



Master of Science in Business Administration Course Structure 2016 / 2018

Core Courses	60 CFU
Specialisation Courses	18 CFU
Optional Courses	12 CFU
Extra Activities	6 CFU
Thesis	24 CFU
	Tot. 120 CFU

Core Courses (1st Year)	Semeste	r CFU
General Management	First	12
Managerial Accounting	First	12
Organisational Dynamics and Behaviour	First	6
International Commercial Law	First	6
Corporate Finance	Second	6
Business Statistics	Second	6
Economics for Business	Second	12
	Tota	l 60

Control & Auditing Specialisation

Specialisation Courses (2nd Year)		Semester CFU	
	Business Auditing	First	6
	Corporate Governance	First	6
	Financial Reporting	First	6
		Total 18	

• Marketing & Sales Management

Specialisation Courses (2nd Year)	SSD	CFU
Advanced marketing	SECS P/0	86
International marketing	SECS P/0	86
Sales management	SECS P/0	86
	Tota	ıl 18





• Management Consulting

Specialisation Courses (2nd Year)	SSD	CFU
Management Consulting	SECS P/08	6
Business Models Innovation	SECS P/08	6
Project Management	ING-IND 17	76
	Tota	l 18

• Entrepreneurship

Specialisation Courses (2nd Year)	SSD	CFU
Entrepreneurship	SECS P/C	86
Business planning	SECS P/C	76
Family Business	SECS P/1	06
	Tota	al 18

• Supply chain Management

Specialisation Courses (2nd Year)	SSD CFU	
Economics of procurement	SECS-P/016	
Procurement & Supply Chain	SECS-P/086	
Service Management	SECS-P/086	
	Total 18	

• Human Resources Management

Specialisation Courses (2nd Year)	SSD	CFU
People Management	SECS P/10	06
Organizational Action & Communication	SECS-P/1	06
Organizational Psychology	M-PSI/06	6
	Tota	l 18

• Social Innovation and Government

Specialisation Courses (2nd Year)	SSD	CFU
Public and Non-profit Management	SECS P/07	6
Business Government Relationships	SECS P/07	6
Social Entrepreneurship & Innovation	SECS P/07	6
	Total	l 18





Optional Courses

6

Students can choose the optional courses among the other specialisations for a total of 12CFU.