

Donato Pierno

- Gender: Male
 - Mail: pierno.donato@gmail.com
 - Place and Date of Birth: Bari, Italy, 21/09/1989
 - Phone: +39 3208770163
-

Summary

Donato Pierno is a doctoral student in Economics and Finance, is attending his first year at Tor Vergata University of Rome. He was for a decade (2010-2020) employed in IKEA, working in different field such as price communication, sales and customer relation. He got the Bsc in Marketing and Business Communication at the University of Bari Aldo Moro (Italy) in the July 2020. Then he got a Master's degree in Applied Research in Economics and Business at the Universitat Autònoma de Barcelona (Spain) in the July 2021. During the last year in Barcelona he attended several advanced courses in Economics, and

Quantitative research methods. The latter such as Multivariate Analysis, Econometrics, topics on Causal Inference, and such as in Economics as Labour Macroeconomics, Public Economics, Environmental Economics. Learning different way to conduce research works and writing, had been the main goal reached still now, and to improve it. He conducted a research thesis in the field of Happiness Economics. His work investigates, through a machine learning estimation technique the predictive power of life satisfaction on the variation of economic preferences.

Education

- **2022 - Present Ph.D., University of Rome Tor Vergata** Ph.D Student in Economics and Finance
- **2020 - 2021 MScR., Autonomous University of Barcelona** Applied Research in Economics and Business.

Thesis title: *Does Life Satisfaction predict Economic preferences, evidence from cross section data*

Thesis Advisor: *Prof. Turati Riccardo*

- **2017 - 2020 BSc., University of Bari** Marketing and Business communication.

Thesis title: *Deal or no deal: comparing individual, group and couple choices in a risky context. Evidence from the Italian tv show edition*

Thesis Advisor: *Prof. Morone Andrea*

Training

- Summer School
Experiments in Behavioral and Experimental Economics,
Center for Behavioral Experiments (CEBEX), Hálkova 2 Prague 2, 12000, July-August 2022.
- Doctoral courses
Experimetrics: Econometrics for Experimental Economics - Prof. Antonio Cosma,
Department of Economics and Law, Sapienza University of Rome, April-May 2022.
- Doctoral courses
Topics on causal inference - Prof. Pedro Albarran,
Department of Applied Economics, Universitat Autònoma de Barcelona, June 2021.
- Doctoral courses
Introduction to Python - Prof. Alessia Paccagnini,
Department of Applied Economics, Universitat Autònoma de Barcelona, May 2021.
- Doctoral seminar cycle
Experimental Economics - Prof. John Hey
Department of Economics, Management and Business Law, University of Bari, Nov-Dec 2020.
- Doctoral seminar cycle
Individual Decision Making - Prof. Giuseppe Attanasi
Department of Economics, Management and Business Law, University of Bari, May 2019.

Research Interests

- Behavioural Economics, Experimental Economics, Happiness Economics.

Skills

- **Languages:** Strong reading, writing and speaking competencies for English, basic knowledge for Spanish;
- **Coding:** SATA, Python, R, \LaTeX ;
- **Misc:** Academic research, Data collection and analysis, \LaTeX typesetting and publishing.

Referees

- **Prof.** Andrea Morone [Web page](#) or andrea.morone@uniba.it
- **Prof.** Josep Rialp-Criado [Web page](#) or Josep.Rialp@uab.cat

Papers in the review process

- **Pierno, D. (2022)**, "Does Life Satisfaction predict Economics Preferences? Evidence from cross-section data", *Journal of Behavioral Economics for Policy*, Invited to Revise and Resubmit