



M.Sc. in Economics
M.Sc. in Finance and Banking



During the course

“European Financial Law” (taught by Prof. S. Bauzon)

the **Special Guest**

Abdou BOUSSELHAM (Senior Finance Officer and Team Leader, IFAD)

will give two lectures on

***“NEGOTIATION SKILLS
FOR
INTERNATIONAL INVESTMENT MANAGEMENT AGREEMENT”***

from the point of view of Institutional Investor

October 27 and 28, 11.00am – 1.00pm
classroom S9 (2° floor, Building Didattica)

Abdou BOUSSELHAM commenced his career as Deputy Director in Algeria at The Ministry of Finance in charge Studies, external Debt and international borrowing. Abdou has an intensive international Banking experience as Investment banker in London in charge of International Syndications and Trade Finance. He joined IFAD in February 1990 as Assistant Treasury managing of USD 2.4 billion Investment portfolio. At present Abdou is the Senior Finance Officer and Team Leader for Asia and Pacific Region at IFAD, managing the fiduciary and financial aspects of the 70 projects in the region.

The **International Fund for Agricultural Development** (IFAD, www.ifad.org) is a specialized agency of the United Nations dedicated to eradicating rural poverty in developing countries. It was established as an international financial institution in 1977 as one of the major outcomes of the 1974 World Food Conference. Seventy-five per cent of the world's poor live in rural areas in developing countries, yet only 4% of official development assistance goes to agriculture.