



M.Sc. in Finance and Banking, 2015/2016
Department of Economics and Finance
University of Rome "Tor Vergata"

Meeting the Practitioners

UNICREDIT Bank

Aurelio Maccario- Executive Vice President, Group Regulatory Affairs.

May 13, 11:00am

Classroom S11 (2° Floor - Building Didactical)

Aurelio Maccario is Executive Vice President and Head of Group Regulatory Affairs at UniCredit since January 2015. From October 2013 until December 2014, he has been Senior Vice President and Head of Group Risk Strategies & Monitoring. From 2009 to 2013, he has been responsible for Group Strategic Planning, holding managerial positions in Milan and Vienna.

Previously, he held several research positions in UniCredit Corporate & Investment Banking (CIB) ending his analyst career in 2009 as Chief Eurozone Economist. Aurelio started his career at the Research Department of the Italian Interbank Deposit Protection Fund, the Italian deposit insurance scheme, where he was in charge of coordinating the European network of deposit protection schemes. Since March 2002, he is employed at UniCredit Group.

Aurelio was also Adjunct Professor of Economic Policy at Luiss University in Rome where he earned his BA. After serving his military duties at the Centre for Military Strategic Studies (CeMiSS) in 1996-1997, he went on pursuing his post-graduate specialization in the United Kingdom. In September 2000, he was awarded the MSc Economics from the University of Warwick. He then completed his academic background by becoming PhD in Economics & Finance at the University of Tor Vergata in Rome.

Unicredit Banking Group (www.unicreditgroup.eu/en/banking-group) is a leading European commercial bank with an international network spanning 50 markets, with more than 8,400 branches and over 146,000 employees. The Group operates in 17 European countries.

UniCredit benefits from a strong European identity, extensive international presence and broad customer base. Its strategic position in Western and Eastern Europe gives the group one of the regions highest market shares.

The UniCredit business model is based on the following principles:

- maintaining the "global" Divisions / functions [Corporate Investment Banking (CIB)/ Central Eastern Europe (CEE)/ Global Banking Services (GBS)] which allow the Group to maintain and increase a competitive advantage in terms of costs and competencies, while envisaging the refocusing of CIB Division on selected customers with a strong demand for "Investment Banking" products;
- higher responsibility of the Countries/ local Banks, through increased autonomy and decision levers, in order to guarantee increased proximity to the client and faster decision processes (direct management of marketing activities and of certain businesses), in particular with reference to "commercial banking";
- Confirmation of the steering, coordination and control role of the Holding Company, in particular through a focus on internal control topics, a supervision of Group key processes and a global coordination of some functions (Planning, Finance & Administration, Risk Management and Legal & Compliance).