI CODE
I semester	1	Fundamental of Business Administration 1 st Group 2 nd Group	Emiliano Di Carlo Fabio Monteduro	12	SECS-P/07	8011730
	2	Mathematics Mathematics I	Davide Pirino	6 out of 12	SECS-S/06	8011793 M-5286
	3	Introduction to the Legal System 1 st Group 2 nd Group	Martina Conticelli Silvio Vannini	6	IUS/09	8011736
		Computer Skills	Andrea Covini	6		8011548
II Semester	4	General Management	Gianpaolo Abatecola	9	SECS-P/08	8011731
	5	Microeconomics	Luca Panaccione; Berardino Cesi	12	SECS-P/01	8011733
	6	Marketing	Michela Mingione	6	SECS-P/08	8011423
		Mathematics II	Isabella Valdivia	6 out of 12	SECS-S/06	M-5285
Second Year (A.Y. 2019-20)						
I semester	7	Quantitative Methods Quantitative Methods I Quantitative Methods II	Marianna Brunetti Stefano Grassi	12	SECS-S/03	8011794 M-5287 M-5288
	8	Macroeconomics	Alessandro Piergallini	9	SECS-P/01	8011540
	9	European Corporate Law	Nicoletta Ciocca	6	IUS/05	8011732
II semester	10	Introduction to Finance	Gianluca Mattarocci; Ugo Pomante	12	SECS-P/11	8011753
	11	Game Theory	Eloisa Campioni	6	SECS-P/01	8011754
	12	Uniform Private Law	Amalia Diurni	6	IUS/14	8011752
	13	Economic History	Giovanni Vecchi	6	SECS-P/01	8011758

Third Year (A.Y. 2020-2021)										
Economics (L-33)					Business Administration (L-18)					
I Semester	14	Industrial Organization	Alberto Iozzi	SECS-P/02	8011755	Industrial Organization	Alberto Iozzi	9	SECS-P/02	8011755
	15	Introduction to Econometrics	Mirko Savic	SECS-P/05	8011762	Corporate and Business Strategy	Marjan Bojadjiev	6	SECS-P/08	8011766
	16	Mathematical Finance	Stefano Herzel	SECS-S/06	8011544	Contract and Obligations Law	Benedetta Sirgiovanni	6	IUS/01	8011767
	17	Financial Accounting	-	SECS-P/07	8011759	Financial Accounting	-	6	SECS-P/07	8011759
II semester	18	Public Economics and Policy	Berardino Cesi	SECS-P/01	8011763	Business Organization	Luca Gnan	6	SECS-P/10	8011768
	19	Quantitative Methods III	Alessio Farcomeni	SECS-S/03	8011764	Financial Analysis	-	6	SECS-P/07	8011575
Optional Courses To Be Chosen Among Them										
		Corporate and Business Strategy	Marjan Bojadjiev	SECS-P/08	8011766	Introduction to Econometrics	Mirko Savic	6	SECS-P/05	8011762
		Contract and Obligations Law	Benedetta Sirgiovanni	IUS/01	8011767	Mathematical Finance	Stefano Herzel	6	SECS-S/06	8011544
		Business Organization	Luca Gnan	SECS-P/10	8011768	Public Economics and Policy	Berardino Cesi	6	SECS-P/01	8011763
		Financial Analysis	-	SECS-P/07	8011575	Quantitative Methods III	Alessio Farcomeni	6	SECS-S/03	8011764
		Knowledge Management Foundations	Luna Leoni	SECS-P/08	8011986	Knowledge Management Foundations	Luna Leoni	6	SECS-P/08	8011986
		Service Marketing	Sara Poggesi	SECS-P/08	8011823	Service Marketing	Sara Poggesi	6	SECS-P/08	8011823
		Consumer Choices	Ilijana Petrovska	SECS-P/10	8011850	Consumer Choices	Ilijana Petrovska	6	SECS-P/10	8011850
		Retail Management	Francesco Scafarto	SECS-P/08	8011849	Retail Management	Francesco Scafarto	6	SECS-P/08	8011849
		Entrepreneurship and Business Models	Massimiliano Pellegrini	SECS-P/10	8011974	Entrepreneurship and Business Models	Massimiliano Pellegrini	6	SECS-P/10	8011974
		Strategic Entrepreneurial Behaviour	Rocco Palumbo	SECS-P/10	8011851	Strategic Entrepreneurial Behaviour	Rocco Palumbo	6	SECS-P/10	8011851
		Systems Dynamics Modelling and Simulation For Intelligent Organisations	Gloria Fiorani	SECS-P/10	8011883	Systems Dynamics Modelling and Simulation For Intelligent Organisations	Gloria Fiorani	6	SECS-P/10	8011883
		Organizational Choices in Family Business	Giulia Flamini	SECS-P/10	8011904	Organizational Choices in Family Business	Giulia Flamini	6	SECS-P/10	8011904
		Introduction to Organizational Choices	Rocco Palumbo	SECS-P/10	8011975	Introduction to Organizational Choices	Rocco Palumbo	6	SECS-	8011975



								P/10		
		Cost Analysis For Business Decisions	Gabriele Palozzi	SECS-P/07	8011925	Cost Analysis For Business Decisions	Gabriele Palozzi	6	SECS-P/07	8011925
EXTRA ACTIVITIES (for a maximum of 6 CFU)										
Simulation Game. Practice Marketing (3 CFU) : Michela Mingione										
Translating Theory Into Practice Through Business Game (3 CFU): Luna Leoni										
Excel : from zero to hero (6 CFU): Andrea Covini										
Problem solving: from the problem to a solution in a flow (6 CFU): Andrea Covini										
Fundamental of programming (6 CFU): Andrea Covini										
Trading Techniques On Financial Markets (3 CFU): Vittorio De Pedys										
Fintech. New Innovative Trends: Blockchain, Bitcoin, Artificial Intelligence (3 CFU): Vittorio De Pedys										
FINAL THESIS (3 CFU)										