

# DANIELE BINCI

University of Rome "Tor Vergata"  
Dept. of Management and Law -  
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SUMMARY: 1. Main Academic Activities; 2. Consulting Activities; 3. Education; 4. Teaching Activities  
5. Research Projects; 6. Main Publications

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## 1. MAIN ACADEMIC ACTIVITIES

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### UNIVERSITY OF ROME TOR VERGATA

Research Fellow in Management – specialization in Innovation Management (Department of Management and Law)  
Temporary Lecturer in "Innovation Management". Module on "Open Innovation". (Department of Management and Law)  
Bachelor degree  
Temporary Lecturer in "Management Consulting". Module on "Issues on Management Consulting" Department of Economics and Finance (EEBL)

### UNIVERSITY OF MACERATA

Board of Directors of the "Innovation on Public Administration" Master program (2nd level Master degree); Department of Political Science, Communication and International Relations. Macerata (Italy). Modules Co-Coordinator of: "Public Management"; "e-procurement"; "Quality management"

## 2. CONSULTING ACTIVITIES

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### Acea SPA

Since 2019. External Consultant. Partner of Corporate HR Director for Innovation and HR projects  
2010-2018. Research Consultant for internal change management projects (see Research projects section)

### Contram SPA

2018-2019. Consultant for "Anti-corruption Plan" and "Organizational Model" (Legislative Decree no. 231/01)

## 3. EDUCATION

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| 2010 | <b>UNIVERSITY OF ROME TOR VERGATA</b> (Rome, Italy) PhD in "Management and Organizational Behaviour" <i>Supervisor:</i> Prof. Corrado Cerruti                                       |
| 2010 | <b>ITALIAN ACADEMY OF BUSINESS ADMINISTRATION &amp; MANAGEMENT</b> (AIDEA) Winter School on methods for scientific research (Ca' Foscari University in Venice) Faculty of Economics |
| 2004 | <b>UNIVERSITY OF MACERATA</b> (Macerata, Italy) – Degree in Political and Economic Science (4 years)  |

#### 4. TEACHING ACTIVITIES

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##### *Graduate Level*

- 2019 – Present** Temporary Lecturer in “Management Consulting”. Module on “Issues on Management Consulting” Department of Economics and Finance (EEBL) (9 Hours)
- a.y. 2011-2014** Temporary Lecturer. Course of “Public Management” (8 CFU) (secs / p 08), Faculty of Political Science, University of Macerata.
- a.y. 2010-2011** Temporary Lecturer. Course of “Organization behaviour”. (8 credits) (secs/p-10) Faculty of Political Science, University of Macerata;  
Temporary Lecturer. Course of “Innovation Management” (9 credits) (secs/p-08), Faculty of Economics, University of Macerata;  
Temporary Lecturer. Course of “Organization” (6 credits) (secs/p-10), Faculty of Economics, "Niccolò Cusano" University
- a.y. 2009/2010** Temporary Lecturer. Course of “Organization”. Module I (4 credits) (secs/p-10), Faculty of Political Science, University of Macerata;  
Temporary Lecturer. Course of “Innovation Management” (9 credits) (secs/p-08), Faculty of Economics, University of Macerata;  
Temporary Lecturer. Course of “Organization” (6 credits) (secs/p-10), Faculty of Economics, Università degli "Niccolò Cusano" University
- a.y. 2008/2009** Temporary Lecturer. Course of “Organization Behaviour”. Module I (4 credits) (secs/p-10), Faculty of Political Science, University of Macerata.
- a.y. 2007/2008** Temporary Lecturer. Course of "Public Management". Module I (4 credits) (secs/p10) , Faculty of Political Science, University of Macerata;  
Teaching module on "Service Management", European University of Rome
- a.y. 2006/2007** Temporary Lecturer. Course of "Public Management". Module I (4 credits) (secs/p-10), Faculty of Political Science, University of Macerata;
- a.y. 2005/2006** Temporary Lecturer. Module I (10 hours). Course of “Public Management” (secs/p-10), Faculty of Political Science, University of Macerata;

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##### *Undergraduate Level*

- 2017–Present** Temporary lecture in “Innovation Management” University of Rome “Tor Vergata”, Department of Management and Law, Rome (Italy) (Module on Open Innovation) (9 Hours)

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##### *Master and Specialization Course Level*

- 2016–Present** Temporary lecturer in “HRM” “Niccolò Cusano” University, Faculty of Economics, Rome (Italy)
- 2016–Present** Temporary lecturer in “Innovation Management” “Niccolò Cusano”, University, Faculty of Economics, Rome (Italy)

- 2009–Present** Temporary lecturer. Master in “Innovation in Public Administration” University of Macerata “Process Redesign and Change Management”
- 2015-2017** Temporary lecturer. Master GECA San’anna school of management. Lectures on “Change Management”
- 2011-2012** Temporary lecturer. Master on “Intellectual Property Right” “Innovation management”. First Edition. University of Macerata and University of Camerino.
- 2005-2007** Temporary lecturer. Specialization course on “Management Control on Healthcare Sector”. Lecture on “Business Process Redesign”, Faculty of Political Science, University of Macerata
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## **5. MAIN RESEARCH PROJECTS**

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**2005 “The role of universities in the development of rural systems”**

**2005-2006 “MEPSIR - Measuring European Public Sector Information Resources”**

**2005-2006 “Management control and social report at the Province of Macerata”**

**2008-2010 “Process redesign of national civil registry (art. 10 DPR. 396/2000)”**

**2008-2010 “Management control system at the Province of Ascoli Piceno”**

**2010-2018 “Change Management and HROs (High Reliability Organizations). Models, Tools and Approaches”**

## **6. MAIN PUBLICATIONS**

Binci D, Belisari S, Appolloni A (2019). BPM and change management: An ambidextrous perspective. BUSINESS PROCESS MANAGEMENT JOURNAL, vol. 26, p. 1-23, ISSN: 1463-7154

Donnarumma S A, Palmigiani P, Cerruti C, Binci D (2019). Sviluppo del capitale umano e ambidexterity. HARVARD BUSINESS REVIEW ITALIA

BINCI D, CERRUTI C, DONNARUMMA S, PALMIGIANI P (2018). Ambidexterity e performance management. Un’evidenza empirica di implementazione della strategia aziendale. In: (a cura di): Claudio Baccarani, Marco Frey, Gaetano M. Golinelli, Alberto Pastore e Tiziano Vescovi, Transformative business strategies and new patterns for value creation. SINERGIE, ISBN: 97888943937-2-9, ISSN: 0393-5108

Binci D, Bernhardt A, Buonfiglio, T, Cuomo, E (2018). Strategie di cambiamento in una public utility: una prospettiva multi-tipologica. SINERGIE, vol. 107, p. 113-138, ISSN: 0393-5108

Palozzi G, Binci D, Schettini I (2018). Digital Transformation in the Healthcare Sector: Empirical evidences of IoHT Benefits and Limits on chronic disease management. EAI International Conference on Smart Cities within SmartCity360° Summit

Binci D, Cerruti Corrado, Donnarumma Stefano Antonio (2012). Resistance to change in HRO: setback or resource?. JOURNAL OF ORGANIZATIONAL CHANGE MANAGEMENT, vol. 25, p. 867-882, ISSN: 0953-4814, doi: 10.1108/09534811211280618